# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

#### **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): June 3, 2014

### LAREDO PETROLEUM, INC.

(Exact Name of Registrant as Specified in Charter)

**Delaware** 

001-35380

45-3007926

(State or Other Jurisdiction of Incorporation or Organization)

(Commission File Number)

(I.R.S. Employer Identification No.)

15 W. Sixth Street, Suite 1800, Tulsa, Oklahoma

74119

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: (918) 513-4570

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On June 3, 2014, Laredo Petroleum, Inc.'s (the "Company") Executive Vice President and Chief Financial Officer, Richard C. Buterbaugh, is scheduled to present at the Bank of America Merrill Lynch Energy and Power Leveraged Finance conference in New York, New York. The presentation that Mr. Buterbaugh will utilize is available on the Company's website, www.laredopetro.com, and is attached to this Current Report on Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

All statements in the presentation, including oral statements made during the presentation, other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. See the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and the Company's other filings with the SEC for a discussion of other risks and uncertainties. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2 of Form 8-K, the information in this report (including Exhibit 99.1) is deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information and Exhibit be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description	
99.1	Conference Presentation	

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LAREDO PETROLEUM, INC.

Date: June 3, 2014 By: /s/ Richard C. Buterbaugh

Richard C. Buterbaugh

Executive Vice President and Chief Financial Officer

#### EXHIBIT INDEX

Exhibit Number Description 99.1

Conference Presentation



### Forward-Looking / Cautionary Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, included in this presentation that address activities, events or developments that Laredo Petroleum, Inc. (the "Company", "Laredo" or "LPI") assumes, plans, expects, believes or anticipates will or may occur in the future are forward-looking statements. Two mords "Delieve," "expect," "may," "estimates," "will," "articipate," "pialon," "intend," "crossee," "should," "would," "could," or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. However, the absence of these words does not mean that the statements are not forward-looking. Without limiting the generality of the foregoing, forward-looking statements to nestically include the expectations of plans, strategies, objectives and anticipated financial and operating results of the Company, including as to the Company's drilling program, production, hedging activities, capital expenditure levels and other guidance included in this presentation. These statements are are based on certain assumptions made by the Company based on management's expectations and perception of historical trends, current conditions, anticipated future developments and other factors believed to be appropriate. Such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company, which may cause actual results to differ materially from those implied or expressed by the forward-looking statements. These indules, but are not little to, risks relating to financial performance and results, current economic conditions and resulting capital restraints, prices and demand for oil and natural gas, availability of drilling equipment and personnel, availability of sufficient capital to execute the Company's business plan, impact of complan

Any forward-looking statement speaks only as of the date on which such statement is made and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

The SEC generally permits oil and gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions and certain probable and possible reserves that meet the SEC's definitions for such terms. In this presentation, the Company may use the terms "unproved reserves," unbooked resource potential," "estimated ultimate recovery," "EUR" or descriptions of volumes of reserves which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. The Company does not choose to include unproved reserve estimates in its filings with the SEC. "unproved reserves refers to the Company's internal estimates of hydrocarbon quantities that may be potentially discovered through exploratory drilling or recovered with additional drilling or recovery techniques." "Unbooked resource potential" is used by the Company to refer to the estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play. A resource play is a lower geological and/or commercial development risk. Estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play. A resource play is a lower geological and/or commercial development risk. Estimated ultimate recovery, refers to the Company's internal estimates of per well hydrocarbon quantities that may be potentially recovered, from a hypothetical and actual well completed in the area. Actual quantities that may be ultimately recovered from the Company's interests are unknown. Factors affecting ultimate recovery include the scope of the Company's origing drilling program, which will be directly affected by the availability of called, in sinterests are unknown. Factors affecting recovery results, less expirations, transportation constraints, regulatory app

This presentation includes financial measures that are not in accordance with generally accepted accounting principles ("GAAP"), including Adjusted EBITDA. While management believes that such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITDA to the nearest comparable measure in accordance with GAAP. For a reconciliation of Adjusted EBITD

As previously disclosed, on August 1, 2013 (with an economic effective date of April 1, 2013) the Company disposed of its oil and natural gas properties, associated pipeline assets and various other associated property and equipment in the Anadarko Granite Wash, Central Texas Panhandle and the Eastern Anadarko Basin. As a result of such sale, the reserves, cash flows and all other attributes associated with the ownership and operations of these properties have been eliminated from the ongoing operations of the Company, and the information in this presentation has been prepared on such basis.



