# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

#### **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): March 24, 2014

#### LAREDO PETROLEUM, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware 001-35380 45-3007926

(State or Other Jurisdiction of Incorporation or Organization)

(Commission File Number)

(I.R.S. Employer Identification No.)

15 W. Sixth Street, Suite 1800, Tulsa, Oklahoma

74119

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: (918) 513-4570

#### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On March 25, 2014, Laredo Petroleum, Inc.'s (the "Company") Chairman and Chief Executive Officer, Randy A. Foutch, is scheduled to present at the Howard Weil Annual Energy Conference in New Orleans, Louisiana. The presentation that Mr. Foutch will utilize is available on the Company's website, www.laredopetro.com, and is attached to this Current Report on Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

All statements in the presentation, including oral statements made during the presentation, other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. See the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and the Company's other filings with the SEC for a discussion of other risks and uncertainties. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2 of Form 8-K, the information in this report (including Exhibit 99.1) is deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information and Exhibit be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

Item 9.01.	Financial	Statements	and Exhibits.
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(d) Exhibits.

Exhibit Number Description

99.1 Conference presentation.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LAREDO PETROLEUM, INC.

Date: March 24, 2014 By: /s/ Kenneth E. Dornblaser

Kenneth E. Dornblaser

Senior Vice President and General Counsel

#### EXHIBIT INDEX

Exhibit Number Description

99.1 Conference presentation.



#### Forward-Looking / Cautionary Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, included in this presentation that address activities, events or developments that Laredo Petroleum, Inc. (the "Company", "Laredo" or "LP") assumes, plans, expects, believes or anticipates will or may occur in the future are forward-looking statements. The words "believe," "expect," "may," "estimates," "will," "anticipates," "plan," "intend," "foresee," "should," "would," or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. However, the absence of these words does not mean that the statements are not forward-looking. Without limiting the generality of the foregoing, forward-looking statements contained in this presentation specifically include the expectations of plans, strategies, objectives and anticipated financial and operating results of the Company, including as to the Company's drilling program, production, hedging activities, capital expenditure levels and other guidance included in this presentation. These statements are based on certain assumptions made by the Company's drilling program, production, hedging activities, capital expenditure levels and other guidance included in this presentation. These statements are based on certain assumptions made by the Company's drilling program, because the company and the program of the company of which are beyond the control of the Company, which may cause actual results to differ materially from those implied or expressed by the forward-looking statements. These include, but are not limited to, risks relating to financial performance and results, current economic conditions and resulting capital restraints, prices and demand for oil and natural gas, availability of drilling equipment and personnel, availability of sufficient capital to execute the Company's bu

Any forward-looking statement speaks only as of the date on which such statement is made and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

The SEC generally permits oil and gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions and certain probable and possible reserves that meet the SEC's definitions for such terms. In this presentation, the Company may use the terms "estimated ultimate recovery", "EUR" or descriptions of volumes of reserves which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. The Company does not choose to include unproved reserve estimates in its filings with the SEC. Estimated ultimate recovery, refers to the Company's internal estimates of per well hydrocarbon quantities that may be potentially recovered, from a hypothetical and actual well completed in the area. Actual quantities that may be ultimately recovered from the Company's interests are unknown. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of capital, drilling and production costs, availability of drilling services and equipment, drilling results, lease expirations, transportation constraints, regulatory approvals and other factors, as well as actual drilling results, including geological and mechanical factors affecting recovery rates. Estimates of ultimate recovery from reserves may change significantly as development of the Company's core assets provide additional data. In addition, the Company's production forecasts and expectations for future periods are dependent upon many assumptions, including estimates of production decline rates from existing wells and the undertaking and outcome of future drilling activity, which may be affected by significant commodity price declines or drilling rost increases.

This presentation includes financial measures that are not in accordance with generally accepted accounting principles ("GAAP"), including Adjusted EBITDA. While management believes that such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP, please see the Appendix.

