## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): September 17, 2013

## LAREDO PETROLEUM HOLDINGS, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 001-35380

(Commission File Number)

**45-3007926** (I.R.S. Employer Identification No.)

15 W. Sixth Street, Suite 1800, Tulsa, Oklahoma

(Address of Principal Executive Offices)

**74119** (Zip Code)

Registrant's telephone number, including area code: (918) 513-4570

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On September 17, 2013, Laredo Petroleum Holdings, Inc. (the "Company") is scheduled to present at the Company's investor day in New York, New York. The presentation that the Company will utilize at the conference is available on the Company's website, www.laredopetro.com, and is attached to this Current Report on Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

All statements in the presentation other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. See the Company's filings with the Securities and Exchange Commission for a discussion of other risks and uncertainties. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2 of Form 8-K, the information in this report (including Exhibit 99.1) is deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information and Exhibit be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

#### Exhibit Number

99.1

Conference Presentation

Description

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LAREDO PETROLEUM HOLDINGS, INC.

 Date: September 17, 2013
 By:
 /s/ Richard C. Buterbaugh Richard C. Buterbaugh Executive Vice President and Chief Financial Officer

 2
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 Exhibit Number
 Description

 99.1
 Conference Presentation

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 3





## Forward-Looking / Cautionary Statements

This presentation (which includes oral statements made in connection with this presentation) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, included in this presentation that address activities, events or developments that Laredo Petroleum Holdings, Inc. (the "Company", "Laredo" or "LPI") assumes, plans, expects, believes or anticipates will or may occur in the future are forward-looking statements. The words "believe," "expect," "may," "estimates," "will," "anticipate," "plan," "intend," "foresee," "should," "could," or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. However, the absence of these words does not mean that the statements are not forward-looking. Without limiting the generality of the foregoing, forward-looking statements contained in this presentation specifically include the expectations of plans, strategies, objectives and anticipated financial and operating results of the Company, including as to the Company's drilling program, production, hedgin activities, capital expenditure levels and other guidance included in this presentation. These statements are based on certain assumptions made by the Company based on management's expectations and perception of historical trends, current conditions, anticipated future developments and other factors believed to be appropriate. Such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company, which may cause actual results to differ materially from those implied or expressed by the forward-looking statements are subject to a number of assumptione, risks relating to financial performance and results, current eccomic conditions and results codified materially from those implied or expressed by the forward-looking statements are subject to a number

Any forward-looking statement speaks only as of the date on which such statement is made and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

The SEC generally permits oil and gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions and certain probable and possible reserves that meet the SEC's definitions for such terms. In this presentation, the Company may use the terms "unproved reserves, "resource potential", "estimated ultimate recovery", "EUR" or other descriptions of volumes SEC's definitions for such the SEC to be company to guidelines restrict from being included in filings with the SEC. The Company does not choose to include unproved reserve estimates in its filings with the SEC. "Unproved reserves" refers to the Company's internal estimates of hydrocarbon quantities that may be potentially discovered through exploratory drilling or recovered with additional drilling or recoverey techniques. "resource potential" is used by the Company to refer to the estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play. A resource play is a term used by the Company to describe an accumulation of hydrocarbons known to exist over a large areal expanse and/or thick vertical section, which, when compared to a conventional play, typically has a lower geological and/or commercial development risk. Estimated ultimate recovery, or "EUR", refers to the Company's internal estimates of per well hydrocarbon quantities that may be potentially. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of capital, drilling and production costs, availability of drilling services and equipment, drilling results, lease expirations, transportation constraints, regulatory approvals and other factors, as well as actual drilling results, including geological and mechanical factors affecting productin fore-as

This presentation includes financial measures that are not in accordance with generally accepted accounting principles ("GAAP"), including Adjusted EBITDA. While management believes that such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP.



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## Investor Day Agenda

Strategic Overview	Randy A. Foutch
Corporate Perspective	Pat Curth
Depositional History of Midland Basin	Mark Elliott
Geoscience Toolbox	Jeff Tanner
Historical Drilling Activity	John Whitehead
Reserves & Resource Potential	Gary Smallwood
Development Overview	Jay Still
Product Marketing	Dan Schooley
Financials	Rick Buterbaugh
Question & Answer Session	Randy A. Foutch

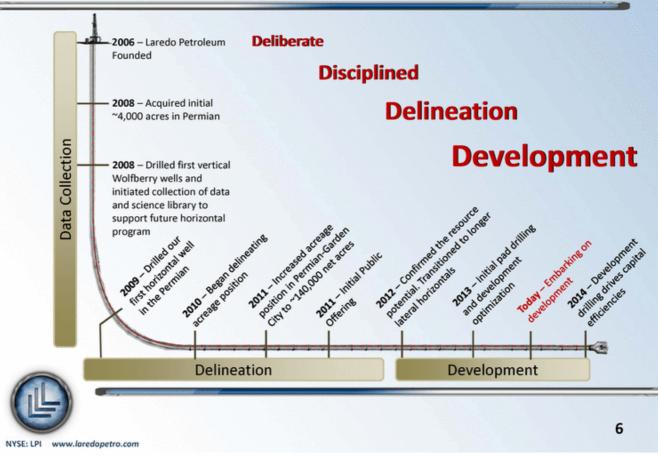


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# Laredo's Approach to Superior Performance and Returns

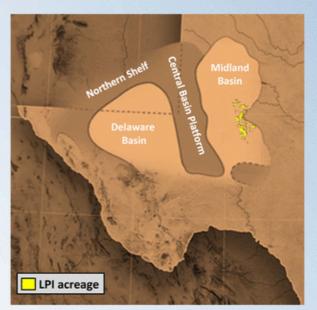
# Strategic Overview Randy A. Foutch Chairman and Chief Executive Officer

## **Strategic Approach**



## Laredo Petroleum Today

- High-quality acreage position in the fairway of the Midland Basin
- Top-tier well results in multiple horizons
- Significant resource potential: >10x existing reserves <sup>1</sup>
- Transitioning to development manufacturing mode
- Strong financial structure



Concentrated Garden City acreage is in the heart of the Permian's Midland Basin



<sup>2</sup> Based on LPI internal reserve estimates (2-stream) as of 6/30/2013, pro-forma for sale of Anadarko Basin properties, and estimated total resource potential of more than 2 Billion Bbls

## **2013 Accomplishments**

## Activity / Action

- Divested Anadarko Basin properties
- Transitioned from delineation to development
- Strengthened management and technical team
- Raised additional equity proceeds

#### Outcome

- Pure-play Midland Basin exposure
- Industry-leading well results with top-tier unit operating costs
- Expanded bench ready to accelerate development
- Positioned to accelerate development program



## **Experienced Leadership**

#### **Executive Management**

Randy Foutch Jay Still Rick Buterbaugh Pat Curth John Minton Ken Dornblaser Chairman & Chief Executive Officer Director, President & Chief Operating Officer EVP & Chief Financial Officer SVP – Exploration & Land SVP – Reservoir Engineering SVP & General Counsel

#### **Non-Executive Board Members**

Peter Kagan Managing Director – Energy Warburg Pincus

James Levy Managing Director – Energy Warburg Pincus

B.Z. (Bill) Parker Former Executive VP Phillips Petroleum Company



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Pam Pierce Former President & COO J.M. Huber Energy

Ambassador Francis Rooney CEO Rooney Holdings, Inc. and Manhattan Construction Group

> Dr. Myles Scoggins President Colorado School of Mines

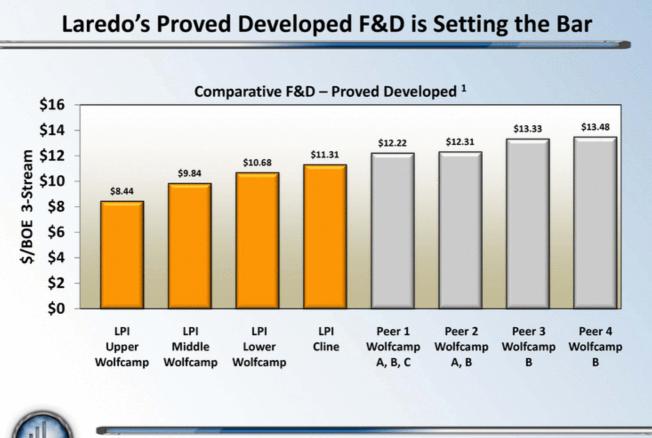
Ed Segner

Former President, Chief of Staff & Director - EOG Resources

> Donald Wolf Chairman Quantum Resources Management, LLC

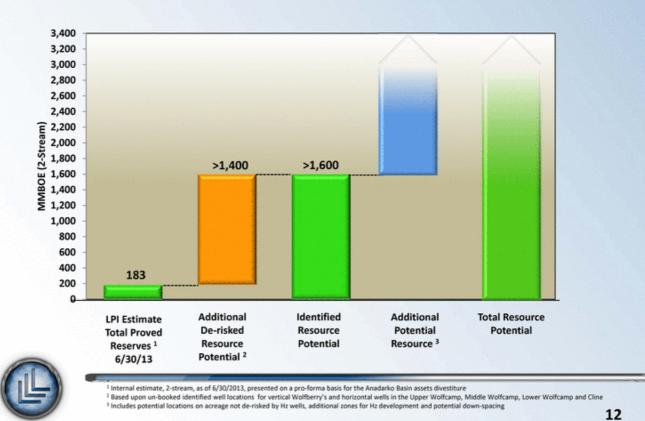
## Laredo's Wells are Among the Best in the Midland Basin

	Lane Trust C/E 42-2HL – Lower Wolfcamp	2,147
	Sugg A 143 4HU – Upper Wolfcamp	1,904
	Glass-Glass 10 #153H – Cline	1,886
	Sugg-A-143-2HU – Upper Wolfcamp	1,783
	PXD - DL Hutt C #2H – Wolfcamp A	1,712
3	PXD - DL Hutt C #1H – Wolfcamp B	1,693
1	Sugg-A-143-3HU – Upper Wolfcamp	1,673
	Sugg-E/A 197-1HU – Upper Wolfcamp	1,624
	PXD - Mabee K #1H – Wolfcamp B	1,572
עבליטו ובמ	EOG - Mayer SL #5013LH – Lower Wolfcamp 1,4	
	EOG - University 40 #1002H – Lower Wolfcamp 1,45	results from all
2	Sugg-C-27-1HM – Middle Wolfcamp 1,409	results from all
	Sugg-C-27-3HU – Upper Wolfcamp 1,392	four targeted
5	Bearkat 1505H – <i>Cline</i> 1,380	
9 III VIIIBV	Lane Trust C/E 42-1HU – Upper Wolfcamp 1,374	zones
	Curry-Glass 10 #151HU – Upper Wolfcamp 1,364	
2	Glass-Glass 10 #151HU – Upper Wolfcamp 1,344	
	Sugg-D-106-2HL – Lower Wolfcamp 1,325	Laredo Hz wells
	Sugg-A-157-1HU – Upper Wolfcamp         1,315           Cox Bundy 16 #3H – Cline         1,227	Industry Hz wells
	· · · · · · · · · · · · · · · · · · ·	
5	500 1,000	1,500 2,000 2,50
-	BOE/D 24-Hr P	eak Production (3-Stream) <sup>3</sup>
	<sup>3</sup> Intended to be comprehensive, but may not include all non-La <sup>2</sup> Source: Company's public documents	redo wells



<sup>1</sup> From publicly disclosed company data, calculated as well cost / EUR (3-stream). Midland Basin peers shown represent published drill and complete costs and type curve EURs from Approach (AREX), Diamondback (FANG), Pioneer (PXD) and Pioneer's(PXD) southern IV acreage (See Appendix)

## **Identified Path for Growth**

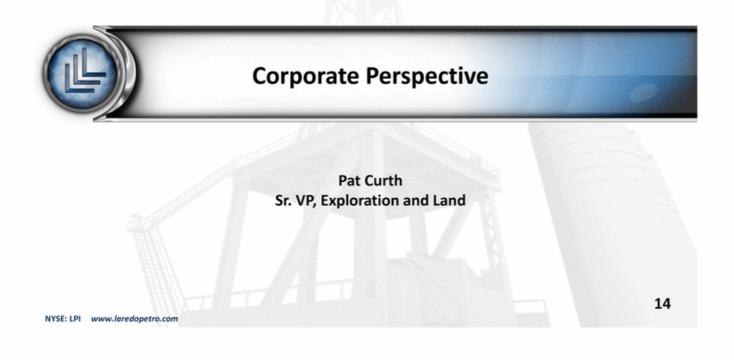


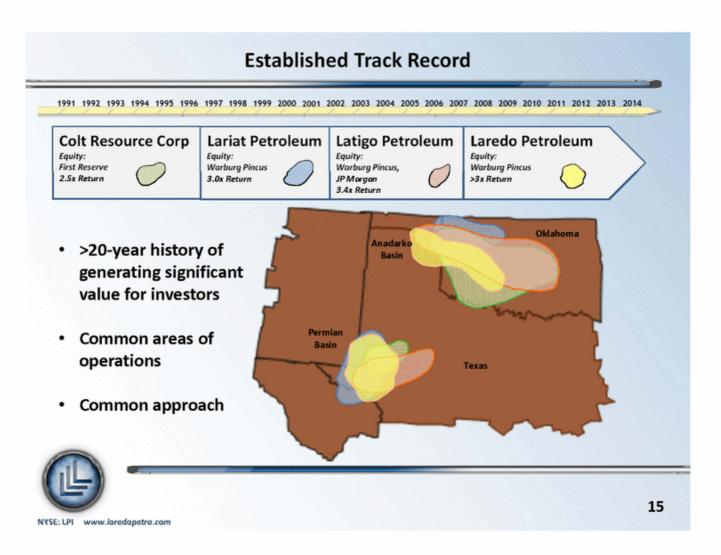
## "Size of The Prize"

- High-quality acreage among the best in the Permian
- Premier data and science inventory
- Well results among the best in the basin
- >2 billion barrels of resource potential
- Embarking on the development of the asset
- Financially sound to execute our program



# Been There, Done That, And Know How to Build Value



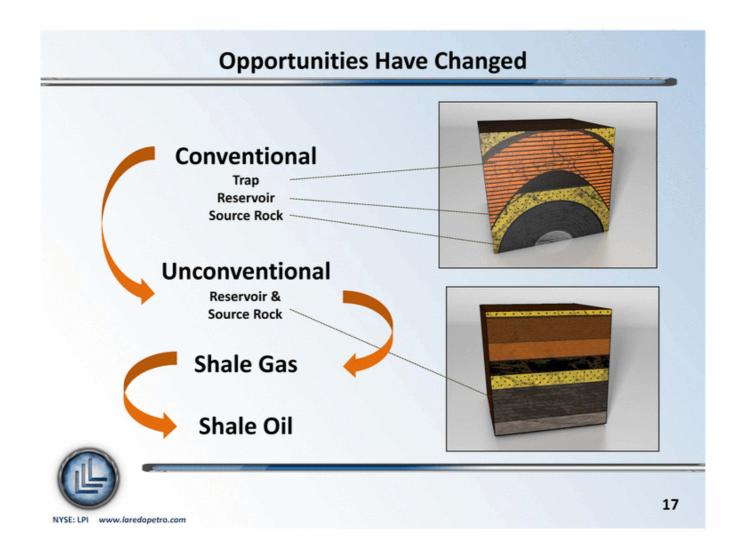


## **Common Elements For Success**

- Work in mature, resource-rich basins and industry knowledgeable states
- Experienced technical staff
- Utilize the latest technologies
- Do the science upfront data driven
  - Active coring and petrophysical programs ("looking at the rocks")
  - High-quality 3D seismic acquisition programs
  - Geology / Reservoir engineering, modeling and simulations
- Very selective, strategic acquisitions
- Proactive approach to finding new early entry opportunities



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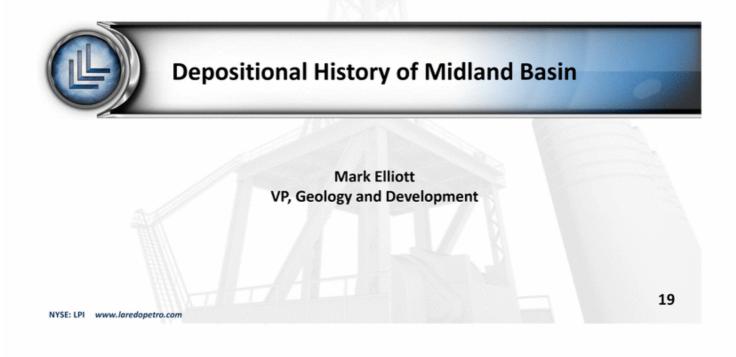
## Unconventional Resource Play: Permian-Garden City

• Source Rock (the source is the reservoir)

	Garden City Checklist	
Attribute	Circonist	
Basin Depositional Framework		
Areal Extent		
Thickness		
Reservoir Shale Rock Attributes		
Mineralogy (Brittleness)		
Porosity / Permeability (Rock Quality)		
Organic Richness (TOC)	<b>N</b> .	
Thermal Maturity (Ro)		
Burial Depth	1	
Oil in Place	1	
	L.	