NYSE: LPI www.laredopetro.com

### **Laredo Petroleum Today**

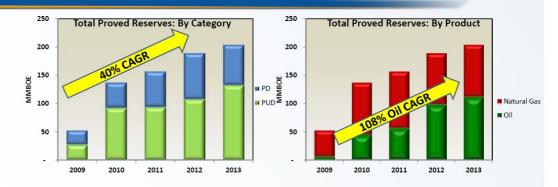
- High-quality, contiguous acreage position in the heart of the Midland Basin
- Top-tier well results in oil-rich targets drives high cash margins
- Significant resource potential of ~1.6 Billion BOE
  - Existing reserves of 204 MMBOE
- Transitioning to development manufacturing mode with multi-zone, stacked laterals
- Strong financial structure

Equity market capitalization	~\$ 3,900 MM
Net debt <sup>2</sup>	~\$ 1,000 MM
Enterprise value	~\$ 4,900 MM
Key Statistic	s
Total proved reserves <sup>3</sup>	204 MMBOE
Q4 2013 production	24,976 BOE/D
Liquidity <sup>1</sup>	~\$ 1,300 MM
OKLAHON	S



- $^1$  Market Valuation and Liquidity as of 5/31/14  $^2$  Net debt: debt less cash on-hand at 5/31/14  $^3$  Based on reserves as of 12/31/13, prepared by Ryder Scott and presented on a two-stream basis

# **Consistent Reserve Growth** <sup>1</sup>



PROVED RESERVES	2009	2010	2011	2012	2013
Total proved (MMBOE)	53	137	156	189	204
% Permian	13%	47%	65%	85%	100%
Oil	5.9	44.8	56.3	98.1	111.5
Gas	46.6	91.7	100.2	90.5	92.1
% Oil	11%	33%	36%	52%	55%
PV10 (\$MM)	\$342	\$1,062	\$1,770	\$2,349	\$3,053



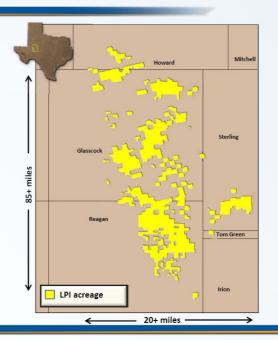
Based on reserves as of 12/31/13, prepared by Ryder Scott, presented on a two-stream basis

NYSE: LPI www.laredopetro.com

### **Concentrated Asset Position in the Permian Basin**

Permian-Garden City						
Total proved reserves <sup>1</sup>	204 MMBOE					
% Proved developed	35%					
% Oil	55%					
Total net acres <sup>2</sup>	144,107					
% Held by production	~65%					
Average working interest <sup>3</sup>	~96%					
Q1 2014 production	27,041 BOE/D					
% Oil	~58%					

Proven Hz development in four stacked zones (Upper, Middle & Lower Wolfcamp and Cline) yields ~360,000 net effective acres, to date

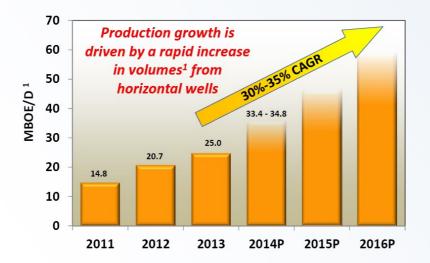




 $^1$  Based on reserves as of 12/31/13, prepared by Ryder Scott and presented on a two-stream basis  $^2$  As of 3/31/14  $^3$  Average working interest in wells operated as of 3/31/14

NYSE: LPI www.laredopetro.com

# **Consistent Permian Production Growth**



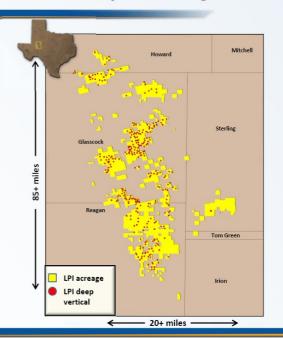


<sup>2</sup> Two-stream production: Oil and liquids-rich natural gas

NYSE: LPI www.laredopetro.com

# Vertical Wolfberry: Confirms Quality of Acreage<sup>1</sup>

- >840 vertical Wolfberry wells across acreage
  - >360 deep vertical Wolfberry wells through the Atoka
- Average vertical well density is approximately one well per ~170 acres across acreage
- ~20% rate of return