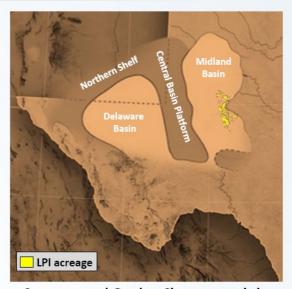
As previously disclosed, on August 1, 2013 (with an economic effective date of April 1, 2013) the Company disposed of its oil and natural gas properties, associated pipeline assets and various other associated property and equipment in the Anadarko Granite Wash, Central Texas Panhandle and the Eastern Anadarko Basin. As a result of such sale, the reserves, cash flows and all other attributes associated with the ownership and operations of these properties have been eliminated from the ongoing operations of the Company, and the information in this presentation has been prepared on such basis.



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### **Laredo Petroleum Today**

- High-quality, contiguous acreage position in the heart of the Midland Basin
- Top-tier well results in multiple horizons
- Significant resource potential:
   >10x existing reserves <sup>1</sup>
- Transitioning to development manufacturing mode with multiwell stacked wells
- Strong financial structure



Concentrated Garden City acreage is in the heart of the Permian's Midland Basin



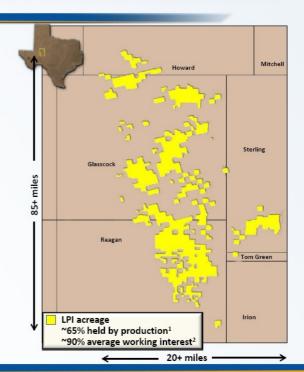
<sup>1</sup> Based on reserves as of 12/31/13, prepared by Ryder Scott, presented on a two-stream basis

5

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#### Concentrated Asset Portfolio Focused in Midland Basin

- ~143,212 net acres1
- Proven Hz development in four stacked zones (Upper, Middle & Lower Wolfcamp and Cline)
- Testing additional zones for Hz development (Sprayberry, Canyon and ABW)

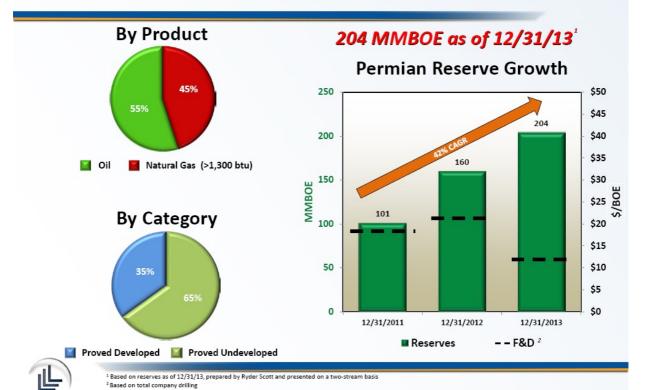




 $^{1}$  As of 12/31/2013  $^{2}$  Working interest in wells drilled as of 12/31/2013

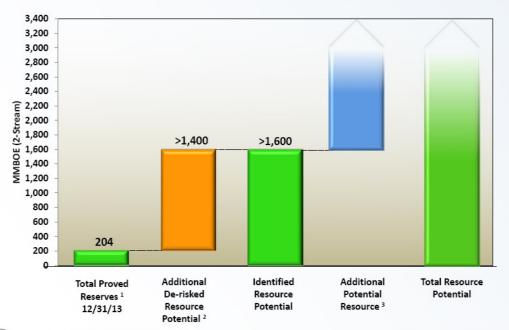
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#### **Permian Reserves**



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#### **Identified Path for Growth**