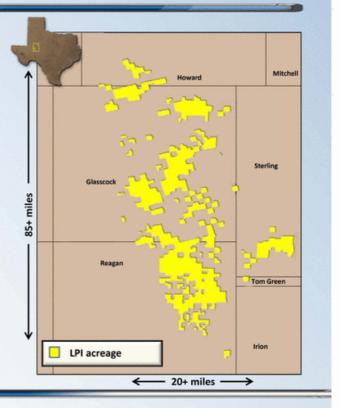


# In the Right <u>Place</u> . . . at the Right <u>Time</u>



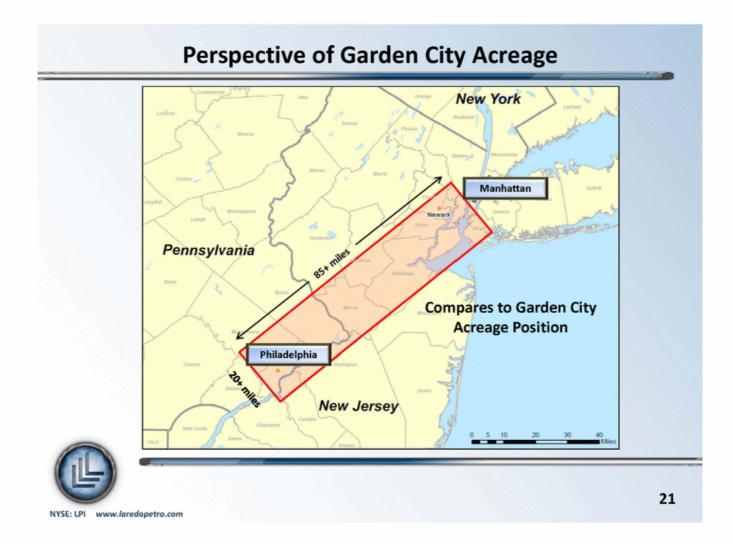
## **Concentrated Asset Portfolio Focused in Midland Basin**

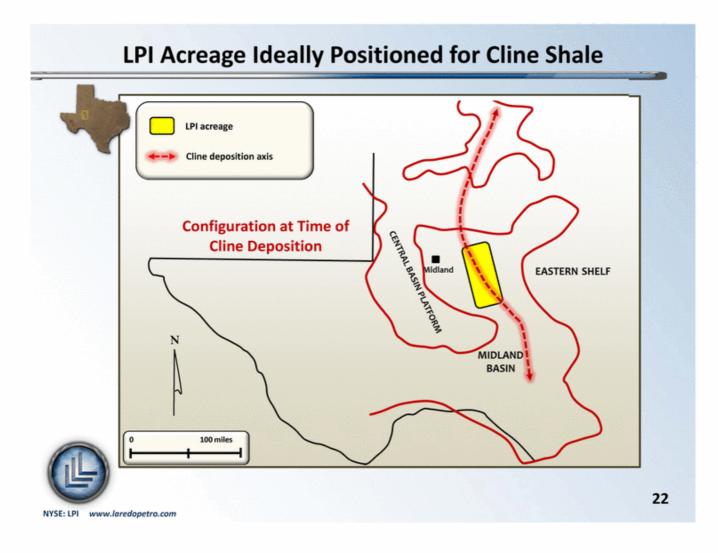
- ~139,960 net acres<sup>1</sup>
- ~63% held by production<sup>1</sup>
- ~91% average working interest<sup>2</sup>
- Multiple horizontal zones in addition to the Wolfcamp and Cline.

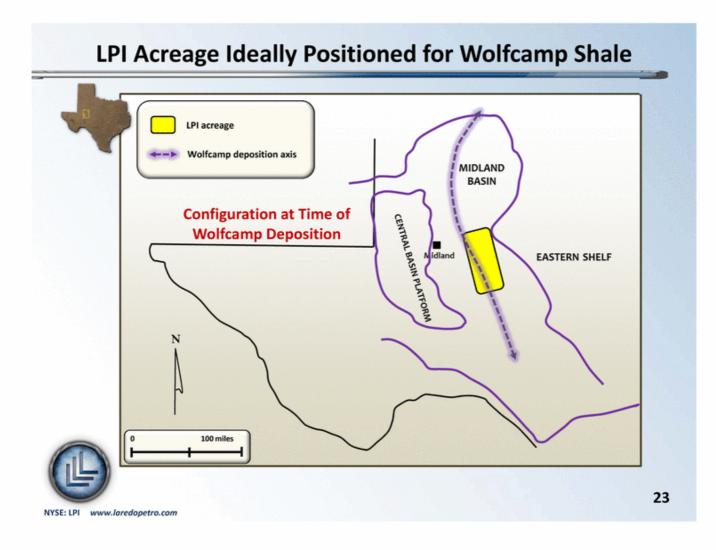


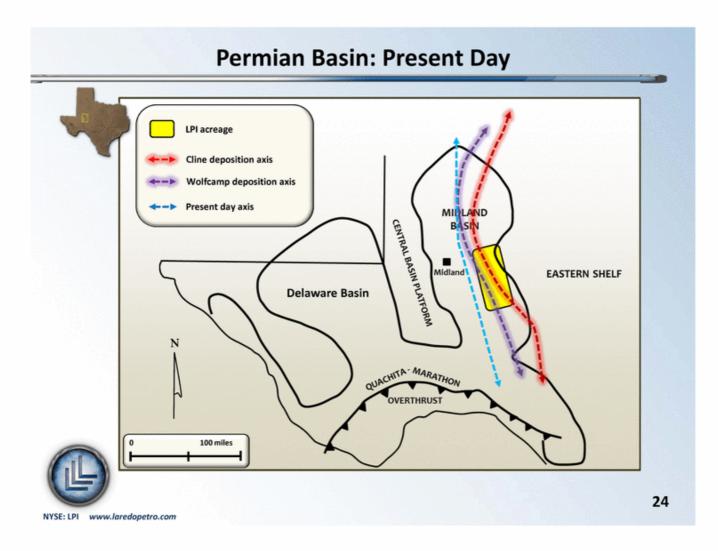


<sup>1</sup> As of 6/30/2013 <sup>2</sup> Working interest in wells drilled as of 6/30/2013

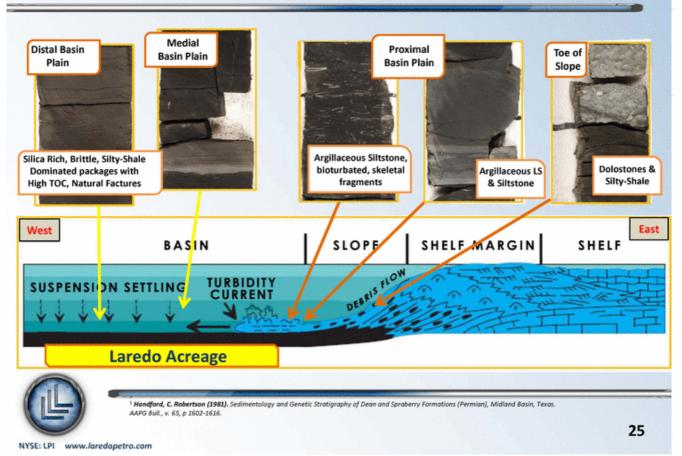


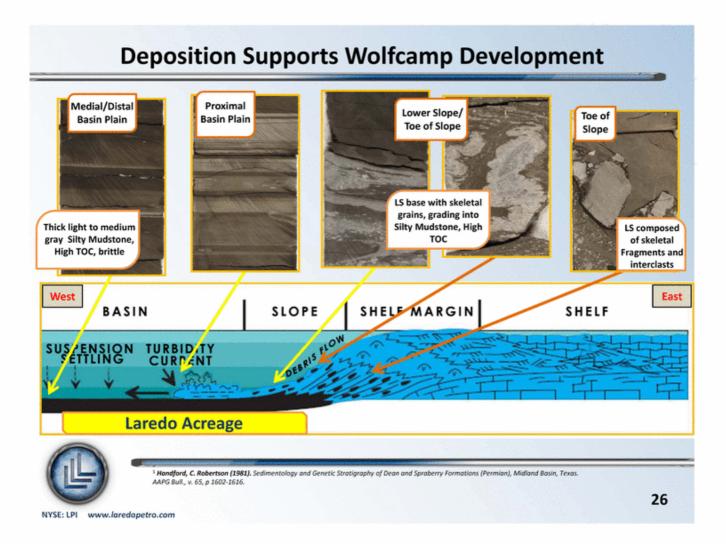


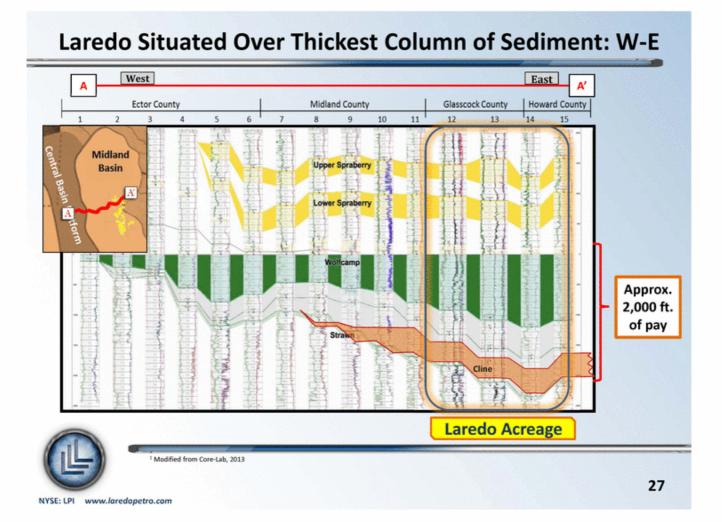




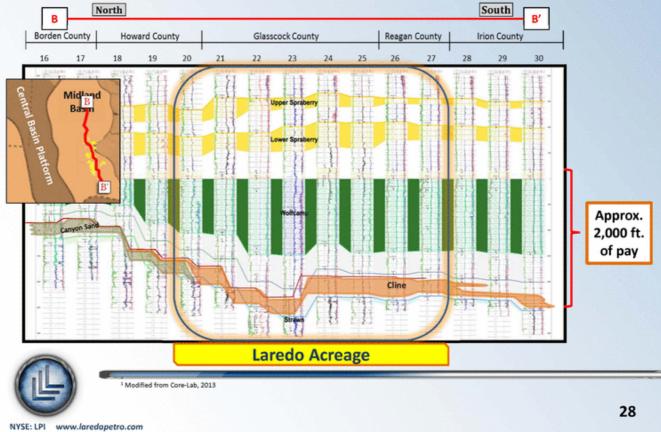
## **Deposition Supports Cline Development**

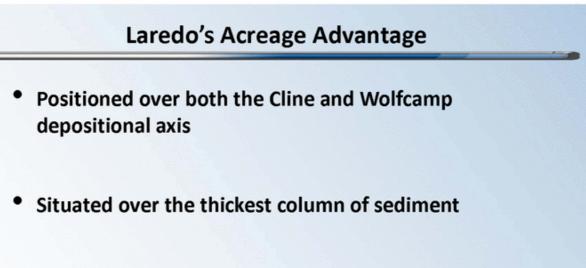










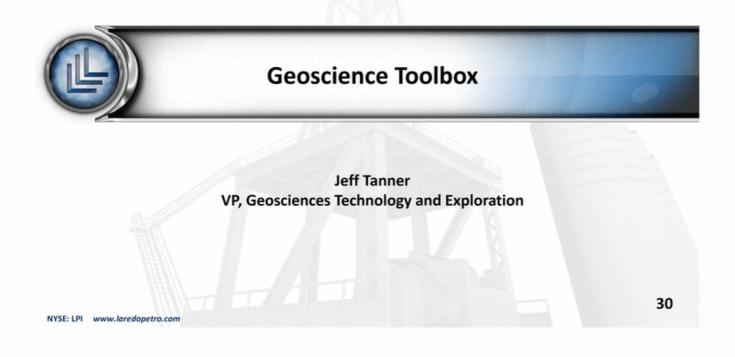


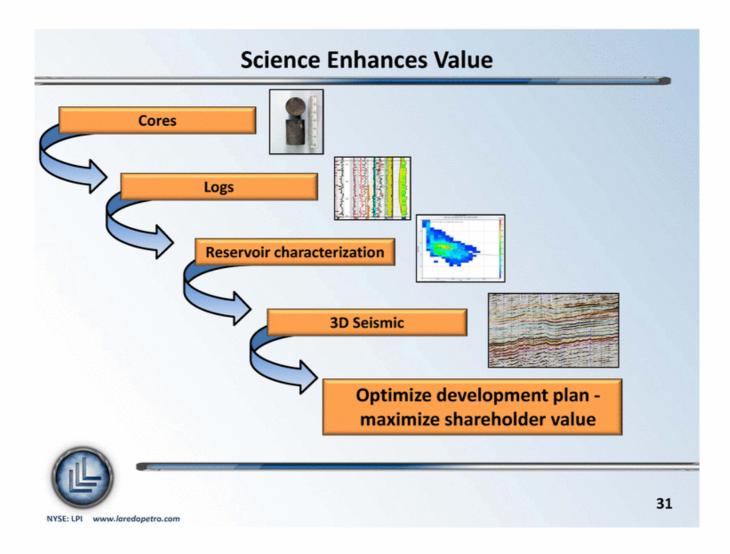
 Debris flows at deposition charged reservoir creates permeability that results in top-tier well performance

You need good rocks, and we have great rocks



# You Must Be Able to Read Between the Lines





## **Vertical Program Supports Science Gathering**

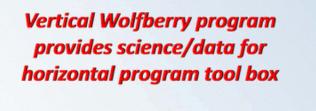
Clearfork

Upper Spraberry

Lower Spraberry Dean Upper Wolfcamp

Middle Wolfcamp

Lower Wolfcamp Canyon Penn Shale Cline Strawn Atoka Barnett Woodford Fusselman







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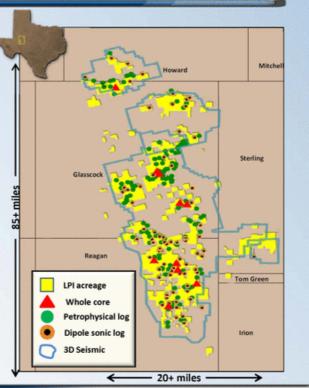
## Information $\implies$ Insight $\implies$ Impact

#### Garden City Data Inventory<sup>1</sup>

- ~3,400' of whole cores in objective section
  - 13 whole cores
  - >650 SWC samples
- 34 single-zone tests from objective section (Spraberry to Ellenberger)
- >8,000 conventional open-hole logs
  - 207 in-house petrophysical logs
  - 80 dipole sonic logs
  - Fully core-calibrated
- 774 sq mi 3D Seismic
  - 95% coverage of Garden City acreage
  - >50% of seismic inventory is highquality, proprietary 3D data