<sup>1</sup> As of 3/31/2014

NYSE: LPI www.laredopetro.com

•

### **Significant Data Inventory**

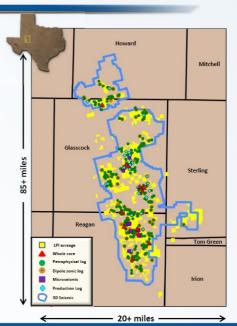
### Garden City Data Inventory 1

- ~3,400' of whole cores in objective section
  - 13 whole cores
  - >650 SWC samples
- 48 single-zone tests from objective section (Spraberry to Ellenberger)
- >8,000 conventional open-hole logs
  - 252 in-house petrophysical logs
  - 104 dipole sonic logs
  - Fully core-calibrated
- 100% gravity/magnetic data coverage and interpretation
- 838 sq mi 3D Seismic
  - 95% coverage of Garden City acreage
  - ~50% of seismic inventory is highquality, proprietary 3D data
- 13 Microseismic survey's
- 29 Production logs

NYSE: LPI www.laredopetro.com



<sup>1</sup> As of 05/19/2014



### **Proven Multi-zone Horizontal Performance**



### Commercial development has been proven for initial four zones from 103 horizontal wells

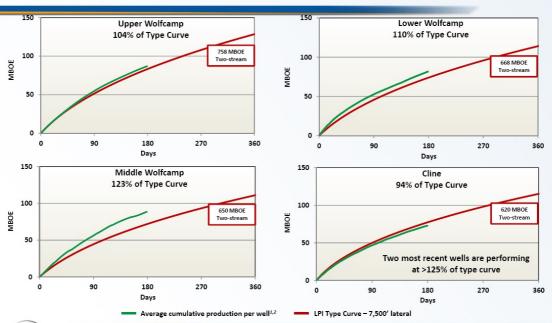
Horizontal Zone	Total Comple		Long Lateral 180-Day Cumulative Prod. <sup>2</sup>
	Short Lateral	Long Lateral	BOE 2-Stream
Upper Wolfcamp	7	36	87,200
Middle Wolfcamp	1	15	88,800
Lower Wolfcamp	0	6	82,000
Cline	31	7	73,000



NYSE: LPI www.laredopetro.com

<sup>&</sup>lt;sup>1</sup> Well completions as of 3/31/2014 <sup>1</sup> Based on long lateral completions with at least 25 stages and at least 180 days of production history past peak production as of 5/1/2014 and excludes Sterling County wells, representing 23 Upper Wolfcamp, 4 Middle Wolfcamp, 5 Lower Wolfcamp and 5 Cline wells.

# **Production History Supports Type Curves**





<sup>1</sup> Long lateral completions with at least 25 stages and 180 days of production, excludes Sterling County, representing 23 Upper Wolfcamp, 4 Middle Wolfcamp, 5 Lower Wolfcamp and 5 Cline wells. <sup>2</sup> As of 5/1/14

NYSE: LPI www.laredopetro.com

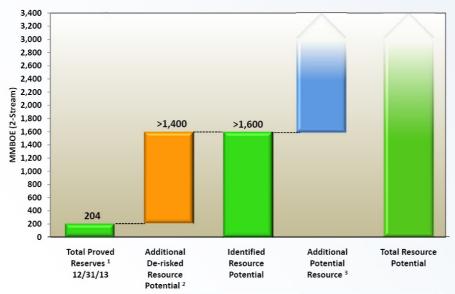
# Substantial Low-Risk Horizontal Inventory on De-Risked Acreage

	Upper Wolfcamp	Middle Wolfcamp	Lower Wolfcamp	Cline
Number of completions <sup>1</sup>	36	15	6	7
LPI type curve EUR (2-stream)	758 MBOE	650 MBOE	668 MBOE	620 MBOE
% EUR recovered Yr 1-3	~31%	~32%	~32%	~33%
Acreage (Net)	~144,000	~144,000	~144,000	~144,000
De-risked	~80,000	~80,000	~73,000	~127,000
Remaining to delineate	~64,000	~64,000	~71,000	~17,000
Identified locations				
Booked reserve locations	179	25	13	53
Identified locations on de-risked acreage <sup>2</sup>	~485	~640	~590	~1,000
Implied probable locations <sup>3</sup>	~260	~260	~290	~65



Well count based on long lateral completions as of 3/31/14
 IPI forecast based on de-risked acreage position, 120-acre spacing, less proved locations
 IPI forecast based on remaining to delineate acreage position risked at 50%, and 120-acre spacing