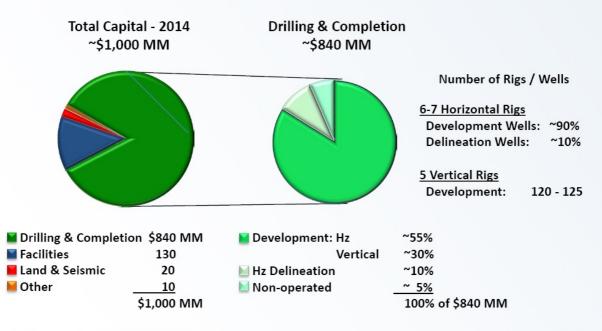




- Based on reserves as of 12/31/13, prepared by Ryder Scott and presented on a two-stream basis
  Based upon un-booked identified well locations for vertical Wolfberry and horizontal wells in the Upper Wolfcamp, Middle Wolfcamp, Lower Wolfcamp and Cline
  Includes potential locations on acreage not de-risked by Hz wells, additional zones for Hz development and potential down-spacing

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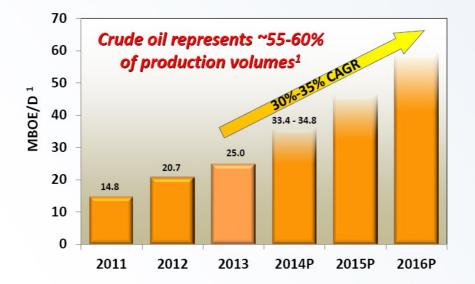
### 2014 Approved Capital Budget





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### **Consistent Permian Production Growth**



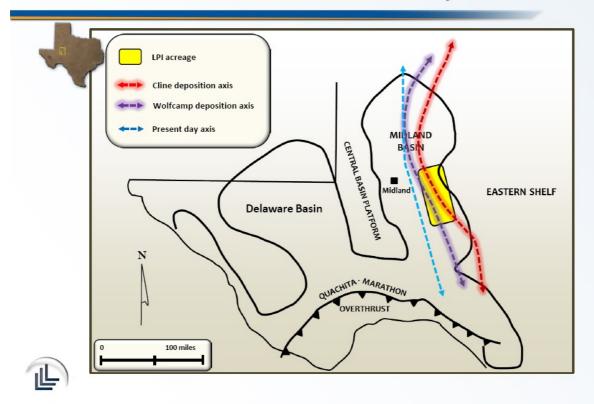


<sup>1</sup> Two-stream production: Oil and liquids-rich natural gas

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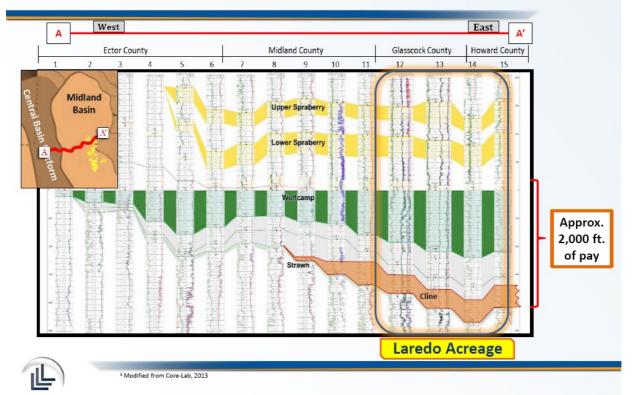
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## Permian Basin: Present Day



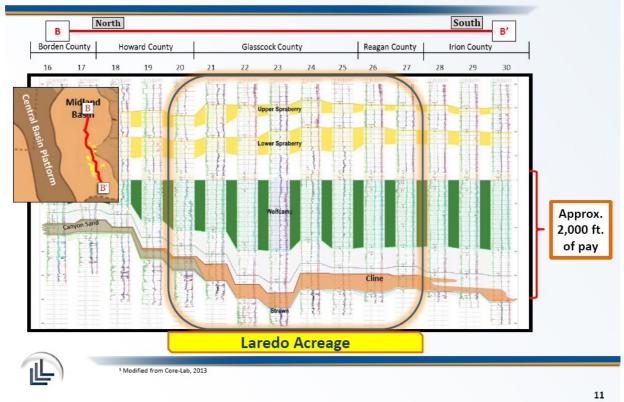
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## Laredo Situated Over Thickest Column of Sediment: W-E