1 As of 6/30/2013



# Key Shale Rock Play Attributes

## Integration of the shale petrophysical attributes has a direct correlation to the performance of a well

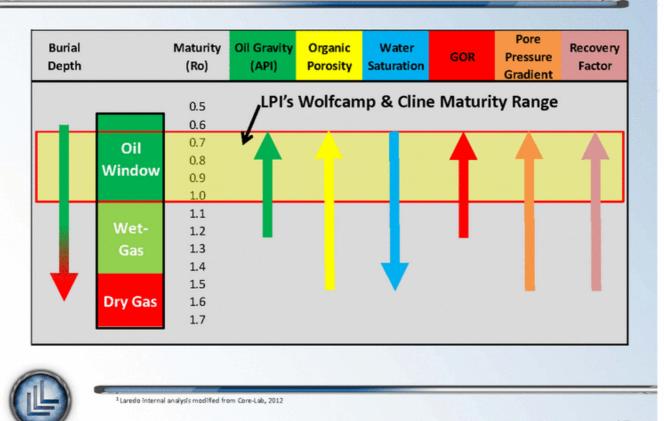
- Mineralogy (Brittleness)
- Porosity/Permeability (Rock Quality)
- Organic Richness (TOC)
- Thermal Maturity (Ro)
- Burial Depth

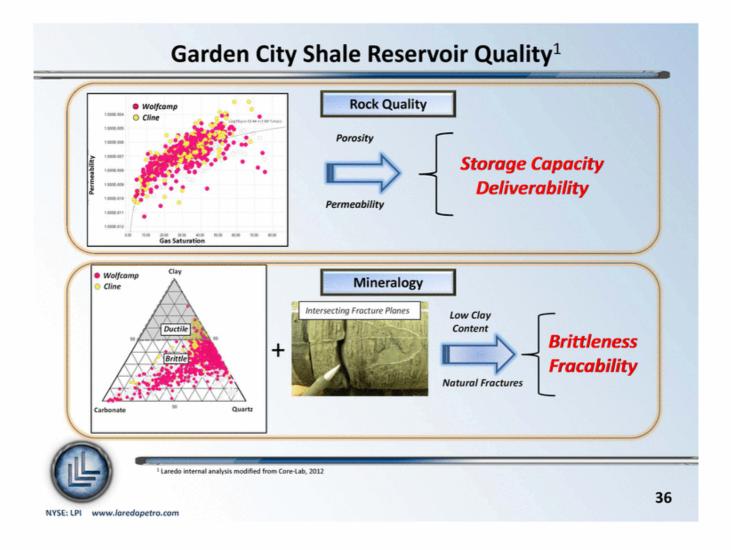


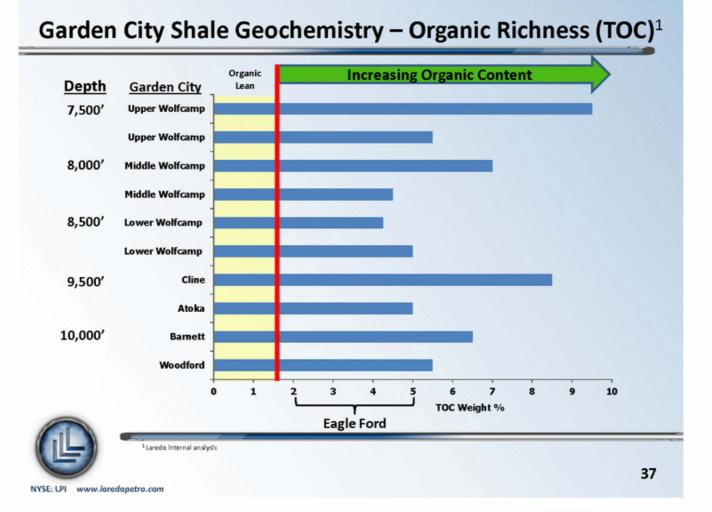
**Actual Laredo Cores** 

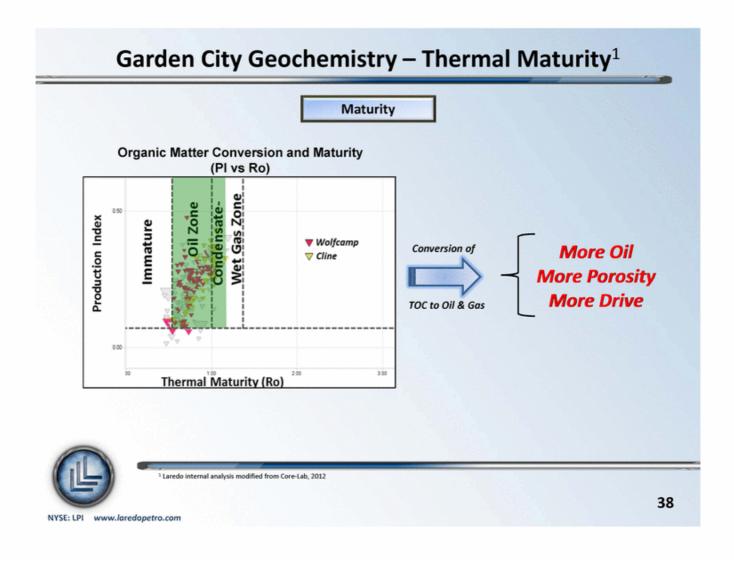


### Shale Geochemistry<sup>1</sup> – How it Works









### Significant oil in place in multiple stacked zones

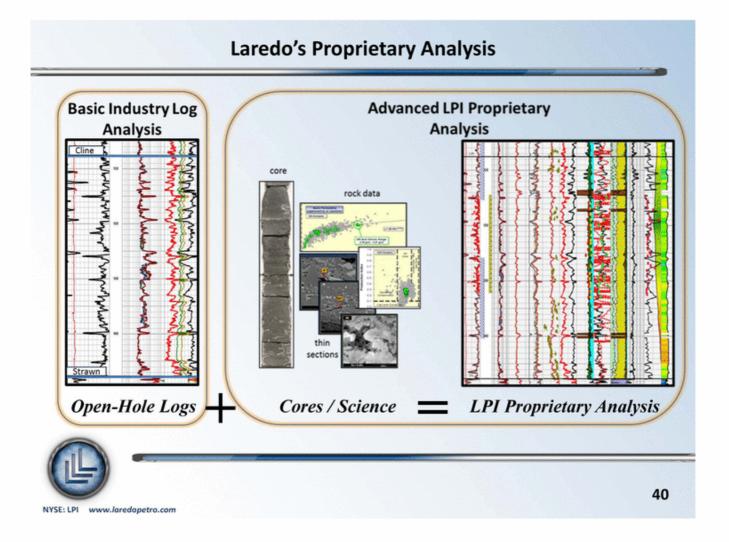
	<u>Spraberry</u>	Wolfcamp	<u>Cline</u>	<u>A/B/W</u>	Combined
Depth (ft)	5,000 - 7,000	7,000 - 8,500	9,000 - 9,500	9,500 - 10,500	5,000 - 10,500
Average Thickness (ft)	1,500 - 2,000	1,500 - 2,000	250 - 350	350 - 400 (	3,600 - 4,750
тос (%)	4.0 - 13.0	2.0 - 9.0	2.0 - 7.5	2.0 - 13.0	2.0 - 13.0
Thermal maturity (% RSO)	0.6 - 0.7	0.7 - 0.9	0.9 - 1.1	0.9 - 1.2	0.6 - 1.2
Total porosity (%)	6.0% - 16.0%	4.0% - 8.0%	5.0% - 8.0%	3.0% - 13.0%	3.0% - 16.0%
Clay content (%)	15 - 40	25 - 45	30 - 40	20 - 45	15 - 45
Pressure gradient (psi/ft)	0.40 - 0.50	0.45 - 0.50	0.55 - 0.65	0.55 - 0.65	0.40 - 0.65
OOIP (MMBOE/Section)	45 - 85	70 - 115	25 - 35	40 - 55 🕻	180 - 290

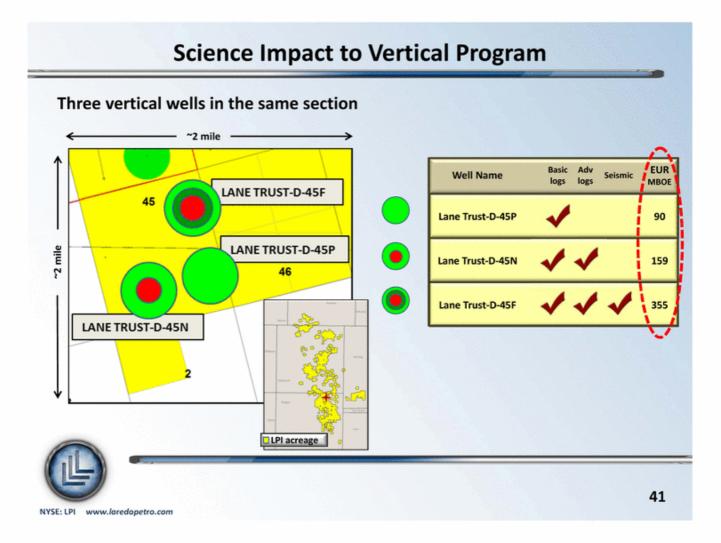


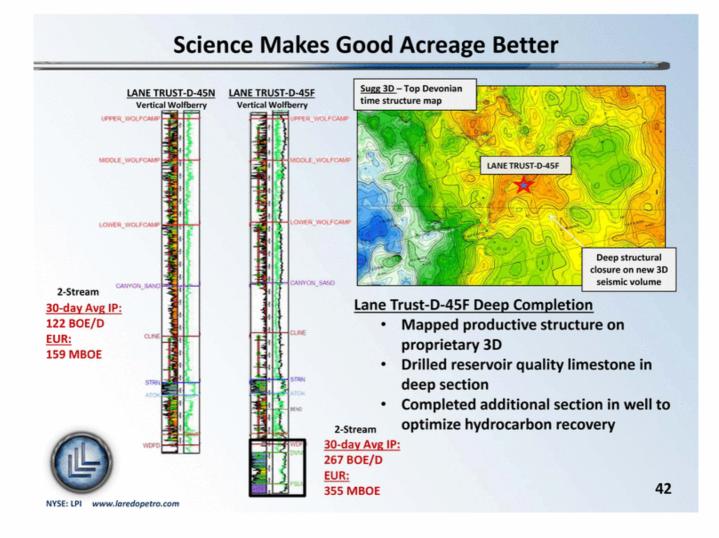
<sup>1</sup> Properties from proprietary LPI core analysis

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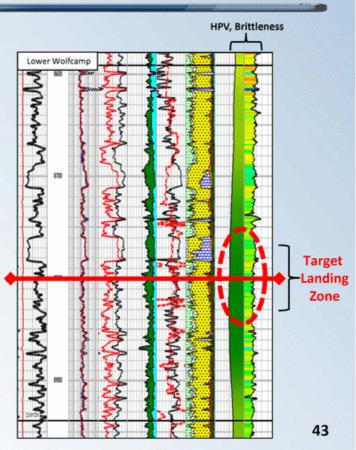




### Science Impact to Horizontal Program

- Based on analysis of the advanced log suite
  - Highest HPV in the interval
  - Most brittle rock in the interval
  - Low frac gradient for optimal stimulation
- Landed lateral in Lower Wolfcamp shale
- Well tested 1,217 BOE/D average 30-day IP (2-Stream)

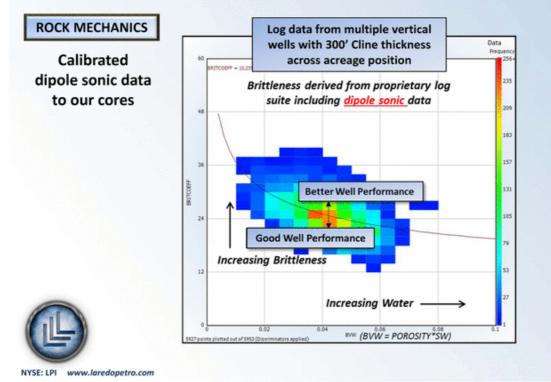




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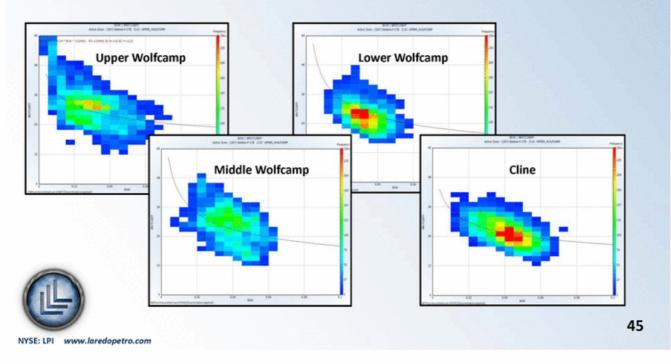
### **Understanding Fracability is a Key**

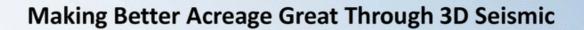
#### "Fracability" = brittle shales that hydraulically fracture during completion work the best

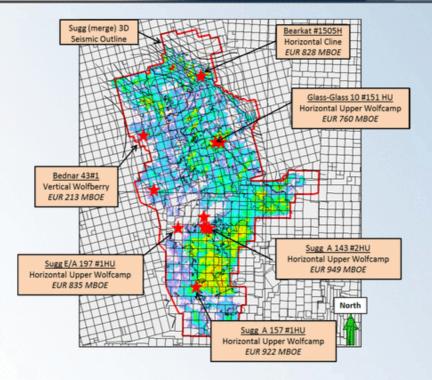


### **Applying Fracability to All Proven Zones**

- Log brittleness helps in targeting all four producing horizontal intervals
  - Brittleness is a function of clay and water content
  - Brittle rock targeted in landing laterals
- Brittleness predictions assist in frac design





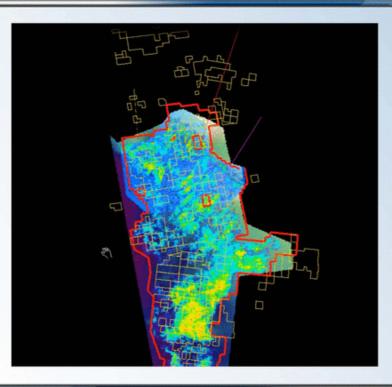




#### More science makes better acreage great!

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## Making Better Acreage Great Through 3D Seismic





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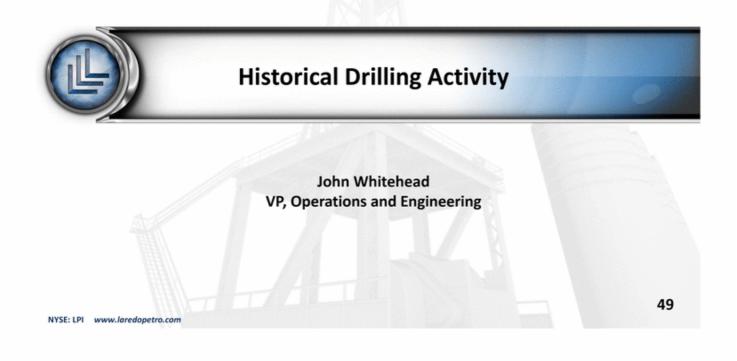
### Unconventional Resource Play: Permian-Garden City

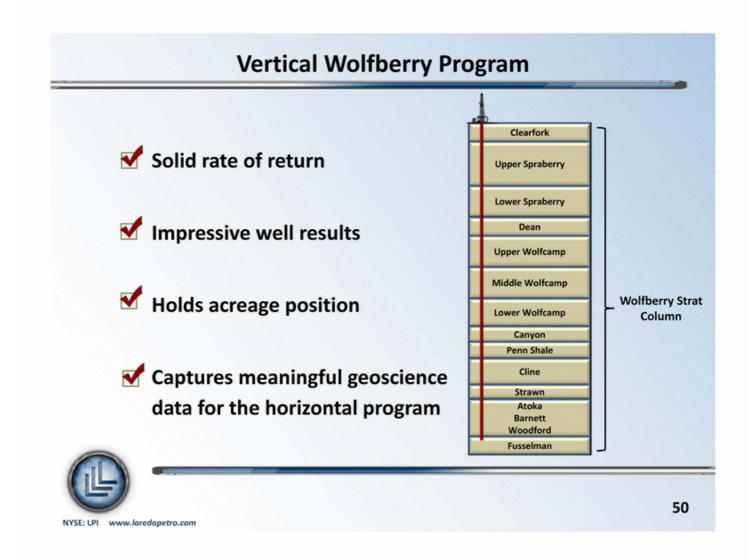
• Source Rock (the source is the reservoir)