### **Identified Path for Growth**

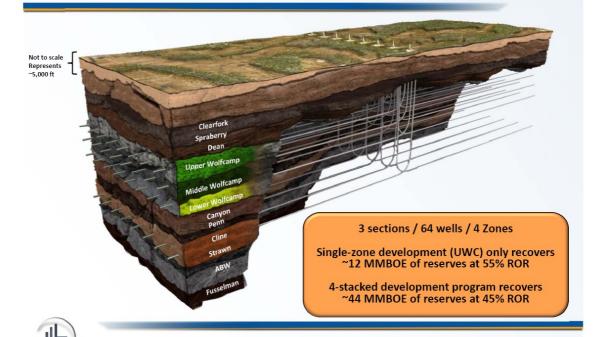




- Based on reserves as of 12/31/13, prepared by Ryder Scott and presented on a two-stream basis
- Based upon un-booked identified well locations on de-risked acreage for vertical Wolfberry and horizontal wells in the Upper Wolfcamp, Middle Wolfcamp, Lower Wolfcamp and Cline Plandage on the Plandage of the Wolfcamp and Cline Plandage on the Plandage of the Wolfcamp and Cline Plandage of th

NYSE: LPI www.laredopetro.com

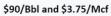
### **Concentration of Resources Drives Efficiencies**

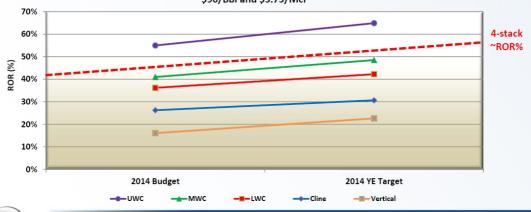


NYSE: LPI www.laredopetro.com

# **ROR vs Well Capital Costs**

Permian Well Costs									
(\$MM) Upper Middle Lower Cline Vertical									
2014 Budget	\$7.4	\$7.4	\$8.1	\$8.6	\$2.2				
2014 YE Target	\$6.8	\$6.8	\$7.5	\$8.0	\$1.9				







NYSE: LPI www.laredopetro.com

### **Cost Savings Initiatives**

- Pad drilling efficiencies
- Multi-well frac efficiencies
- Negotiated service cost reductions
  - Coil
- Pumping services
- Wireline loggingFrac tank
- Optimizing drilling and completions operations
- Proppant sourcing improvements
- Reduction in transportation cost
- Improved water management
- Integration of new technologies
- Reduction in chemical usage
- Natural gas fueling



NYSE: LPI www.laredopetro.com

### Transitioning to Muti-Zone Development in 2014

### Stacked Lateral Development

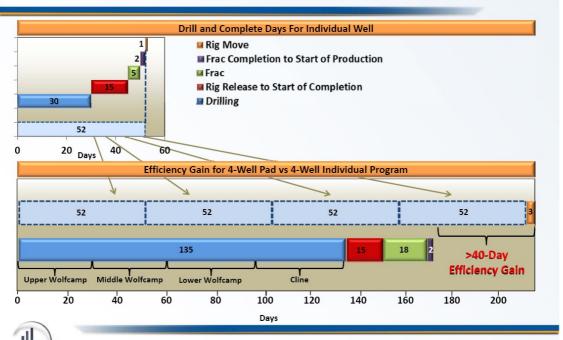
- 2014 program expected to drill ~60 stacked lateral wells utilizing ~20 multi-well pads
- Efficiency gains are expected to reduce well costs 6-8%
- Concentrates drilling to utilize shared facilities and resources





NYSE: LPI www.laredopetro.com



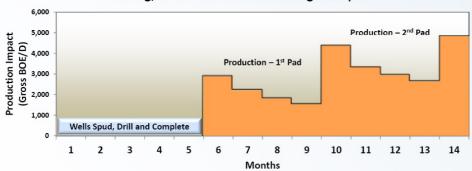


17

NYSE: LPI www.laredopetro.com

### **Production Impact From Multi-Well Pads**

#### One Rig, 4-Well Stacked Pad Drilling Example

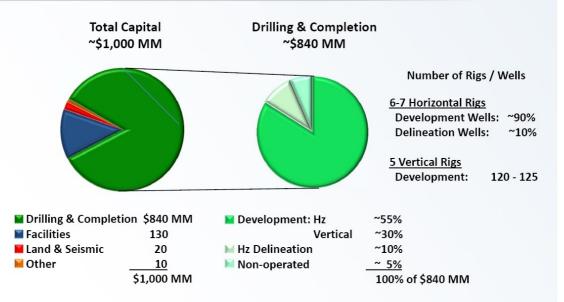


- Creates lumpy production
- Up to 123-day delay in initial production vs an individual well
- Balancing production impact and pad drilling efficiencies
- 2014 development includes 2, 3 and 4-well pad drilling