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### Laredo Situated Over Thickest Column of Sediment: N-S



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## Laredo's Permian-Garden City Shales<sup>1</sup>

## Significant oil in place in multiple stacked zones

	Spraberry	Wolfcamp	<u>Cline</u>	A/B/W	Combined
Depth (ft)	5,000 – 7,000	7,000 – 8,500	9,000 – 9,500	9,500 – 10,500	5,000 – 10,500
Average Thickness (ft)	1,500 – 2,000	1,200 – 1,500	250 – 350	350 – 400	3,300 – 4,250
TOC (%)	4.0 - 13.0	2.0 - 9.0	2.0 - 7.5	2.0 - 13.0	2.0 - 13.0
Thermal maturity (% RSO)	0.6 - 0.7	0.7 - 0.9	0.9 – 1.1	0.9 - 1.2	0.6 - 1.2
Total porosity (%)	6.0% - 16.0%	4.0% - 8.0%	5.0% - 8.0%	3.0% - 13.0%	3.0% - 16.0%
Clay content (%)	15 – 40	25 – 45	30 – 40	20 – 45	15 – 45
Pressure gradient (psi/ft)	0.40 - 0.50	0.45 - 0.50	0.55 - 0.65	0.55 - 0.65	0.40 - 0.65
OOIP (MMBOE/Section)	45 – 85	70 – 115	25 – 35	40 – 55	180 – 290



Additional zones with horizontal upside potential

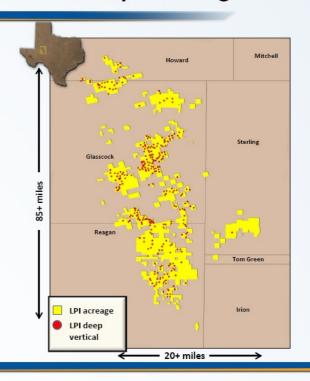


<sup>1</sup> Properties from proprietary LPI core analysis

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## Vertical Wolfberry: Confirms Quality of Acreage<sup>1</sup>

- >800 vertical Wolfberry wells across acreage
  - >300 deep vertical Wolfberry wells through the Atoka
- Average vertical well density is approximately one well per 175 acres across acreage
- >20% rate of return





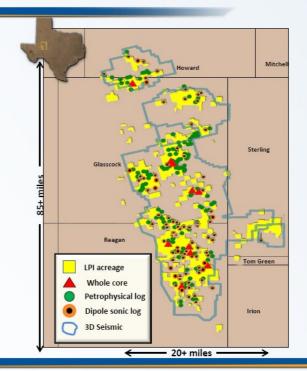
<sup>1</sup> As of 12/31/2013

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## **Vertical Program Data Collection**

#### Garden City Data Inventory 1

- ~3,400' of whole cores in objective section
  - 13 whole cores
  - >650 SWC samples
- 43 single-zone tests from objective section (Spraberry to Ellenberger)
- >8,000 conventional open-hole logs
  - 225 in-house petrophysical logs
  - 96 dipole sonic logs
  - Fully core-calibrated
- 774 sq mi 3D Seismic
  - 95% coverage of Garden City acreage
  - >50% of seismic inventory is highquality, proprietary 3D data