Reservoir Geometry Attributes	Garden City	
Attribute	Checklist	
Basin Depositional Framework	<b>1</b>	
Areal Extent	<b>1</b>	
Thickness		
Reservoir Shale Rock Attributes		
Mineralogy (Brittleness)		
Porosity / Permeability (Rock Quality)		
Organic Richness (TOC)		
Thermal Maturity (Ro)		
Burial Depth		
Oil in Place		

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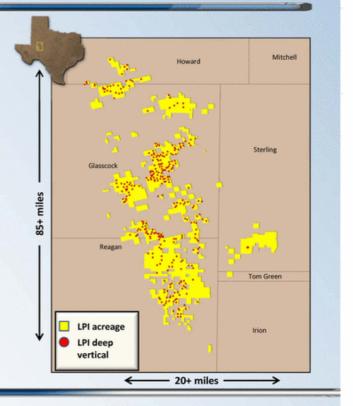
# You Can't Argue With the Facts . . . And We Have <u>Lots</u> of Them





## Vertical Wolfberry: Confirms Quality of Acreage<sup>1</sup>

- >800 vertical Wolfberry wells across acreage
  - >300 deep vertical Wolfberry wells through the Atoka
- Average well density is approximately one well per 200 acres across acreage
- >20% rate of return



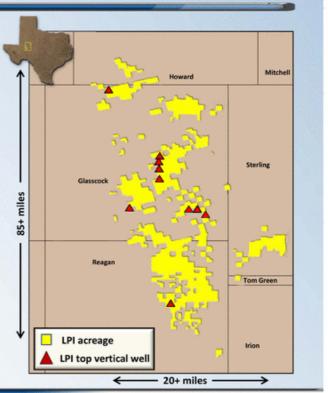


<sup>1</sup> As of 6/30/2013

## Vertical Wolfberry: Strong Results Across Acreage

	2- Stream Pr	oduction Data <sup>1</sup>
Well Name	24-Hr Avg IP	30-Day Avg IP
Vertical	BOE/D	BOE/D
SUGG-C-165C	1,389	630
Curry 14 #2	880	451
Guthrie Trust A #1901	730	440
Calverly 44 #2	560	397
Calverley 5A #1	416	393
Bearkat #804	606	377
Lazy E #901	536	374
Lacy Creek 24 #1	514	367
Halfmann 30 #1	496	366
Cox-Bundy 16 #1	419	364

#### Results support quality horizontal program across the acreage position

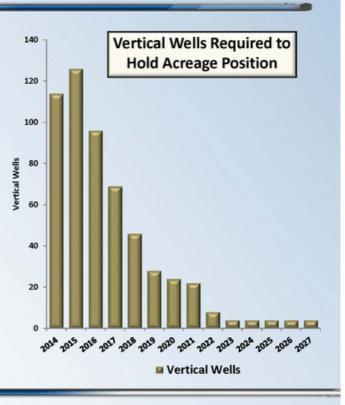




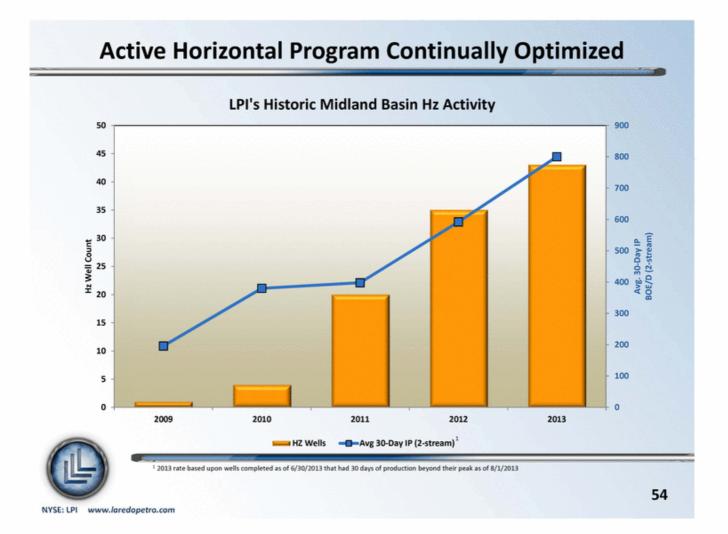
<sup>1</sup> As of 6/30/2013

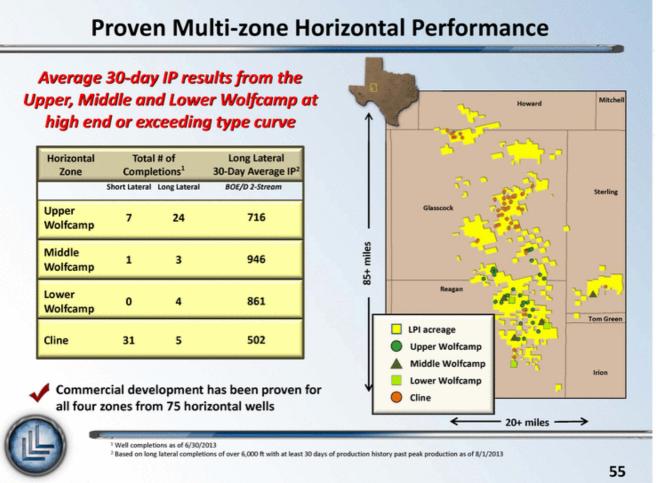
### **Vertical Wolfberry: Holds Acreage**

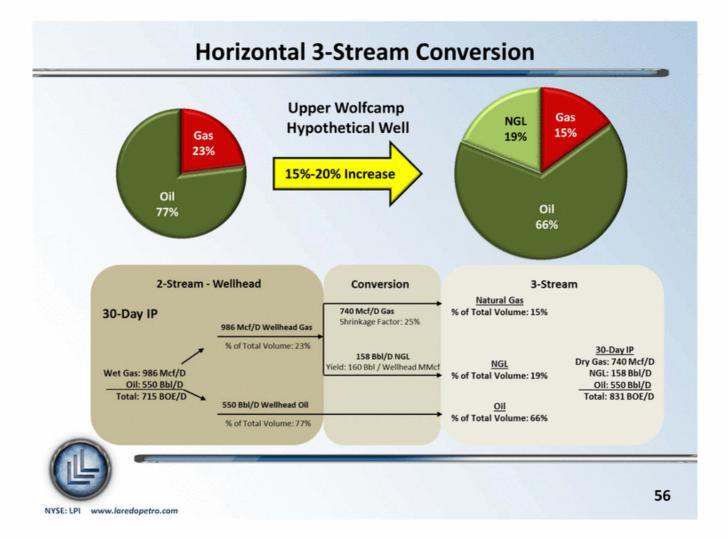
- Vertical Wolfberry maintains acreage position
- Minimal capital required for vertical program
- Captures meaningful geoscience data for the horizontal program











### **Top-Tier Results From Each Horizon**

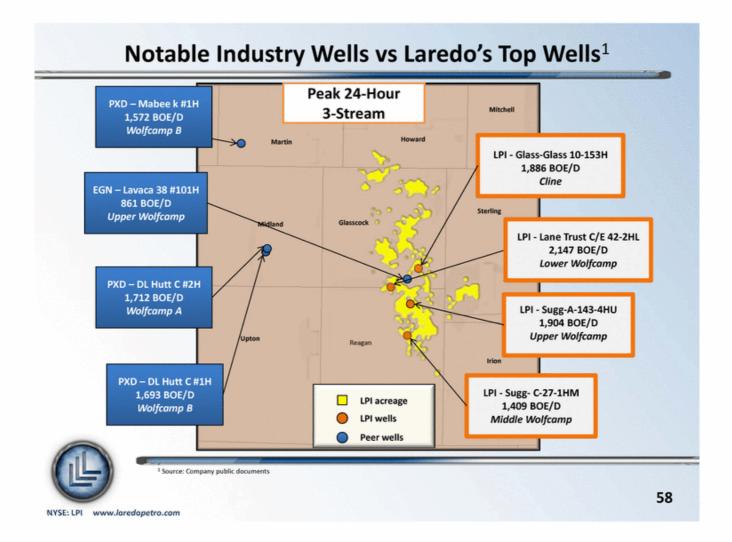
Well Name	Zone	Date Completed	Lateral Length	24-Hour Peak IP	30-Day Average IP
			feet	BOE/D 3-Stream	BOE/D 3-Stream
Sugg A 143 HU	Upper Wolfcamp	6/6/2013	7,033	1,904	1,290
Sugg-C-27-1HM	Middle Wolfcamp	11/8/2012	7,745	1,409	1,128
Lane Trust C/E 42-2HL	Lower Wolfcamp	6/21/2013	7,571	2,147	1,406
Glass-Glass 10-153H	Cline	8/7/2013	6,933	1,886	1,331 <sup>1</sup>

### Our top wells, in each respective zone, were completed within the last year



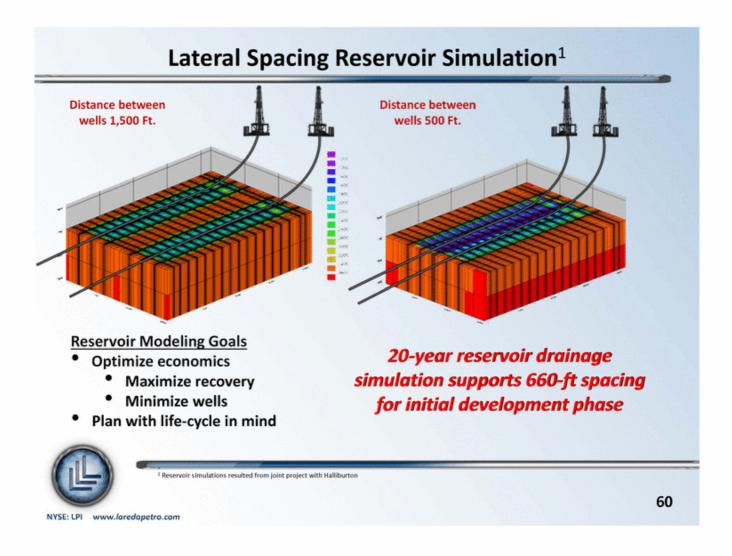
<sup>1</sup> Projected 30-day avg. IP based upon 22 days of production

NYSE: LPI www.laredopetro.com



## Laredo's Wells are Among the Best in the Midland Basin

Lane T	rust C/E 42-2HL – Lower Wolfcamp			2,147	
Sugg A	143 4HU – Upper Wolfcamp		1,904	]	
Glass-G	Glass 10 #153H – <i>Cline</i>		1,886		
Sugg-A	-143-2HU – Upper Wolfcamp		1,783		
PXD - D	DL Hutt C #2H – Wolfcamp A		1,712		
PXD - D	DL Hutt C #1H – Wolfcamp B		1,693		
Sugg-A	-143-3HU – Upper Wolfcamp		1,673		
Sugg-E	/A 197-1HU – Upper Wolfcamp		1,624		
PXD - M	Mabee K #1H – Wolfcamp B	1,	572		
EOG - I	Mayer SL #5013LH – Lower Wolfca	mp 1,475	Pro	oven top-tier	
EOG -	University 40 #1002H – Lower Wolf	camp 1,451		•	
Sugg-C	-27-1HM – Middle Wolfcamp	1,409	res	ults from all	
Sugg-C Sugg-C	-27-3HU – Upper Wolfcamp	1,392	fo	ur targeted	
	t 1505H – <i>Cline</i>	1,380	12		
Lane T Curry-( Glass-(	rust C/E 42-1HU – Upper Wolfcamp	1,374		zones	
Curry-	Glass 10 #151HU – Upper Wolfcam				
Glass-G	Glass 10 #151HU – Upper Wolfcam				
Sugg-D	-106-2HL – Lower Wolfcamp	1,325		Laredo Hz we	ells
00	-157-1HU – Upper Wolfcamp	1,315		Industry Hz v	vells
Cox Bu	ndy 16 #3H – Cline 1,22	7	-		
500	1,000	1,5	500	2,000	2,50
-	BOF	/D 24-Hr Peak	Production (3-Stre	am) 3	
	<b>BO</b> L		rioduction (3-5tre	anny	
	<sup>1</sup> Intended to be comprehensive, but may	not include all non-Laredo we	ells		



### Side-by-Side Conceptual Design

#### Side-by-Side Design

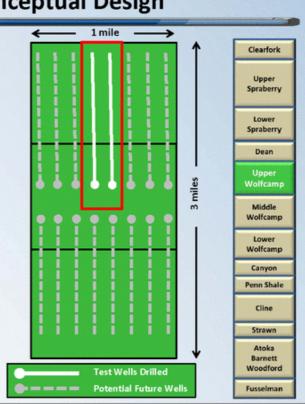
- Two side-by-side wells both drilled in one zone
- Lateral lengths: 7,000 7,500 feet
- Spacing: 660 feet

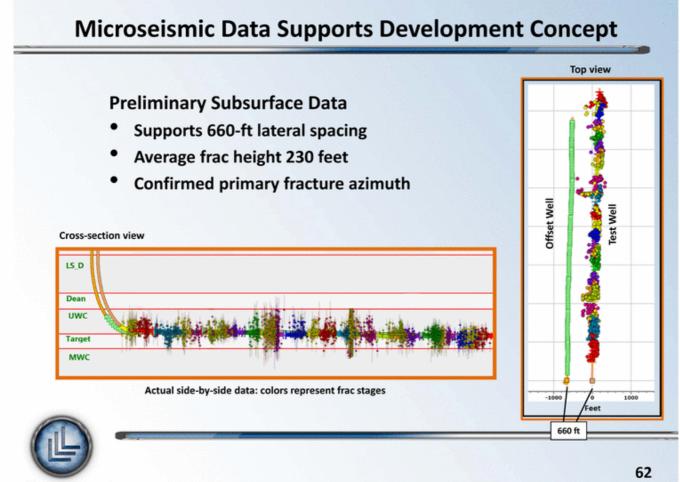
#### Objectives

- Optimize spacing
- Minimize interference
- Frac design and monitoring
- Frac optimization



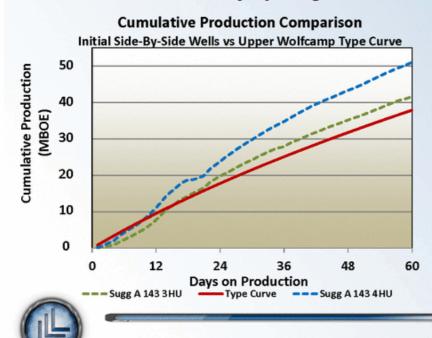
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### Side-by-Side Program Early Results

#### Initial results are supporting 660-ft spacing



#### 2-Stream Production and Type Curve CUM data

	Sugg A 1	143 4HU					
	CI	CUM Production					
	Bbl	Mcf	BOE				
1 month	23,532	37,604	29,799				
2 month	37,709	79,636	50,982				

#### - - Sugg A 143 3HU

	CUM Production				
	Bbl	Mcf	BOE		
1 month	18,370	35,171	24,232		
2 month	30,363	67,408	41,598		

#### - Upper Wolfcamp Type Curve

	CUM Production				
	Bbl	Mcf	BOE		
1 month	16,650	29,342	21,540		
2 month	28,851	54,227	37,889		

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## Laredo's Wells are Among the Best in the Midland Basin

	Lane	Trust C/E 42-2H	L – Lower Wolfcan	np				2,147	
	Sugg	A 143 4HU – Up	pper Wolfcamp				1,904		
~	Glass	-Glass 10 #153H	I – Cline			1	,886		
Wells <sup>1,2</sup>	Sugg	-A-143-2HU – <i>Uj</i>	pper Wolfcamp			1,783			
elle	PXD ·	DL Hutt C #2H -	– Wolfcamp A			1,712			
	PXD ·	DL Hutt C #1H -	– Wolfcamp B			1,693	Strop	ng results fro	m
Top Reported Hz	Sugg	-A-143-3HU – <i>U</i> J	pper Wolfcamp			1,673	and the second se	-	and the second
-	Sugg	-E/A 197-1HU -	Upper Wolfcamp		1,	624	initi	al side-by-sid	le
e l	PXD	Mabee K #1H -	- Wolfcamp B		1,572	]	spa	cing program	n
ğ	EOG	- Mayer SL #501	13LH – Lower Wolf	camp 1	,475			cing program	
Ke	EOG	- University 40 #	1002H – Lower We	olfcamp 1,	451				
9	Sugg	-C-27-1HM - Mi	ddle Wolfcamp	1,40	9				
	Sugg	-C-27-3HU – Upj	per Wolfcamp	1,392					
đ	Bear	kat 1505H – <i>Clin</i>	e	1,380					
	Lane	Trust C/E 42-1H	U – Upper Wolfcar	np 1,374					
ž	Curry	/-Glass 10 #151H	HU – Upper Wolfca	mp 1,364					
Ranking	Glass	-Glass 10 #151H	IU – Upper Wolfca	mp 1,344					
r.	Sugg	-D-106-2HL – Lo	wer Wolfcamp	1,325				Laredo Hz we	lls
	Sugg	-A-157-1HU – <i>U</i> j	pper Wolfcamp	1,315				Industry Hz w	ells
	Cox E	3undy 16 #3H – (	Cline 1,	227			370. 27		
5	600		1,000		1,500		2,0	000	2,500
6	2		во	E/D 24-Hr	Peak Pr	oduction (	B-Stream)	3	
L		<sup>2</sup> Source: C	to be comprehensive, but n company's public documents resents on a 2-stream basis.			ባ production has beer	n converted to 3-str	eam	64
LPL	-	laredopetro.com							04