NYSE: LPI www.laredopetro.com

### 2014 Capital Budget

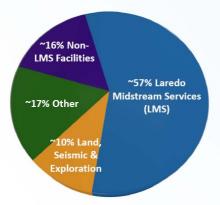




NYSE: LPI www.laredopetro.com

### Non-D&C 2014 Capital Expenditures

#### \$160 Million Non-Drilling Capital Expenditures



#### **Water Projects**

- Water recycle pits
- Water transportation pipelines
- SWD wells and facilities

#### **Other Facilities**

- Central field office facility
- Horizontal pad drilling tank batteries
- Automation and monitoring equipment

#### **Crude Oil Projects**

- In-field crude gathering system
- Reagan County truck station
- Long-haul transportation to Colorado City (bypassing constrained Midland market)

#### **Gas Projects**

- Centralized gas gathering system
- Centralized gas lift facilities
- Rig fuel natural gas supply pipeline



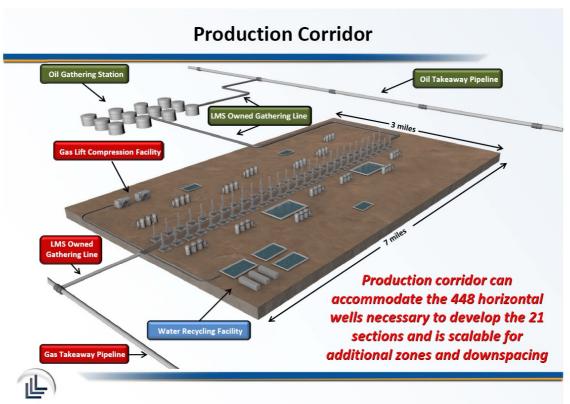
NYSE: LPI www.laredopetro.com

### **Non-D&C Capital Enhances Development**

- Higher assurances of flow and operational flexibility
  - Less dependence on truck drivers showing up at our lease
  - Crude oil and natural gas are consolidated, affording the opportunity to connect to multiple markets
  - Pressure creep on our purchaser's natural gas gathering system results in Laredo selling gas to another connected party, as opposed to having to flare or vent
- Higher realized netback pricing
  - Crude oil delivered to purchaser on pipe vs truck demands more than a \$1.00/Bbl uptick in price paid to Laredo
  - Consolidated natural gas becomes a higher demand product
- Lower LOE
  - Centralized gas lift facilities
  - Centralized natural gas rig fuel supply



NYSE: LPI www.laredopetro.com



NYSE: LPI www.laredopetro.com

### **Disciplined Financial Strategy**

### Laredo's commitment:

- Maintain strong balance sheet and capital structure
- Maintain financial flexibility and liquidity
- Self-fund a growing percent of capital expenditures
- Create take-away optionality and diversify end-use sales price
- Underpin cash flow with tactical hedges



NYSE: LPI www.laredopetro.com

# **Balance Sheet Positioned for Significant Flexibility**

Liquidity <sup>1</sup>	3/31/14		
Cash and marketable Current Borrowing B Borrowings Total Liquidity	\$548 MM 825 - \$1,373 MM		
Credit Ratings Corporate		Notes	_
Moody's S&P	B1 B+	B2 B	

Financial Debt Ratios 23	3/31/14
Net Debt / Adj. EBITDA-TTM	2.0x
Net Debt / Daily Production (\$/BOE/D)	\$35,224
Net Debt / Operating Cash Flow	1.5x
Net Debt / Proved Reserves (\$/BOE)	\$4.67





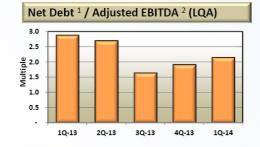
Company's senior secured credit facility as amended to increase the borrowing base to \$1 billion with an aggregate elected commitment of \$825 million on May 8, 20 and the bloom of the secured credit facility as amended to increase the borrowing base to \$1 billion with an aggregate elected commitment of \$825 million on May 8, 20 and the bloom of the secured credit facility as amended to increase the borrowing base to \$1 billion with an aggregate elected commitment of \$825 million on May 8, 20 and the bloom of the secured credit facility as amended to increase the borrowing base to \$1 billion with an aggregate elected commitment of \$825 million on May 8, 20 and the bloom of the bloom

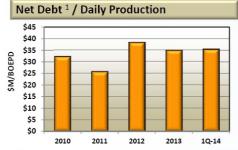
<sup>2</sup> Net debt: debt less cash on-hand at 3/31/14

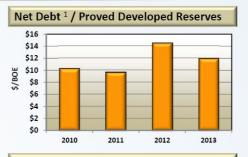
Adjusted EBITDA excludes 1Q-14 realized hedge settlement of \$76.7 million