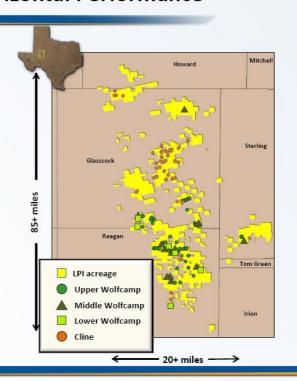


1 As of 12/31/2013

#### **Proven Multi-zone Horizontal Performance**

#### Commercial development has been proven for initial four zones from 96 horizontal wells

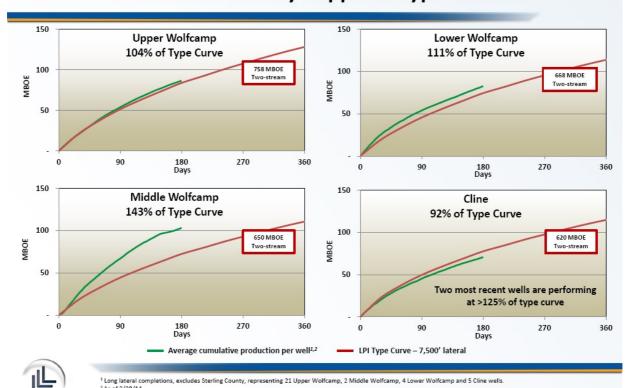
Horizontal Zone	Total Compl	l # of etions <sup>1</sup>	Long Lateral 30-Day Average IP <sup>2</sup>		
	Short Lateral	Long Lateral	BOE/D 2-Stream		
Upper Wolfcamp	7	33	693		
Middle Wolfcamp	1	12	724		
Lower Wolfcamp	0	6	801		
Cline	31	6	675		





<sup>&</sup>lt;sup>1</sup> Well completions as of 12/31/2013 <sup>2</sup> Based on long lateral completions w Glass 214-Glass 219-1HM

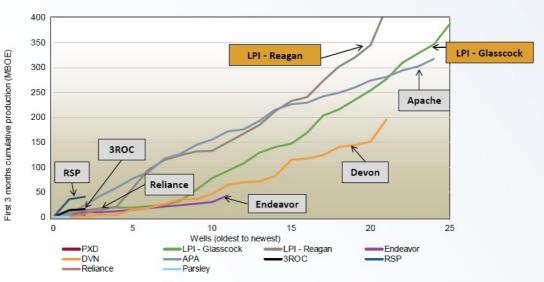
## **Production History Supports Type Curves**



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## Northern Midland Basin Creaming Curve (Hz since 2008)<sup>1</sup>

### Laredo's well results continue to improve





<sup>1</sup> Source: Credit Suisse

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## **Concentration of Resources Drives Efficiencies**





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## Transitioning to Muti-Zone Development in 2014

#### Stacked Lateral Development

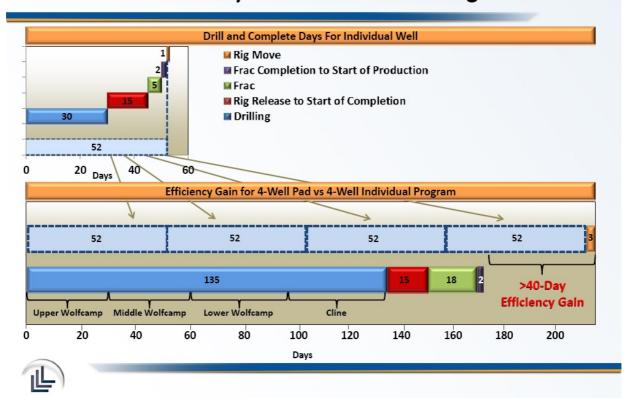
- 2014 program expected to drill ~60 stacked lateral wells utilizing ~20 multi-well pads
- Efficiency gains are expected to reduce well costs 6-8%
- Concentrates drilling to utilize shared facilities and resources





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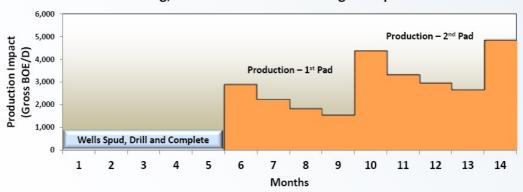
## **Efficiency Gains from Pad Drilling**



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### **Production Impact From Multi-Well Pads**