### 660-ft Horizontal Spacing Confirmed

Initial development phase will utilize 660-ft spacing of lateral, supported by:

- Reservoir modeling
- Microseismic data gathered
- Initial Upper Wolfcamp side-by-side results

### Science / data driven approach has accelerated our lateral spacing optimization by 2-3 years

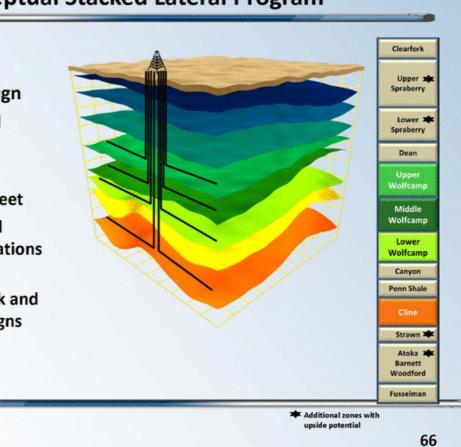


### **Conceptual Stacked Lateral Program**

**Stacked Lateral Design** 

- Evaluate multi-well stacked laterals
- Lateral lengths:
  - 7,000 7,500 feet
- Test pad layout and scheduling of operations on multi-well pads
- Test 2-stack, 3-stack and 4-stack lateral designs



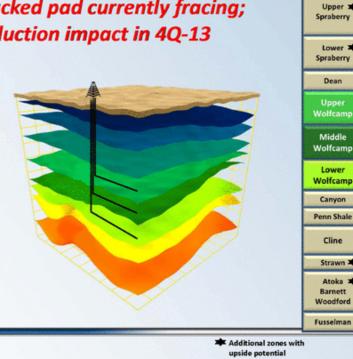


### **Stacked Lateral Program**

### First 3-well stacked pad currently fracing; initial production impact in 4Q-13

#### Objectives

- Optimize vertical distance between laterals
- Minimize interference
- Optimize frac design and monitoring





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Clearfork

Upper x Spraberry

Lower 3 Spraberry

Dean

Middle

Lower

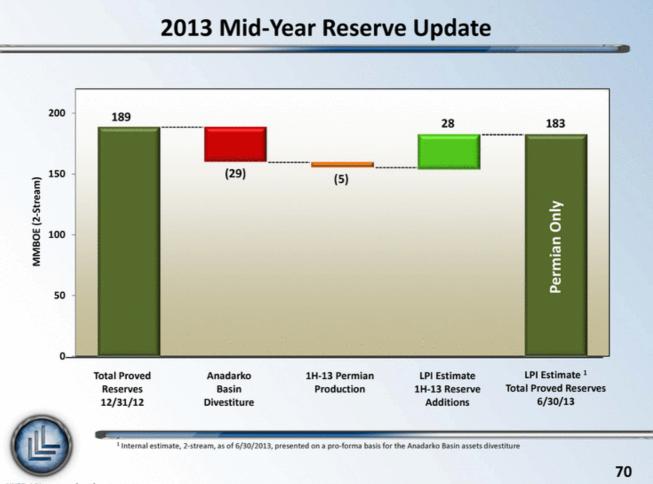
Canyon

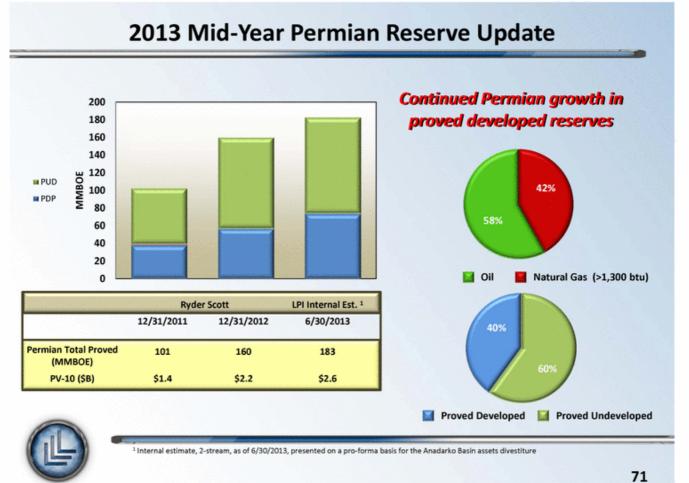
Cline Strawn 🗰 Atoka 🛪 Barnett Woodford



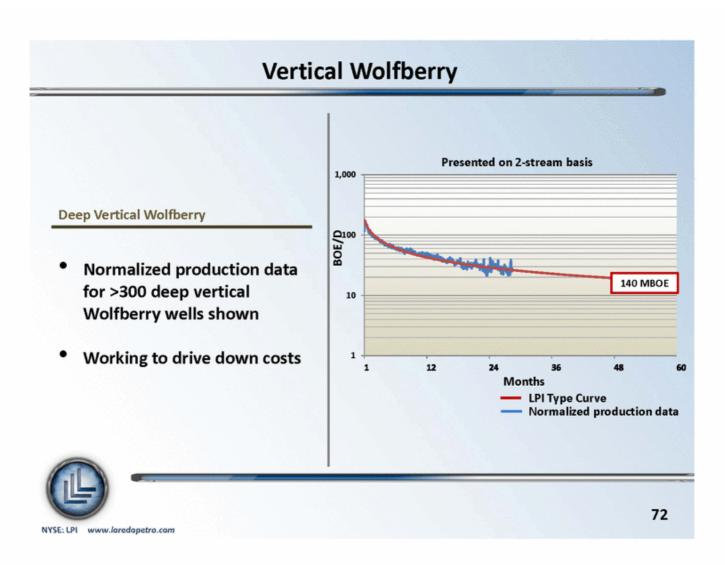
# When To Book . . . The Resource is There



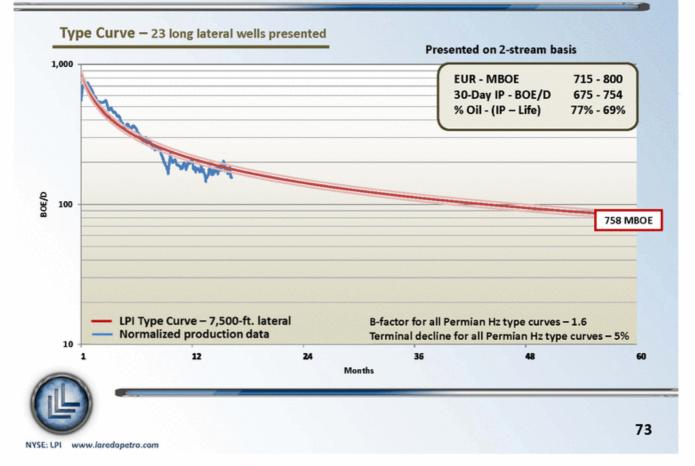




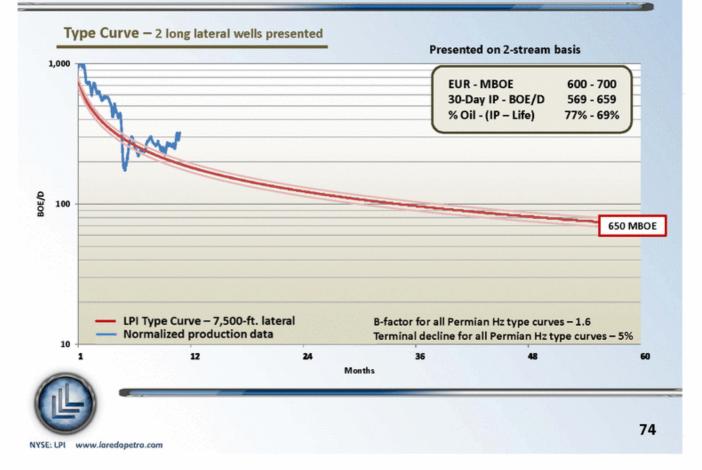
NYSE: LPI www.laredopetro.com



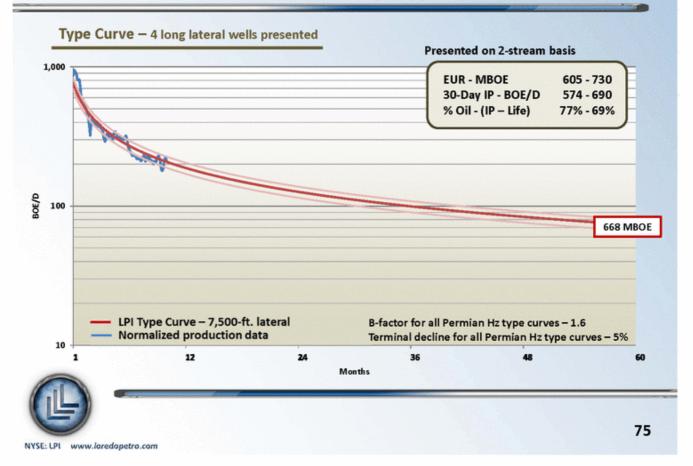
### Hz Upper Wolfcamp Type Curve



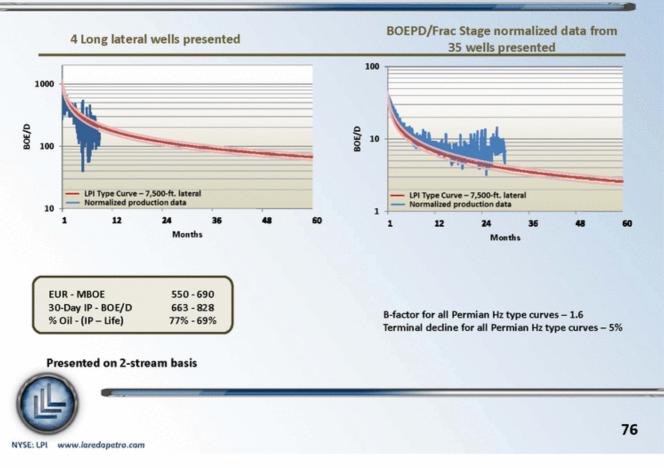
### Hz Middle Wolfcamp Type Curve

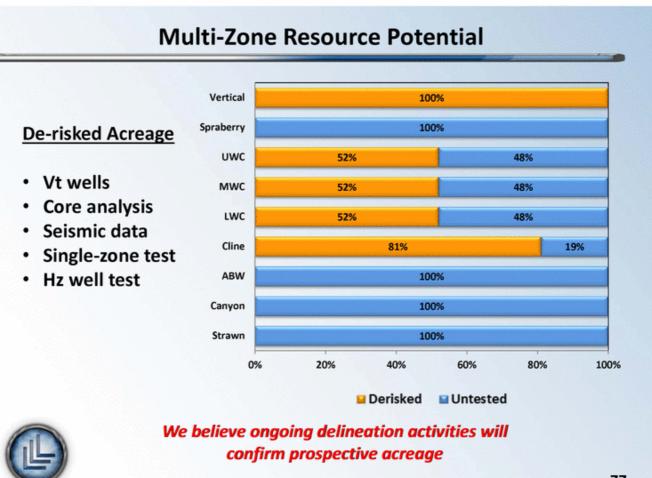


### Hz Lower Wolfcamp Type Curve



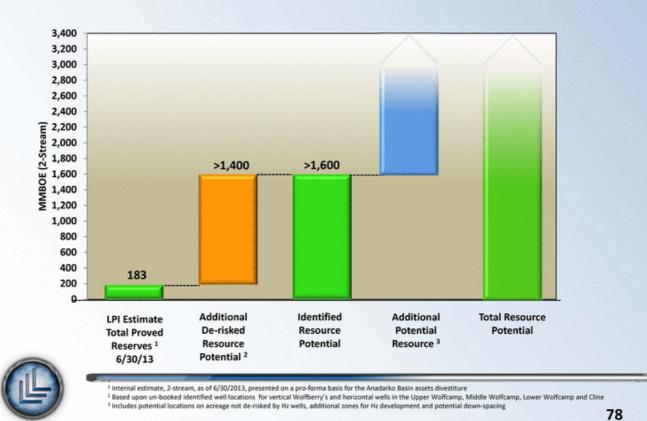
### **Hz Cline Type Curve**





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### **Identified Resource Potential**

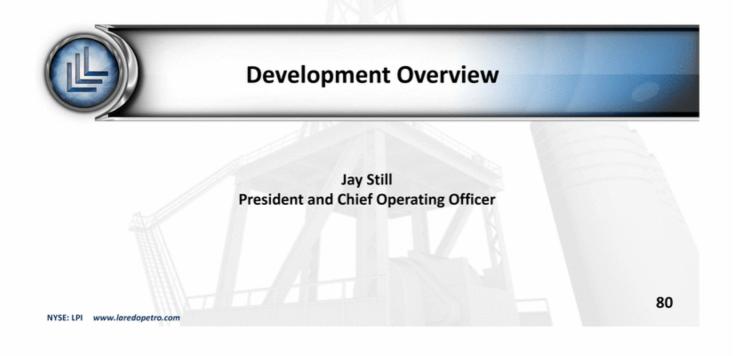


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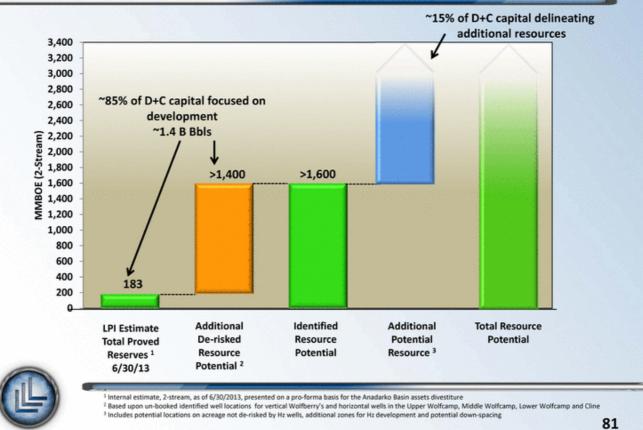
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## Building a Well-Oiled Machine



### **Identified Resource Potential**

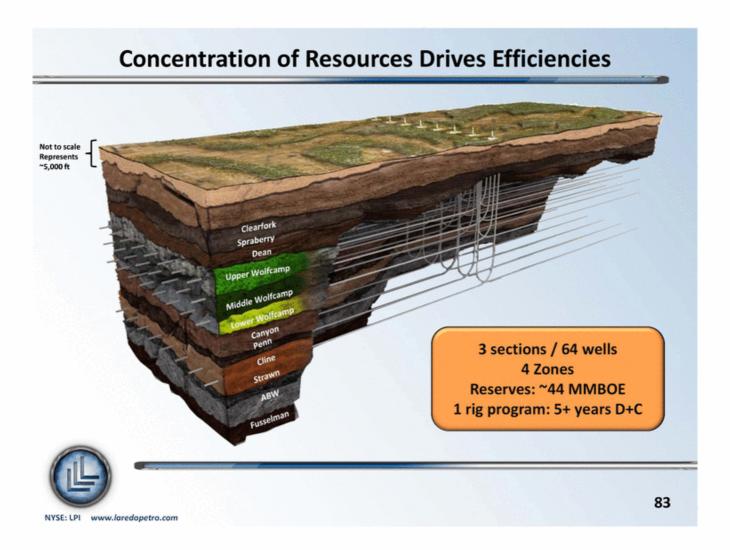


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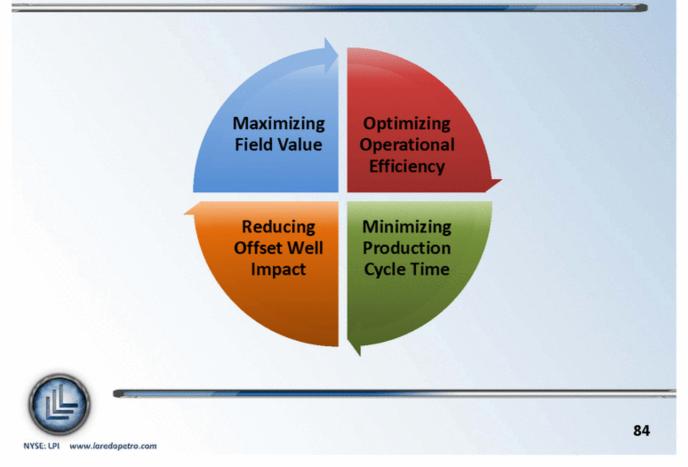
### Laredo Midland Basin Development Strategy