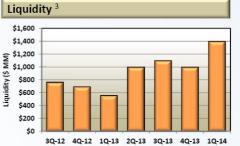
NYSE: LPI www.laredopetro.com

### **Committed to Strong Financial Metrics**







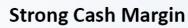


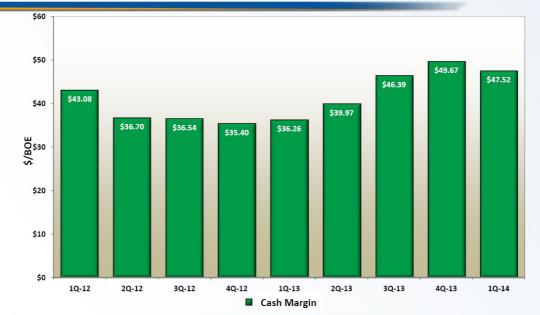


- 1 Net debt: debt less cash on-hand at 3/31/1
- <sup>2</sup> Adjusted EBITDA excludes 1Q-14 realized hedge settlement of \$76.7 million

<sup>3</sup> Liquidity comprised of cash on-hand and undrawn available borrowing capacity under senior secured credit facility

NYSE: LPI www.laredopetro.com







NYSE: LPI www.laredopetro.com

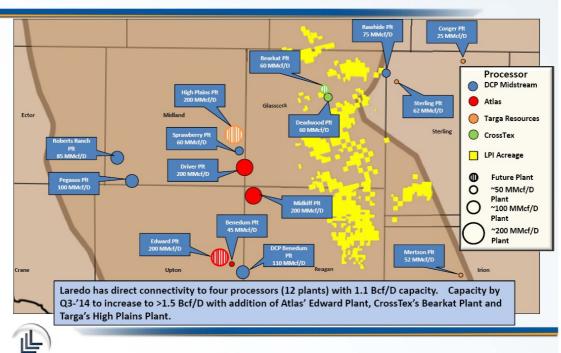
# **Marketing Flexibility**

#### Firm transportation out of the Permian 13,000 BOPD committed to Longhorn, increasing annually to 22,000 BOPD in 2017 • 10,000 BOPD committed to BridgeTex Colorado City **Provides Protection Against Price** Dislocation 96% Jo 95% Se 94% \$1.20 \$1.20 \$1.00 ([qg/s) to 100 ([qg/s] + 100 ([q 93% B 93% 92% (\$0.20) 91% (\$0.40) (\$0.60) Laredo Acreage 4Q-13 1Q-14 Midland % of WTI 2Q-13 3Q-13 LPI Crude % of WTI **Existing Refinery Existing Pipelines** --- LPI Premium Over Midland **New Pipelines**

NYSE: LPI www.laredopetro.com

<sup>1</sup> As of 3/31/14

# **LPI Direct Connectivity to Multiple Processing Plants**



28

NYSE: LPI www.laredopetro.com

# Oil Hedges

Open Positions As of April 1, 2014 <sup>(1)</sup>	2014	2015	2016	2017	2018	Tota
OIL (2)						
Puts:						
Hedged volume (Bbls)	405,000	456,000	-		-	861,000
Weighted average price (\$/Bbl)	\$75.00	\$75.00	\$ -	\$ -	\$ -	\$75.00
Swaps:						
Hedged volume (Bbls)	1,622,497	-	1,573,800	-	-	3,196,297
Weighted average price (\$/Bbl)	\$94.44	\$ -	\$84.82	\$ -	\$ -	\$89.70
Collars:						
Hedged volume (Bbls)	2,209,500	6,557,020	1,860,000	-	-	10,626,520
Weighted average floor price (\$/Bbl)	\$86.42	\$79.81	\$80.00	\$ -	\$ -	\$81.22
Weighted average ceiling price (\$/Bbl)	\$104.89	\$95.40	\$91.37	\$ -	\$ -	\$96.67
Total volume with a floor (Bbls)	4,236,997	7,013,020	3,433,800	-	-	14,683,81
Weighted average floor price (\$/Bbl) <sup>(3)</sup>	\$88.01	\$79.50	\$82.21	\$ -	\$ -	\$82.59
~ % of Projected Total Oil Production	70%	65%	25%	0%	0%	
NYMEX WTI to Midland Basis Swaps:						·
Hedged volume (Bbls)	1,650,000	-	-		-	1,650,000
Weighted average price (\$/Bbl)	\$1.00	\$ -	\$ -	\$ -	\$ -	\$1.00