#### One Rig, 4-Well Stacked Pad Drilling Example

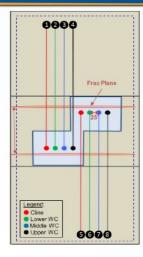


- Creates lumpy production
- Up to 123-day delay in initial production vs an individual well
- Balancing production impact and pad drilling efficiencies
- 2014 development will include 2, 3 and 4well pad drilling



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## **Production Corridors Support Offset Pad Development**





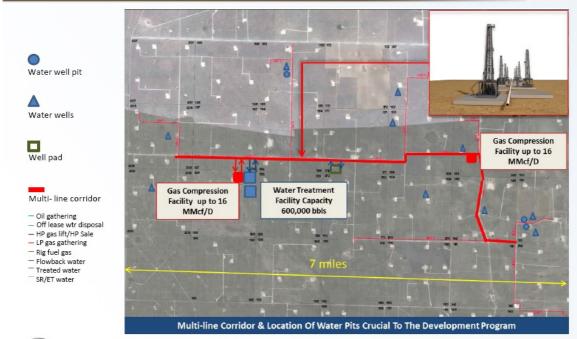
Offset pad configuration provides the optimal geometry to fully drain a section





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## Fluid / Gas Management Plan





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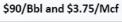
### **Cost Savings Initiatives**

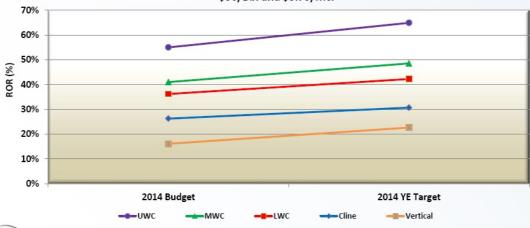
- Pad drilling efficiencies
- Multi-well frac efficiencies
- Negotiated service cost reductions
  - Coil
- Pumping services
- Wireline logging
  - Frac tank
- Optimizing drilling and completions operations
- Proppant sourcing improvements
- Reduction in transportation cost
- Improved water management
- Integration of new technologies
- Reduction in chemical usage
- Natural gas fueling



## **ROR vs Well Capital Costs**

Permian Well Costs								
(\$ММ)	Upper Wolfcamp	Middle Wolfcamp	Lower Wolfcamp	Cline	Vertical			
2014 Budget	\$7.4	\$7.4	\$8.1	\$8.6	\$2.2			
2014 YE Target	\$6.8	\$6.8	\$7.5	\$8.0	\$1.9			



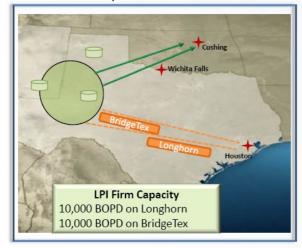


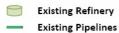


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#### Sales Price Diversification<sup>1</sup>

#### Firm transportation out of the Permian





New Pipelines and Additions

 10,000 BOPD committed to Longhorn, increasing annually to 22,000 BOPD over 5 years; plus

10,000 BOPD committed to BridgeTex (Mid-2014)

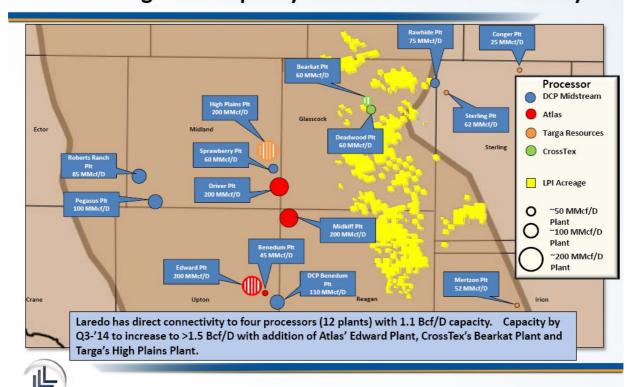
- Eliminates Mid/Cush basis differential
- Benefit from <u>LLS</u> Gulf Coast pricing premium to WTI
- Balance sold in local Midland market
  - No long-term or volumetric commitments
  - Basis hedges in place to protect Mid/Cush basis risk