- Maximize value to our shareholders by optimizing a development plant for our Garden City assets
- Convert Permian resource potential into proven NAV
- Build an extremely efficient hydrocarbons manufacturing plant
- Optimize drilling, completions and unit operating costs
- Minimize surface use, drilling and transportation





### **Strategic Development Considerations**



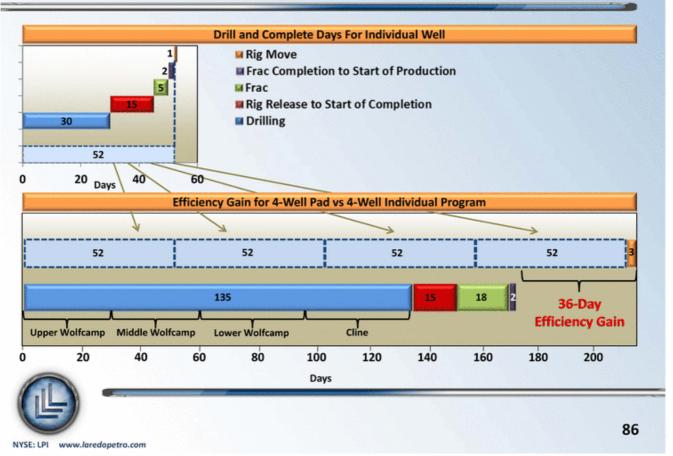
### **Operational Efficiencies with Pad Drilling**

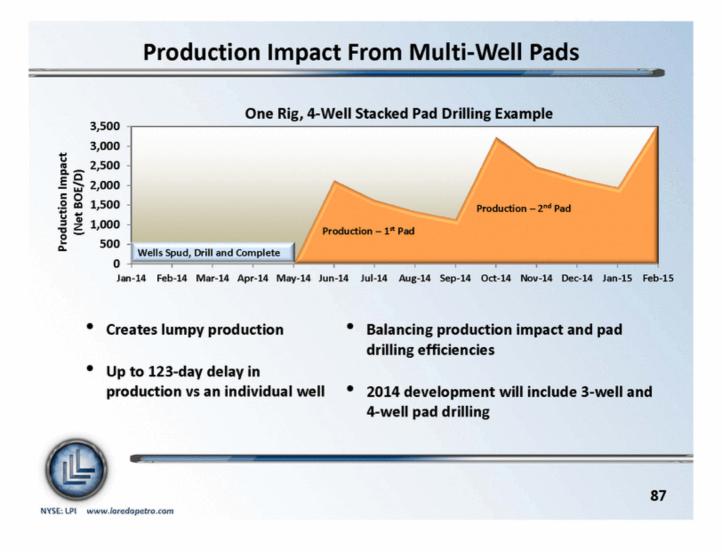
- Utilize "spudder" rig to drill vertical section of well
- Reduces mob/de-mob time and costs with walking rigs on multi-well pads
- Utilize common drilling fluid systems between wells
- Reduces time and costs with zipper frac's on completions
- Learning through repetitive drilling in a single area
- Shares reserve pits
- Rigs fueled with field sourced natural gas
- Reduces infrastructure costs with shared facilities



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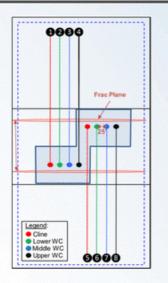
### **Efficiency Gains from Pad Drilling**





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## **Offset Pad Development**





Offset pad configuration provides the optimal geometry to fully drain a complete section



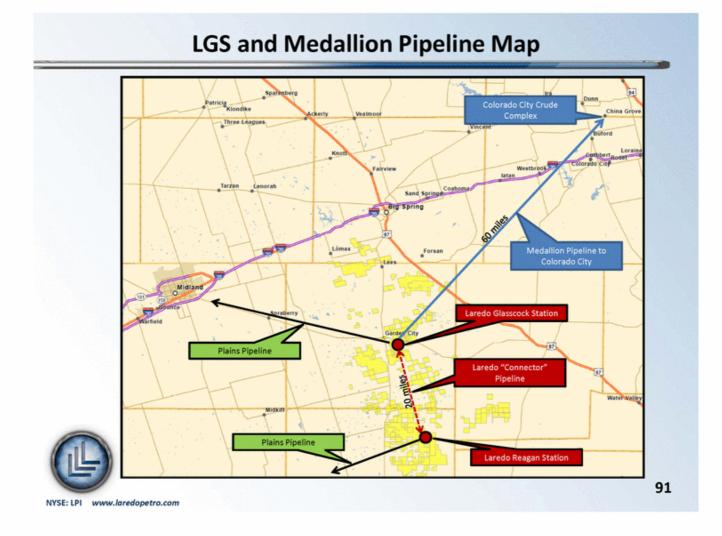
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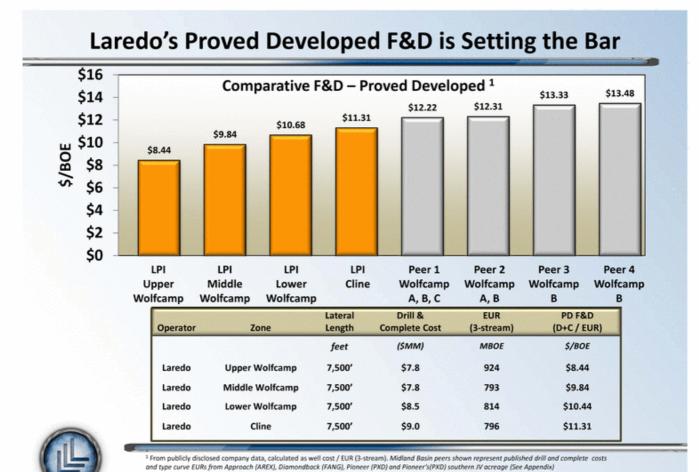
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### Fluid / Gas Management Plan



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### **Enhancing Capital Efficiency**

- Through 1H-13 Laredo has reduced horizontal well costs by approximately 5%-8% in each of the proven zones
- Ongoing cost improvement initiatives:
  - Multi-well pad development
  - Utilizing more efficient drilling and completion procedures
  - Negotiated third-party service cost reductions
- ~85% of planned horizontal program capital expenditure is expected be dedicated to development wells

## Laredo believes additional cost savings of 10%-15% per development well can be achieved by the end of 2014



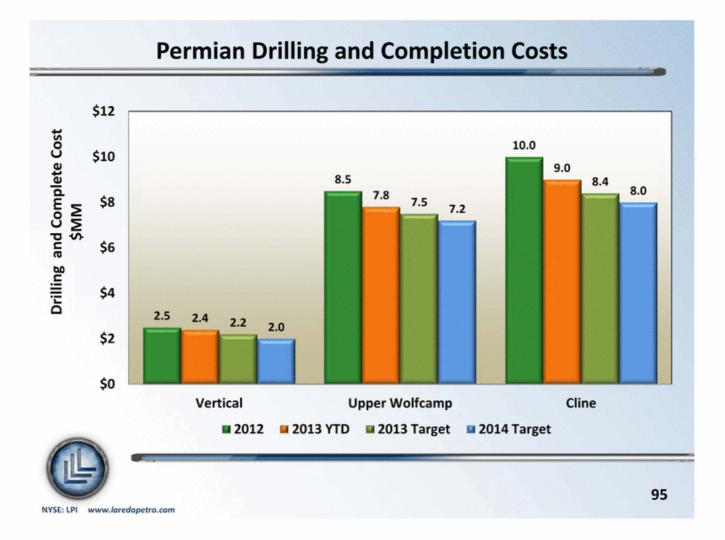
### **Cost Savings Initiatives**

- Pad drilling efficiencies
- Multi-well frac efficiencies
- Negotiated service cost reductions
  - Coil
     Pumping services
  - Wireline logging
     Frac tank
- Optimizing drilling and completions operations
- Proppant sourcing improvements
- Reduction in transportation cost
- Improved water management
- Integration of new technologies
- Reduction in chemical usage
- Natural gas fueling



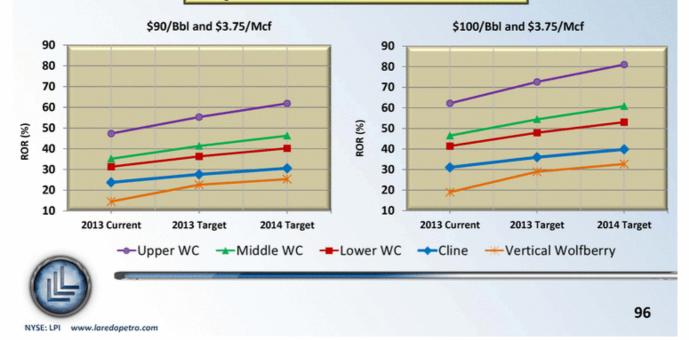
NYSE: LPI www.laredopetro.com

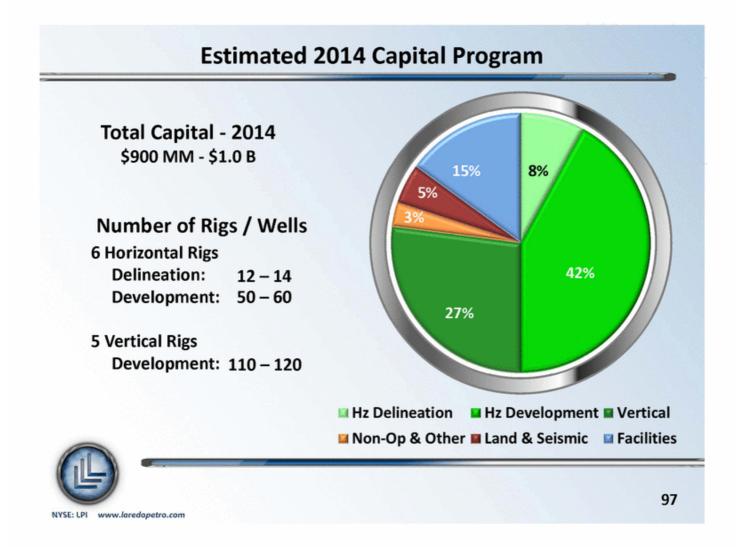
10%-15% cost reduction



### **ROR vs Well Capital Costs**

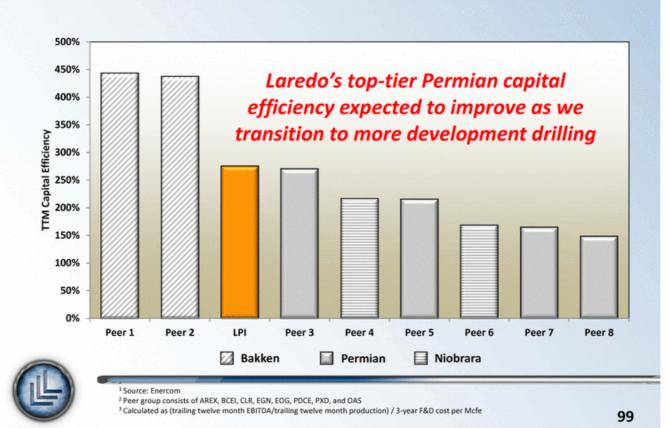
Permian Well Costs					
(\$MM)	Upper Wolfcamp	Middle Wolfcamp	Lower Wolfcamp	Cline	Vertical
2013 YTD	\$7.8	\$7.8	\$8.5	\$9.0	\$2.4
2013 Target	7.2	7.2	7.9	8.4	2.0
2014 Target	6.8	6.8	7.5	8.0	1.9







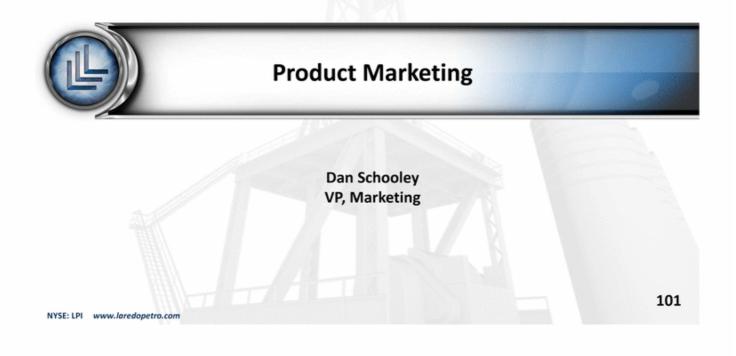




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## Get it to the Right Place at the Right Time



### Laredo Marketing Strategy

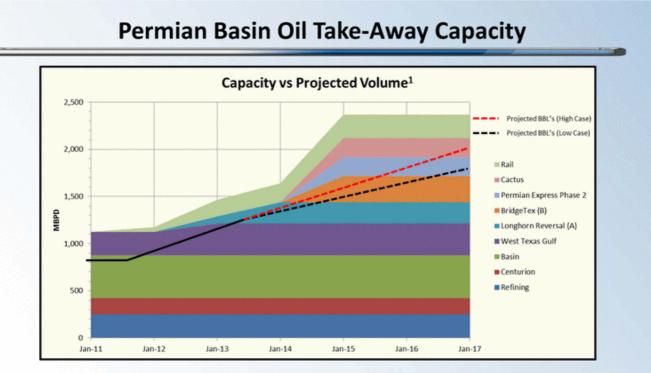
- Create take-away optionality in the field
- Commit to firm service where advantageous to Laredo
- Diversify end-use sales price





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Permian Basin crude oil take-away capacity to exceed both high and low case volume projections

<sup>1</sup> Turner, Mason & Company, North American Crude & Condensate Outlook: 2013-2022, June 2013 Report

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### Permian Basin Oil Take-Away Capacity

Existing Crude Oil Pipeline Capacity Out Of Permian Basin Capacity (MBOPD)					
					Pipeline
Plains Basin Pipeline	450	450	Existing	Operational	Midland →Cushing
Centurion Pipeline	175	625	Existing	Operational	SE New Mexico → Cushing
Sunoco West Texas Gulf Pipeline	350	975	Existing	Operational	Colorado City → Midwest

### Incremental Crude Oil Pipeline Capacity Out Of Permian Basin

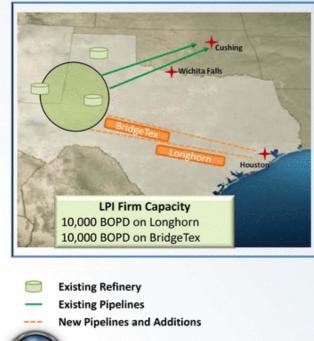
Capacity (MBOPD)					
Pipeline	Incremental	Cumulative	Startup	Status	Origin → Destination
West Texas Gulf - Expansion to Longview	30	30	Q1 2013	Operational	Colorado City → Midwest
West Texas Gulf - Wortham/Nederland	80	110	Q1 2013	Operational	Colorado City → Beaumont
Longhorn Phase I (Sweet/Sour Blend)	75	185	Q1 2013	Operational	Crane -> Houston
Permian Express I	90	275	Q2 2013	Operational	Wichita Falls → Beaumont
Longhorn Phase II (Sweet/Sour Blend)	150	425	Q4 2013	Under Construction	Crane -> Houston
Permian Express I Expansion	60	485	Q4 2013	Under Construction	Wichita Falls → Beaumont
BridgeTex	278	963	Q3 2014	Under Construction	Colorado City → Houston
Permian Express II	200	688	Q1 2015	9/2013 Open Season	Colorado City → Beaumont
Cactus Pipeline (Sweet/Sour Blend)	200	1,163	Q1 2015	Under Construction	McCamey → Corpus Christi