NYSE: LPI www.laredopetro.com

Updated to reflect hedges placed from April 1, 2014 through May 7, 2014
 Oil derivatives are settled based on the month's average daily NYMEX price of WTI Light Sweet Crude Oil
 Weighted average prices include WTI Midland basis swaps

# **Natural Gas Hedges**

Open Positions As of April 1, 2014 (1)	2014	2015	2016	2017	2018	Total
NATURAL GAS (2)						
Swaps:						
Hedged volume (MMBtu)	4,950,000	652	3	-		4,950,000
Weighted average price (\$/MMBtu)	\$ 4.32	\$ -	\$ -	\$ -	\$ -	\$4.32
Collars:						
Hedged volume (MMBtu)	10,997,500	28,600,000	18,666,000	-	-	58,263,500
Weighted average floor price (\$/MMBtu)	\$3.35	\$3.00	\$ 3.00	\$ -	\$ -	\$3.07
Weighted average ceiling price (\$/MMBtu)	\$5.50	\$5.96	\$ 5.60	\$ -	\$ -	\$5.76
Total volume with a floor (MMBtu)	15,947,500	28,600,000	18,666,000	-	-	63,213,500
Weighted average floor price (\$/MMBtu)	\$3.45	\$3.00	\$3.00	\$ -	\$ -	\$3.16
Weighted average floor price (\$/Mcf) <sup>(3)</sup>	\$4.78	\$3.93	\$3.93	\$ -	\$ -	\$4.15
~ % of Projected Total Natural Gas Production	50%	65%	35%	0%	0%	



<sup>Updated to reflect hedges placed from April 1, 2014 through May 7, 2014

Notural gas derivatives are settled based on Inside FERC index price for West Texas Waha for the calculation period.

S/Mcf is converted based upon Company average BTU content of 1.311</sup> 

### **Laredo Investment Opportunity**

- Pure-play Permian-focused E&P company with large, derisked acreage position in the fairway of the Midland Basin
- Large inventory of drilling locations with years of horizontal development opportunity
- Driving improved capital efficiency through transition to multi-well development pad drilling
- · Solid financial flexibility with robust liquidity
- Strong management team focused on rate of return and stakeholder value