<sup>1</sup> As of 3/1/14

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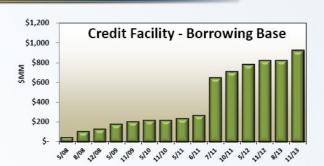
## **Processing Plant Capacity With LPI Direct Connectivity**

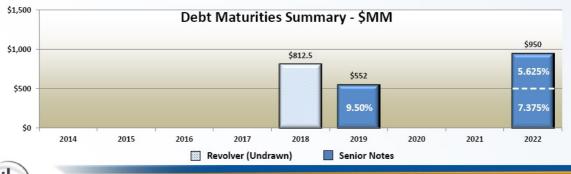


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## Preserving Financial Flexibility 1

- >\$1.4 billion of liquidity
- Growing borrowing base
- No near-term maturities
- Strong financial metrics







<sup>1</sup> As of 3/1/14

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## Oil Hedges

Open Positions As of March 1, 2014	2014	2015	2016	2017	2018	Tota
OIL (1)						
Puts:						
Hedged volume (Bbls)	450,000	456,000	-		-	906,000
Weighted average price (\$/Bbl)	\$75.00	\$75.00	\$ -	\$ -	\$ -	\$75.00
Swaps:						
Hedged volume (Bbls)	1,804,330	-	-	-	-	1,804,330
Weighted average price (\$/BbI)	\$94.44	\$ -	\$ -	\$ -	\$ -	\$94.44
Collars:						
Hedged volume (Bbls)	2,455,000	6,557,020	1,860,000		-	10,872,02
Weighted average floor price (\$/Bbl)	\$86.42	\$79.81	\$80.00	\$ -	\$ -	\$81.33
Weighted average ceiling price (\$/Bbl)	\$104.89	\$95.40	\$91.37	\$ -	\$ -	\$96.85
Total volume with a floor (Bbls)	4,709,330	7,013,020	1,860,000	- 2	_	13,582,35
Weighted average floor price (\$/Bbl) <sup>(2)</sup>	\$88.01	\$79.50	\$80.00	\$ -	\$ -	\$82.52
~ % of Total Oil Production	75%	65%	15%	0%	0%	
NYMEX WTI to Midland Basis Swaps:						
Hedged volume (Bbls)	1,836,000	-	-	-	-	1,836,000
Weighted average price (\$/Bbl)	\$1.00	\$ -	\$ -	\$ -	\$ -	\$1.00



<sup>&</sup>lt;sup>1</sup> Oil derivatives are settled based on the month's average daily NYMEX price of WTI Light Sweet Crude Oil <sup>2</sup> Weighted average prices include WTI Midland basis swaps

## Natural Gas Hedges

Open Positions As of March 1, 2014	2014	2015	2016	2017	2018	Total
NATURAL GAS (1)						
Swaps:						
Hedged volume (MMBtu)	5,508,000	(+)	-	-	(8)	5,508,000
Weighted average price (\$/MMBtu)	\$4.32	\$ -	\$ -	\$ -	\$ -	\$4.32
Collars:						
Hedged volume (MMBtu)	8,000,000	8,160,000	-	11,21	-	16,160,000
Weighted average floor price (\$/MMBtu)	\$3.00	\$3.00	\$ -	\$ -	\$ -	\$3.00
Weighted average ceiling price (\$/MMBtu)	\$5.50	\$6.00	\$ -	\$ -	\$ -	\$5.75
Total volume with a floor (MMBtu)	13,508,000	8,160,000	12	21	(2)	21,668,000
Weighted average floor price (\$/MMBtu)	\$3.54	\$3.00	\$ -	\$ -	\$-	\$3.33
Weighted average floor price (\$/Mcf) <sup>(2)</sup>	\$4.64	\$3.93	\$ -	\$ -	\$ -	\$4.37
~ % of Total Natural Gas Production	45%	15%	0%	0%	0%	



<sup>Natural gas derivatives are settled based on NYMEX gas futures, the Northern Natural Gas Co. demorcation price, the Panhandle Eastern Pipe Line,
Oklahoma ANR or the West Texas WAHA spot price of natural gas for the calculation period. The basis swap derivatives are settled based on the differential between the NYMEX gas futures and the West Texas WAHA index gas price.