### >1.1 MMBOPD of light sweet crude oil capacity out of the Permian Basin being added by 2015

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### **Sales Price Diversification**

### Firm transportation out of the Permian

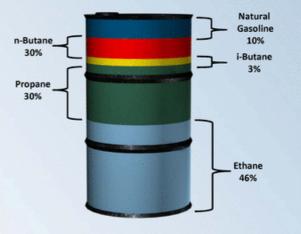




- 10,000 BOPD committed to Longhorn, increasing annually to >23,000 BOPD over 5 years
  - Eliminates Mid/Cush basis differential
  - Benefit from <u>LLS</u> Gulf Coast pricing premium to WTI
- 10,000 BOPD committed to BridgeTex (Mid 2014)
  - Eliminates Mid/Cush basis differential
  - Benefit from <u>Brent</u> pricing premium to WTI
- Balance sold in local Midland market
  - No long-term or volumetric commitments
  - Basis hedges in place to protect Mid/Cush basis risk

## Garden City Liquids-Rich Natural Gas

Component	GPM	Bbls/MMcf	
Ethane	3.333	79.36	
Propane	2.135	50.83	
Iso-Butane	0.231	5.50	
Normal Butane	0.745	17.74	
Natural Gasoline	0.737	17.55	
Total	7.181	170.98	

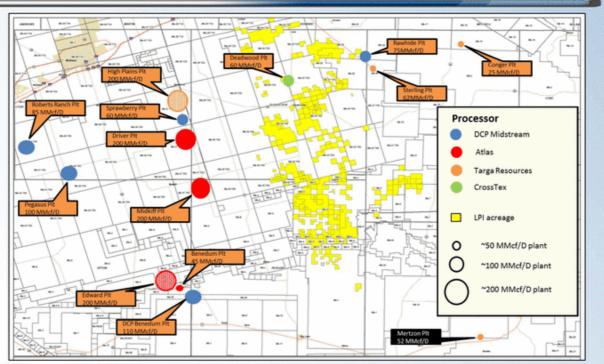


Average BTU = 1.311 MMbtu/Mcf



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## **Processing Plant Capacity with LPI Direct Connectivity**



Laredo has direct connectivity to four processors (12 plants) with 1.1 Bcf/D capacity. Capacity by Q3-14 to increase to 1.5 Bcf/D with addition of Atlas' Edward Plant and Targa's High Plains Plant

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# **Processing Plant Connectivity**

Plant Operator	Plant Name	Nameplate MMcf/D
Atlas Pipeline Partners LP	Midkiff	210
Atlas Pipeline Partners LP	Benedum	50
Atlas Pipeline Partners LP	Driver	200
DCP Midstream Inc.	Benedum	110
DCP Midstream Inc.	Pegasus	95
DCP Midstream Inc.	Roberts Ranch	85
DCP Midstream Inc.	Rawhide	75
DCP Midstream Inc.	Spraberry	60
Targa Resources	Conger	25
Targa Resources	Mertzon	52
Targa Resources	Sterling	62
CrossTex	Deadwood	60
<b>Total Existing Plant</b>	1,084	
Current Utilization		974

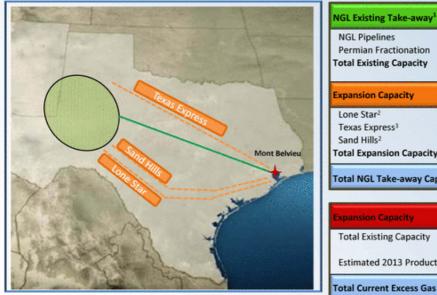
Plant Operator	Plant Name	Estimated Startup	Nameplate MMcf/D
Targa Resources	High Plains	2Q-14	200
Atlas Pipeline Partners LP	Edwards	3Q-14	200
Total Expansion Pla	ant Canacity		400
*NOTE: Additional 595 N been presented to Lared	AMcf/D of propos		s have

## Processing plant capacity should not be a constraint to LPI



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#### **Permian NGL & Residue Transportation Capacity**



NGL Pipelines Permian Fractionation		600 135
Total Existing Capacity		735
Expansion Capacity	Planned Completion	Capacity MBPD
Lone Star <sup>2</sup>	1Q-13	100
Texas Express <sup>3</sup>	2Q-13	50
Sand Hills <sup>2</sup>	3Q-13	100
Total Expansion Capacity		250
Total NGL Take-away Capac	ity by 3Q-2013	985
Expansion Capacity		Capacity
and a second sec		
Total Existing Capacity		BCF/D 9.0
		BCF/D

Capacity MBPD

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Existing Pipelines
 New Pipelines and Additions

NGL and Residue Gas Pipeline capacity not forecasted to be constrained through 2018



<sup>1</sup> Bentek / Turner, Mason & Company, Market Report: The Great NGL Surge, November 2011 report.
 <sup>2</sup> Only 50% of the capacity for Lone Star and Sand Hills pipelines included above since both pipelines also traverse the Eagle Ford shale
 <sup>3</sup> Texas Express will reduce in flows of raw mix into Permian by taking barrels off of MAPL in Texas panhandle. Current in flow is 75 MBPD

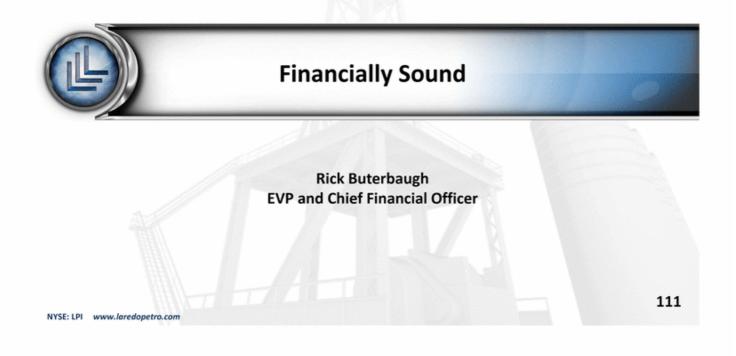
# **Gulf Coast NGL Fractionation Capacity**

		2,050
Mt. Belvieu Expansion Capacity (2012 - 2014)	Planned Completion	MBPD
Gulf Coast Fractionators	2Q-12	43
Enterprise Products (MB 1 train 6)	4Q-12	75
Lone Star NGL	4Q-12	100
ChevronPhillips Chemical	1Q-13	22
Enterprise Products (WTX 1)	1Q-13	10
Targa Resources (CBF train 4)	2Q-13	100
OneoOk Inc. (MB-2)	2Q-13	75
Enterprise Products (MB 1 train 7)	4Q-13	85
Enterprise Products (MB 1 train 8)	4Q-13	85
Lone Star NGL	4Q-13	100
Other Gulf Coast Expansion Projects (2012 – 2014)		138
Gulf Coast Additions & Expansions By YE 2014	833	
Gulf Coast Projected Fractionation Capacity		2,883

Fractionation Capacity in Gulf Coast to increase over 40% from 2012 to 2014, exceeding Gulf Coast production and domestic imports. Gulf Coast Fractionation Capacity is expected to exceed supply by 637 MBPD by YE 2014.



# The Resources to Convert Resources



#### **Disciplined Financial Strategy**

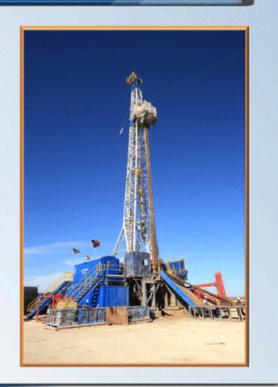
#### Laredo's commitment:

- Maintain strong balance sheet
- Maintain financial flexibility
- Self-fund a growing percent of capital expenditures
- Underpin cash flow with tactical hedges
- Enhance returns

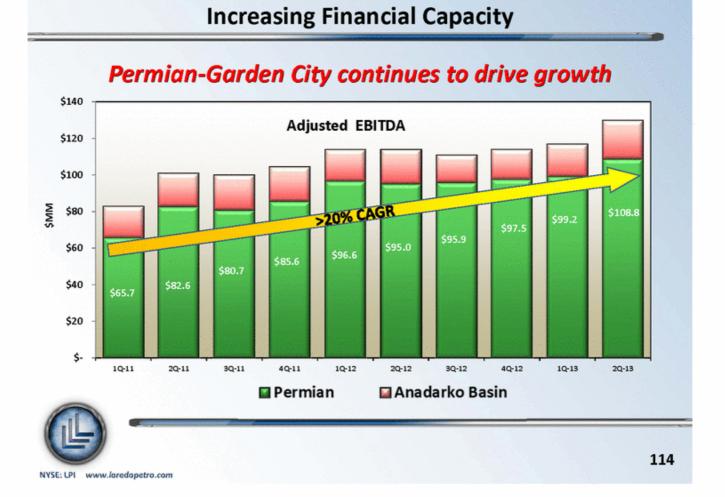


## **Financial Toolbox**

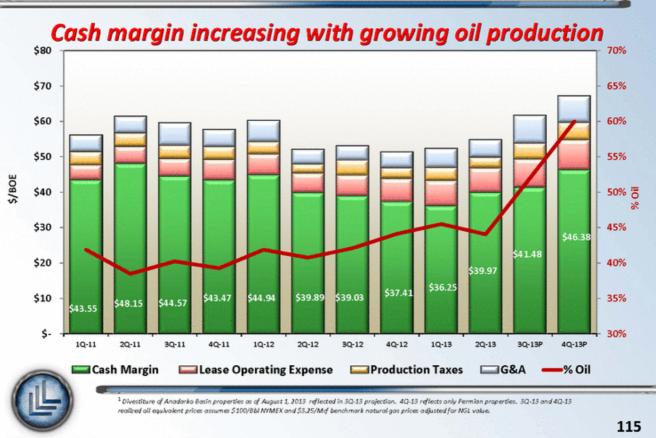
- Growing cash flows
- Strong asset portfolio
- Solid capital structure
- Meaningful liquidity







Expanding Cash Margin<sup>1</sup>

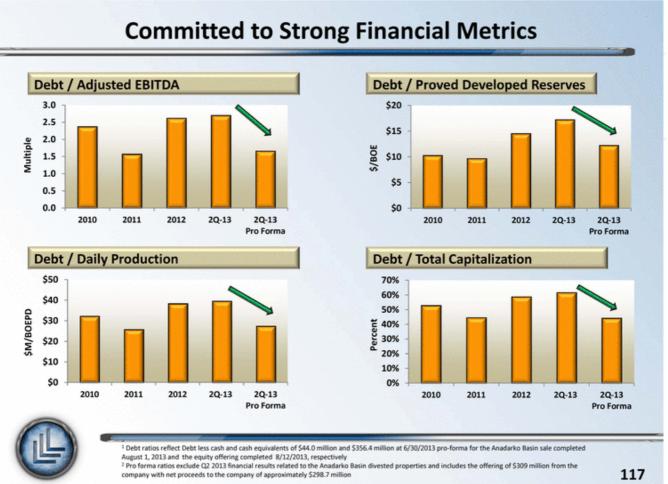


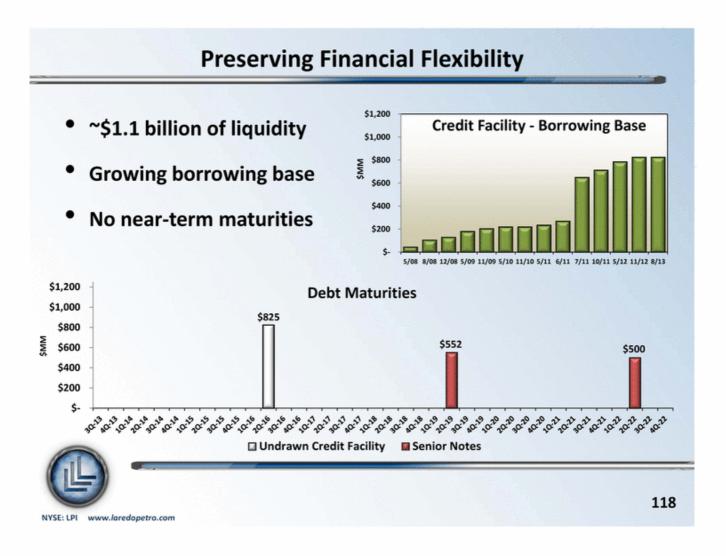
## **Continual Optimization of Assets**

- Completed Anadarko Basin property sale
  - Capital and personnel re-deployed into the Midland Basin
- Equity raise pre-funds a portion of expected 2014 capital program
- Joint-venture / sale of interests in Garden City property

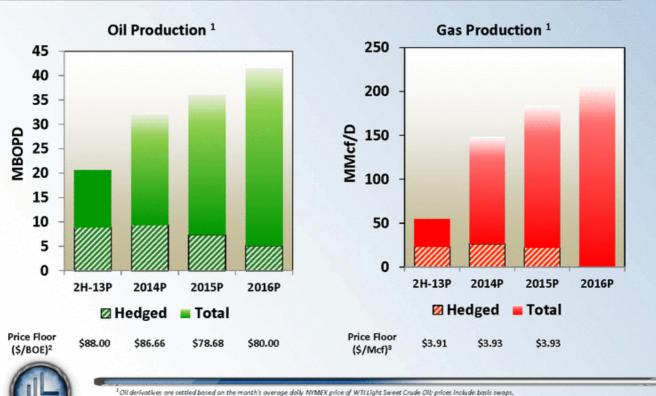
#### Focused on enhancing shareholder value







#### **Protecting Our Cash Flow**



<sup>1</sup>Oil derivatives are settled based on the month's average daily NYMEX price of WTILight Sweet Crude Oil; prices include basis swaps.
 <sup>2</sup> Natural gas derivatives are settled based on NYMEX gas futures, the Northern Natural Gas Co. demarcation price, the Panhandle Eastern Pipe Line, Oklahama ANR or the West Texas WAHA spot price of natural gas for the calculation period.
 <sup>8</sup> S/Mq<sup>2</sup> is converted based upon Company average BTU content of 1.311; prices include basis swaps

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## Confirming 2013 Guidance

	<u>3Q-2013</u>	<u>4Q-2013</u>
roduction (MMBOE):		
Permian	2.2 - 2.4	2.5 - 2.7
Other	.33	-
Total	2.5 - 2.7	2.5 - 2.7
% Crude oil	~52%	~60%
r <mark>ice Realizations (pre-hedge, two-stream basis, % of NYM</mark> Crude oil Natural gas, including patural gas liquids	90% - 95%	90% - 95%
Crude oil Natural gas, including natural gas liquids		90% - 95% 135% - 145%
Crude oil	90% - 95%	
Crude oil Natural gas, including natural gas liquids perating Costs & Expenses	90% - 95% 130% - 140%	135% - 145%
Crude oil Natural gas, including natural gas liquids perating Costs & Expenses Lease operating expenses (\$/BOE)	90% - 95% 130% - 140% \$7.75 - \$8.25	135% - 145% \$8.25 - \$8.75





Randy A. Foutch Chairman and Chief Executive Officer

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#### Laredo Investment Opportunity

- High-quality acreage position in the fairway of the Midland Basin
- Top-tier well results in multiple horizons
  - Visible growth in production and cash flow
  - Reducing cost structure
- Significant resource potential: >10x existing reserves
- Transitioning to development manufacturing mode
- Strong financial structure