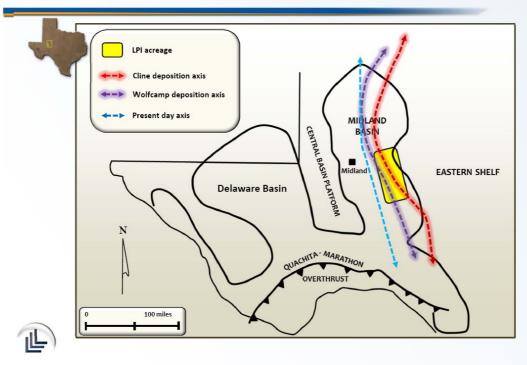


NYSE: LPI www.laredopetro.com



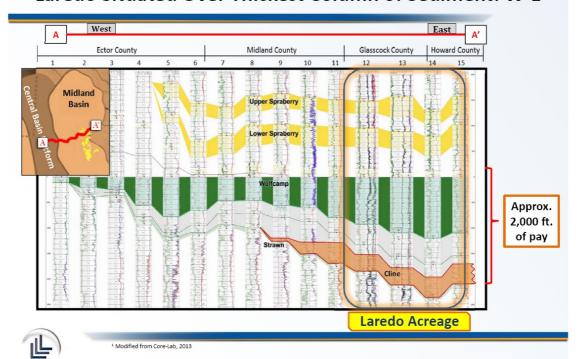
**Appendix** 

# Permian Basin: Present Day

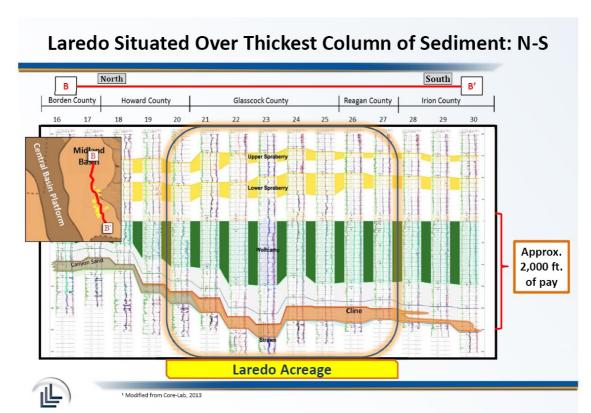


NYSE: LPI www.laredopetro.com

# Laredo Situated Over Thickest Column of Sediment: W-E



NYSE: LPI www.laredopetro.com



NYSE: LPI www.laredopetro.com

# Laredo's Permian-Garden City Shales<sup>1</sup>

### Significant oil in place in multiple stacked zones

<u>Spraberry</u>	Wolfcamp	<u>Cline</u>	A/B/W	Combined
5,000 – 7,000	7,000 – 8,500	9,000 – 9,500	9,500 – 10,500	5,000 – 10,500
1,500 – 2,000	1,200 – 1,500	250 – 350	350 – 400	3,300 – 4,250
4.0 – 13.0	2.0 - 9.0	2.0 – 7.5	2.0 - 13.0	2.0 - 13.0
0.6 - 0.7	0.7 – 0.9	0.9 - 1.1	0.9 – 1.2	0.6 - 1.2
6.0% - 16.0%	4.0% - 8.0%	5.0% - 8.0%	3.0% - 13.0%	3.0% - 16.0%
15 – 40	25 – 45	30 – 40	20 – 45	15 – 45
0.40 - 0.50	0.45 - 0.50	0.55 - 0.65	0.55 - 0.65	0.40 - 0.65
45 – 85	70 – 115	25 – 35	40 – 55	180 – 290
	5,000 - 7,000 1,500 - 2,000 4.0 - 13.0 0.6 - 0.7 6.0% - 16.0% 15 - 40 0.40 - 0.50	5,000 - 7,000 - 8,500  1,500 - 2,000	5,000 - 7,000	5,000 - 7,000 7,000 - 8,500 9,000 - 9,500 9,500 - 10,500  1,500 - 2,000 1,200 - 1,500 250 - 350 350 - 400 (  4.0 - 13.0 2.0 - 9.0 2.0 - 7.5 2.0 - 13.0  0.6 - 0.7 0.7 - 0.9 0.9 - 1.1 0.9 - 1.2  6.0% - 16.0% 4.0% - 8.0% 5.0% - 8.0% 3.0% - 13.0%  15 - 40 25 - 45 30 - 40 20 - 45  0.40 - 0.50 0.45 - 0.50 0.55 - 0.65

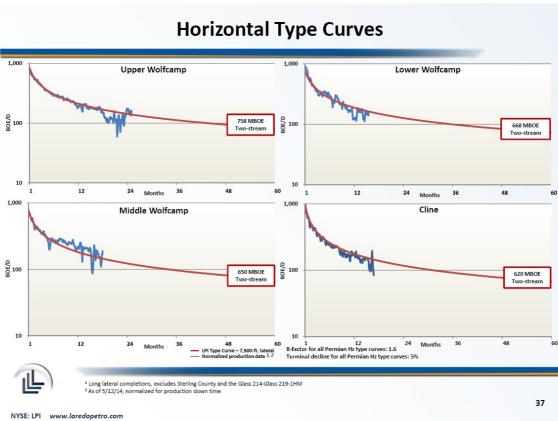






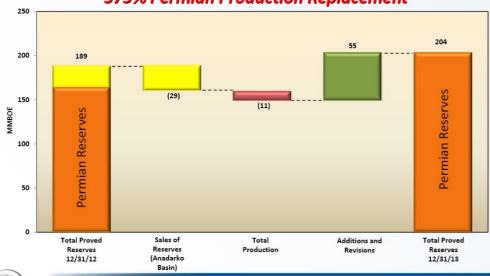
<sup>1</sup> Properties from proprietary I PL core analysis

NYSE: LPI www.laredopetro.com



### 2013 Reserve Update <sup>1</sup>

# 487% Production Replacement 575% Permian Production Replacement





 $^{1}$  Based on reserves as of 12/31/12 and 12/31/13, prepared by Ryder Scott and presented on a two-stream basis

NYSE: LPI www.laredopetro.com

# Adjusted EBITDA Reconciliation

(in thousands, unaudited)		Three months ended March 31,		
	<u> </u>	2014	2013	
Net income (loss)	\$	(213) \$	1,409	
Plus:				
Interest expense		28,986	25,349	
Depletion, depreciation and amortization		49,607	65,130	
Write-off of deferred loan costs		124	_	
Loss on disposal of assets, net		21	_	
Loss on derivatives, net		31,112	16,860	
Cash settlements (paid) received for matured commodity derivatives, net		(1,431)	3,777	
Cash settlements received for early terminations of derivatives, net		76,660	_	
Premiums paid for derivatives that matured during the $period^{(1)}$		(1,959)	(2,676	
Non-cash stock-based compensation, net of amount capitalized		4,329	3,217	
Deferred income tax expense		107	1,263	
Adjusted EBITDA	\$	187,343 \$	114,329	



NYSE: LPI www.laredopetro.com