S/Mcf is converted based upon Company average BTU content of 1.311; prices include basis swaps</sup> 

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### **Laredo Investment Opportunity**

- High-quality acreage position in the fairway of the Midland Basin
- Significant resource potential: >10x existing reserves
- Top-tier well results in multiple horizons
- Stacked laterals optimizing multi-zone development manufacturing process
- Strong financial structure



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**Appendix** 

## **Expanding Cash Margin**

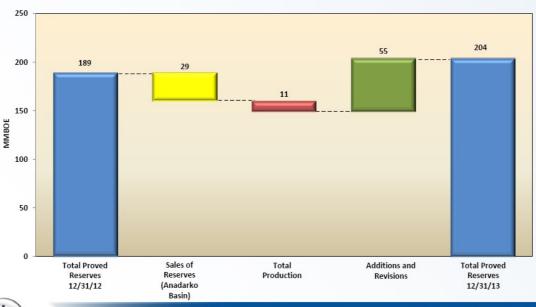




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## 2013 Reserve Update

### **487% Production Replacement**

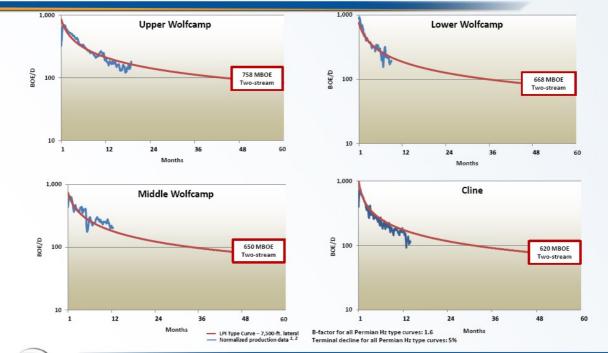




<sup>1</sup> Based on reserves as of 12/31/13, prepared by Ryder Scott and presented on a two-stream basis

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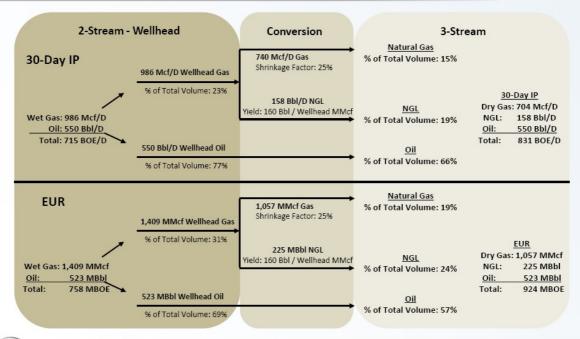
## **Horizontal Type Curves**



 $^1$  Long lateral completions, excludes Sterling County and the Glass 214-Glass 219-1HM  $^2$  As of 2/1/14

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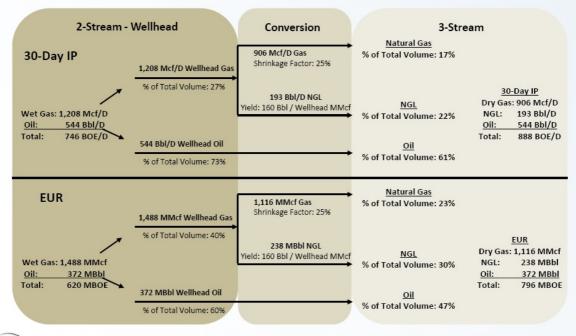
### Sample Wolfcamp Hz 3-Stream Conversion





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## Sample Cline Hz 3-Stream Conversion





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