# **Horizontal Wolfcamp Completions**

Well Name	Zone	Avg. Lateral Length (Feet)	Completion Date	Peak 24-hr rate 2-stream BOE/D	Peak 24-hr rate 3-stream BOE/D	Peak 30- day rate 2-stream BOE/D	Peak 30-day rate 3-stream BOE/D
Sugg A 159AH	U	3,280	8/14/2009	320	342	196	226
ugg A 189CH	U	5,670	11/23/2010	927	1,089	416	482
E Cax #3304H	U	3,536	9/18/2011	437	500	310	347
ugg A 1420H	U	5,972	1/18/2012	1,011	1,204	693	857
lugg A 1571H	U	6,128	2/20/2012	1,100	1,315	909	1,085
ellow Rose 40 #6H	U	3,796	3/12/2012	829	933	590	667
Bodine A 174 1H	U	3,937	3/21/2012	983	1,054	750	852
Sugg 8 131 1H	U	3,700	4/18/2012	614	711	430	499
acy Creek 34 #3H	U	3,656	5/20/2012	657	708	427	467
arbee-8-2-1H	U	6,664	7/14/2012	463	514	269	310
ugg-B-109-1H	U	7,470	7/14/2012	619	707	491	579
RH-A-9-1H	U	6,935	7/24/2012	546	613	465	540
ugg-8-133-1HU	U	6.841	8/15/2012	828	949	571	696
ugg-A-183-1HM	м	6,930	8/16/2012	1034	1,125	910	1,047
ugg-B-162-1HU	U	6,646	8/19/2012	820	956	746	882
ugg-A-183-2HL	L	6,665	9/3/2012	911	977	712	811
ugg-D-106-1HU	U	7,470	9/25/2012	877	1,008	638	760
E Cax 3307HU	U	7,187	10/3/2012	833	907	697	780
uge-A-143-1HU	U	6.920	10/12/2012	961	1,091	846	997
E Cax 3306HU	U	7,024	10/19/2012	1,026	1,132	555	630
Glass-Glass 10 #151HU	U	6.918	11/5/2012	1,158	1,344	338	410
ugg-C-27-1HM	м	7,745	11/8/2012	1,278	1,409	982	1,128
Curry-Glass 10 #151HU	U	6.604	11/19/2012	1,289	1.364	700	747
ane Trust-C/E 42-1HU	U	7,185	11/22/2012	1,218	1,374	1,183	1,391
ugg-8-134-1HU	U	7,190	12/18/2012	714	821	645	765
arbee-C/8#1-1HU	U	7,740	12/31/2012	577	606	397	424
ugg-E/A 208-1HU	U	7,200	1/16/2013	1,033	1.224	843	1,025
ugg-D-106-2 HL	L	6,928	1/24/2013	1,177	1,325	969	1,172
ugg-E/A 197-1HU	U	7,470	2/2/2013	1,377	1,624	865	1,024
uge-A-142-3HM	м	4,230	2/15/2013	554	636	309	477
ug-A-143-2HU	U	7,200	3/17/2013	1,583	1,783	1,160	1,361
uge-8-25-1HU	U	7,470	3/21/2013	876	962	650	759
RH-A-9-2HU	U	7,203	4/5/2013	766	878	615	757
ugg-C-27-3HU	U	7,740	4/10/2013	1,208	1,392	942	1,107
8H-B-11-1HL	L	7,107	4/28/2013	766	777	546	616
ugg-A-143 3HU	ŭ	6,660	6/5/2013	1,476	1,673	888	1,062
ug-A-1434HU	u u	7,033	6/6/2013	1,684	1,904	1,090	1,290
ane Trust C/E 42-2HL		7,571	6/21/2013	1,912	2,147	1,217	1,406



<sup>1</sup> Well completions as of 6/30/13 <sup>2</sup> Based on long lateral completions of over 6,000 ft with at least 30 days of production history past peak production as of 8/1/13

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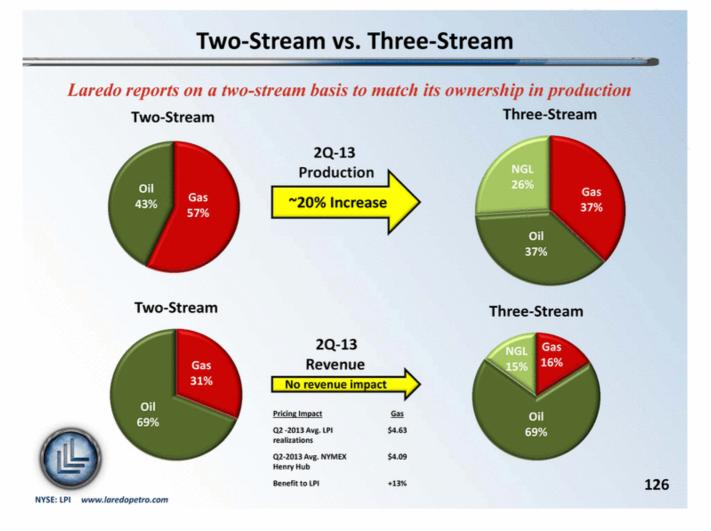
# **Horizontal Cline Completions**

Well Name	Avg. Lateral Length (feet)	Completion Date	Peak 24-hr rate 2-stream BOE/D	Peak 24-hr rate 3-stream BOE/D	Peak 30-day rate 2-stream BOE/D	Peak 30-day rate 3-stream BOE/D
Bearkat #902H	3,851	7/26/2010	324	387	128	155
Rutliff 17 #3H	4,933	9/8/2010	618	741	460	550
Cax 32 #2H	3,642	12/16/2010	784	919	516	626
Driver 43 #2H	3,494	2/10/2011	515	584	279	336
Currie Trust 33 #5H	3,930	2/14/2011	469	559	346	433
outh Baxcar 3#2H	3,985	3/12/2011	721	803	427	505
Currie Ranch 14 #2H	3,597	4/16/2011	274	318	246	292
Voore 25 #5H	3,820	5/8/2011	296	360	253	314
aty E #1002H	3,741	5/11/2011	600	662	278	309
learkat #802H	3,965	6/4/2011	850	956	631	720
Ratliff 17A #5H	4,725	6/10/2011	391	469	224	271
outh Boxcar 3#4H	3,931	7/10/2011	454	526	372	452
Suthrie Trust A #1904H	3,821	7/30/2011	460	543	362	438
el 18#1H	3,556	8/9/2011	641	740	464	551
Currie Trust 33 #6H	5,609	8/15/2011	838	1,033	584	692
azy E #1503H	3,689	9/23/2011	387	416	289	316
Bearkat #803H	3,816	10/5/2011	1,040	1,144	789	902
azy E 1602H	4,012	11/9/2011	571	636	361	383
Cax 29-5H	3,997	11/17/2011	656	789	566	696
alverley 5-3H	4,092	12/15/2011	824	957	583	682
Roberts-Shafer 10 #2H	3,632	12/17/2011	285	327	203	251
Cax 32 #5H	3,848	1/27/2012	715	868	543	686
alverley 4 #5H	3,985	2/2/2012	909	1,024	653	746
Acore 25 #6H	3,968	2/28/2012	395	460	325	402
alverley 40 #5H	3,816	3/5/2012	511	588	367	457
yn da 41 #3H	3,632	4/5/2012	302	333	183	208
ast Boxcar 4844H	3,824	4/26/2012	524	659	325	414
Suthrie Trust A #1906H	4,068	5/24/2012	667	797	509	636
ax Bundy 16#3H	4,362	6/20/2012	1,046	1.227	756	922
ugg-A-142-1H	6,695	7/6/2012	777	944	614	764
aty E #1402H	7,052	8/28/2012	1,034	1,175	566	627
Bearkat #904H	4,807	9/12/2012	838	1,064	615	831
RH 8 & 1H	6,937	12/11/2012	406	465	309	369
Jearkat 1505H	7,282	1/9/2013	1.174	1,390	835	1.007
Aercer B-5-1H	7,200	2/19/2013	273	306	189	209

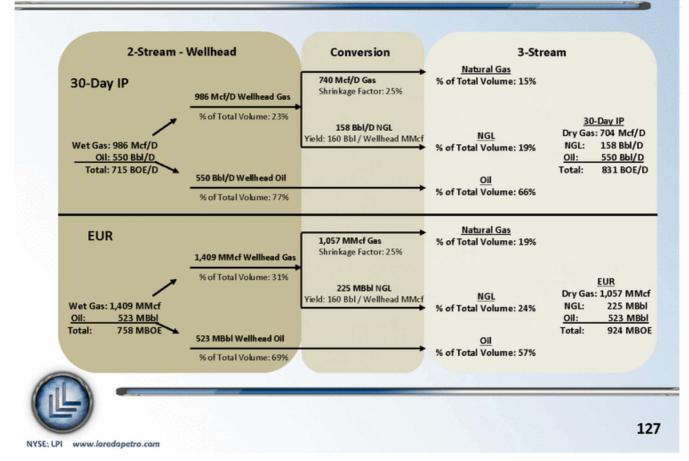


<sup>1</sup> Well completions as of 6/30/13
 <sup>2</sup> Based on long lateral completions of over 6,000 ft with at least 30 days of production history past peak production as of 8/1/13

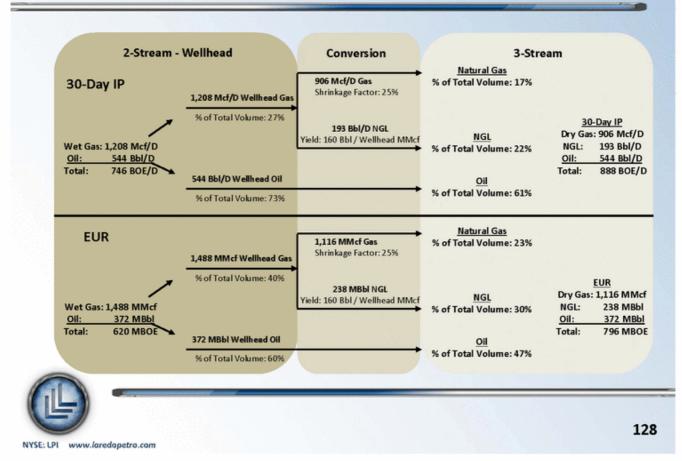
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#### Sample Cline Hz 3-Stream Conversion



#### \$ millions, except per unit data

	2010	2011	2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013
Realized oil price (\$/Bbi) <sup>1</sup>	\$77.26	\$88.62	\$86.69	\$86.58	\$81.00	\$83.03	\$89.80
Realized natural gas price (\$/Mcf) <sup>1</sup>	\$6.32	\$6.67	\$5.02	\$4.82	\$4.68	\$4.83	\$4.64
Average daily production (Boe/D)	14,278	23,709	30,874	30,835	33,261	34,722	35,494
Adjusted EBITDA EBITDA <sup>2</sup>	\$194.5	\$388.4	\$452.6	\$110.8	\$113.9	\$117.0	\$130.0
Capital expenditures	(\$461)	(\$707)	(\$941)	\$251	(\$204)	(\$198)	\$195
Per unit metric (\$/Boe):							
Lease operating expenses	\$4.16	\$5.00	\$5.96	\$5.84	\$6.57	\$7.18	\$6.87
Production & ad valorem taxes	\$3.01	\$3.70	\$3.33	\$4.26	\$3.04	\$3.66	\$3.01
Depreciation, depletion and amortization	\$18.69	\$20.38	\$21.56	\$22.53	\$22.06	\$20.64	\$20.51
General & administrative	\$5.93	\$5.90	\$5.50	\$5.01	\$5.21	\$5.25	\$6.35



<sup>1</sup> Prices include realized hedge revenue <sup>2</sup> See following slide for a reconciliation of Adjusted EBITDA

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# **Adjusted EBITDA Reconciliation**

#### (\$ thousands, unaudited)

	10136							Pro-forma !
	2010	2011	2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q2 2013
NetIncome (loss)	86,248	105,554	61,654	(7,384)	11,828	1,409	35,812	32,716
Plus								
Interest expense	18,482	50,580	85,572	24,423	24,791	25,349	25,943	24,380
Depreciation, depletion & amortization	97,411	176,366	243,649	63,925	67,504	65,130	66,234	47,27
Impairment of long-lived assets	-	243	0	-	-	-	-	
Write-off of deferred loan costs	-	6,195	0	-	-	-	-	
Loss on disposal of assets	30	40	52	1	43	-	59	5
Unrealized losses (gains) on derivative financial instruments	11,648	(20,890)	16,522	31,150	2,301	20,536	(22,985)	(22,985
Realized losses (gains) on interest rate derivatives	5,238	4,873	2,115	84	93	101	105	10
Non-cash equity-based compensation	1,257	6,111	10,056	2,767	2,454	3,217	4,463	4,463
income tax expense (benefit)	(25,812)	59,374	32,949	(4,154)	4,922	1,263	20,338	18,59
Adjusted EBITDA	\$194,502	\$388,446	\$452,569	\$110,812	\$113,936	\$117,005	\$129,969	\$104,60



<sup>1</sup> Pro-forma for Company's divestiture of its Anadarko Basin assets

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## **Proved Developed F&D Reconciliation**

Operator	Zone	Lateral Length	D+C (\$MM)	EUR (3-stream)	PD F&D (D+C / EUR)
		Feet	\$MM	MBOE	\$/BOE
Laredo (LPI)	Upper Wolfcamp	7,500'	\$7.8	924	\$8.44
Laredo (LPI)	Middle Wolfcamp	7,500'	\$7.8	793	\$9.84
Laredo (LPI)	Lower Wolfcamp	7,500'	\$8.5	814	\$10.44
Laredo (LPI)	Cline	7,500'	\$9.0	796	\$11.31
Approach (AREX)	Wolfcamp A,B,C	7,000'	\$5.5	450	\$12.22
Pioneer (PXD)	Wolfcamp A,B	7,000'	\$7.5 - \$8.5	650	\$12.31
Namondback (FANG)	Wolfcamp B	7,500′	\$7.5 - \$8.5	600	\$13.33
ioneer (PXD) Southern JV Area	Wolfcamp B	8,300'	\$7.5 - \$8.0	575	\$13.48

Source: Company
 Mioland Basin peers shown represent published drill and complete costs and type curve EURs from Approach (AREX), Diamondback (FANG). Pioneer (PXD) and Pioneer '(PXD) southern JP acreage (See Appendix)
 Calculated from publicly disclosed company data. Calculation presented as well cost / EUR (3-stream)

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#### **Hedging Program: Protect and Stabilize Cash Flows**

	2013	2014	2015	2016
OIL <sup>1</sup>	Remainder of year			
Puts:				
Hedged Volume (Bbls)	360,000	540,000	456,000	
Average price (\$/Bbl)	\$65.00	\$75.00	\$75.00	\$-
Swaps:				
Hedged Volume (Bbls)	1,017,000	2,157,496	-	•
Average price (\$/Bbl)	\$99.65	\$94.44	ş	<b>S</b> -
Collars:				
Hedged Volume (Bbls)	256,000	726,000	2,222,500	1,860,000
Average floor price (\$/Bbl)	\$79.38	\$75.45	\$79.43	\$80.00
Average ceiling price (\$/Bbl)	\$121.67	\$129.09	\$101.82	\$91.37
Total Volume w/floor (Bbls)	1,633,000	3,423,496	2,678,500	1,860,000
Wtd. avg floor price (\$/Bbl)	\$88.00	\$86.66	\$78.68	\$80.00

#### Oil Positions As of Sept. 1, 2013

#### Natural Gas Positions As of Sept. 1, 2013

	2013	2014	2015
NATURAL GAS <sup>e</sup>	Remainder of year		
Puts:			
Hedged Volume (MMBtu)	-		
Average price (\$/MMBtu)	ş.	\$-	\$-
Swaps:			
Hedged Volume (MMBtu)	-	-	-
Average price (\$/MMBtu)	ş.	\$-	\$-
Collars:			
Hedged Volume (MMBtu)	4,280,000	9,600,000	8,160,000
Average floor price (\$/MMBtu)	\$3.01	\$3.00	\$3.00
Average ceiling price (\$/MMBtu)	\$4.68	\$5.50	\$6.00
Total Volume w/floor	4,280,000	9,600,000	8,160,000
Wtd. average floor price <sup>3</sup>	\$3.91	\$3.93	\$3.93



Old derivatives are settled based on the month's average daily NYMEX price of WTI Light Sweet Crude Oil; prices include basis swaps.
 Notural gas derivatives are settled based on NYMEX gas futures, the Northern Natural Gas Co. demarcation price, the Ponhandle Eastern Pipe Line,
 Oklahoma ANR or the West Texas WAHA spot price of natural gas for the cakulation period. The basis swap derivatives are settled based on the differential
 between the NYMEX gas futures and the West Texas WAHA Index gas price.
 "Synd is converted based upon Company average BTU content of 1.311; prices include basis swaps

