## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 8-K**

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

#### **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): March 21, 2016

#### LAREDO PETROLEUM, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation or

Organization)

001-35380

45-3007926

(Commission File Number)

(I.R.S. Employer Identification No.)

15 W. Sixth Street, Suite 900, Tulsa, Oklahoma (Address of Principal Executive Offices)

74119 (Zip Code)

Registrant's telephone number, including area code: (918) 513-4570

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 0

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 0

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 0

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 0

#### Item 7.01. Regulation FD Disclosure.

Laredo Petroleum, Inc.'s (the "Company") Chairman and Chief Executive Officer, Randy A. Foutch, is scheduled to participate at the Scotia Howard Weil 2016 Energy Conference in New Orleans, Louisiana on March 22, 2016. The presentation that Mr. Foutch will utilize will be published on the Company's website, www.laredopetro.com, on March 21, 2016, and is attached to this Current Report on Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

All statements in the presentation, including oral statements made during the conference, other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance, and actual results or developments may differ materially from those in the forward-looking statements. See the Company's Annual Report on Form 10-K for the year ended December 31, 2015 and the Company's other filings with the SEC for a discussion of other risks and uncertainties. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2 of Form 8-K, the information furnished under this Item 7.01 of this Current Report on Form 8-K and the exhibit attached hereto are deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information and exhibit be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

Description

99.1 Corporate Presentation dated March 21, 2016.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LAREDO PETROLEUM, INC.

Dated: March 21, 2016

By: /s/ Kenneth E. Dornblaser

Kenneth E. Dornblaser Senior Vice President and General Counsel

#### EXHIBIT INDEX

#### Exhibit Number

99.1

Corporate Presentation dated March 21, 2016.

Description



This presentation, including oral statements made in connection herewith, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended. All statements, other than statements of historical fact, included in this presentation that address activities, events or developments that Laredo Petroleum, Inc. (together with its subsidiaries, the "Company", "Laredo" or "LPI") assumes, plans, expects, believes or anticipates will or may occur in the future are forward-looking statements. The words "believe," "expect," "may," "estimates," "will," "anticipate," "plan," "project," "intend," "indicator," "foresee," "forecast," "guidance," "should," "would," "could," "goal," "target," "suggest" or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature and are not guarantees of future performance. However, the absence of these words does not mean that the statements are not forward-looking. Without limiting the generality of the foregoing, forward-looking statements contained in this presentation specifically include the expectations of plans, strategies, objectives and anticipated financial and operating results of the Company, including the Company's drilling program, production, hedging activities, capital expenditure levels and other guidance included in this presentation. These statements are based on certain assumptions and perception of historical trends, current conditions, anticipated future developments and rate of return and other factors believed to be appropriate. Such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company's dual guarantees are subject of a sumptions, sixes and uncertainties, many of which are beated inpact to financial statements as a result of asset impairments and revisions to reserve estimates, availability and cost of drilling equipment and personnel, availability of sufficient capital to execute the Compa

Any forward-looking statement speaks only as of the date on which such statement is made and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.

The SEC generally permits oil and natural gas companies to disclose proved reserves in filings made with the SEC, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions and certain probable and possible reserves that meet the SEC's definitions for such terms. In this presentation, the Company may use the terms "unproved reserves," "resource potential," "estimated ultimate recovery," "EUR," "development ready," "horizontal productivity confirmed," "horizontal productivity not confirmed" or other descriptions of potential reserves or volumes of reserves which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. "Unproved reserves, leffest to the Company's internal estimates of hydrocarbon quantities that may be potentially discovered through exploratory drilling or recovered tensource play potential" is used by the Company to refer to the estimated quantities of hydrocarbons that may be added to proved reserves, largely from a specified resource play potentially supporting numerous drilling locations. A "resource play" is a term used by the Company to describe an accumulation of hydrocarbons nuc exist over a large areal expanse and/or thick vertical section potentially supporting numerous drilling locations, which, when compande to a conventional play, typically has a lower geological and/or commercial development risk. The Company does not choose to include unproved reserve, "covered from a hypothetical and/or actual well completed in the area. Actual quantities that may be difficated by the availability of capital, drilling and production costs, availability and cost of drilling services and express range of the Company's interests are unknown. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of c



## **Improving Laredo Regardless of Price Environment**

- Earth Model and enhanced completions drive well performance
- 2016 drilling program focuses on highest rate of return wells, capitalizing on Laredo's contiguous acreage base and infrastructure investments

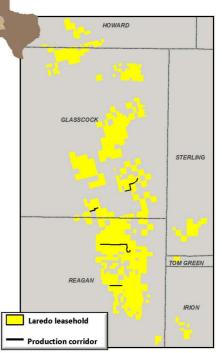
- Drilling and completion efficiencies, along with recent service-cost savings, further enhance program rate of return
- Medallion pipeline system experiencing strong growth rates
- Exceptional hedge position protects cash flow
- Adjusted PUD booking methodology maximizes flexibility



### **Contiguous Acreage Drives Efficiencies**

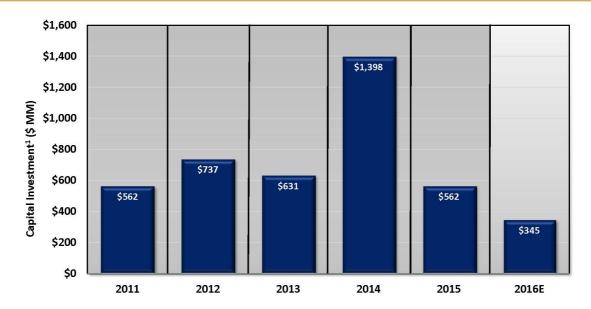
- 152,423 gross/131,763 net acres<sup>1</sup>
- ~1,100 locations capable of generating at least 12% rate of return in current price environment
- ~44% of acreage supports 10,000' laterals
- ~93% of acreage supports laterals of 7,500' or longer
- Facilitates centralized infrastructure in production corridors that increase capital efficiency

Contiguous acreage enables Laredo to achieve operational efficiencies by drilling longer laterals and leveraging centralized infrastructure





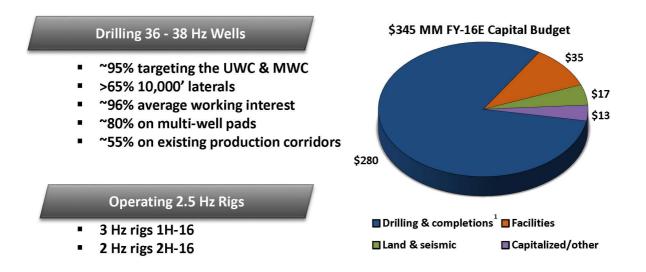




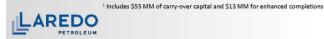
# Reducing capital ~39% YoY enables the Company to self-fund a larger percentage of its capital program



#### **FY-16 Budget Expectations**



#### Expect ~75% - 80% of program to be funded by operating cash flow



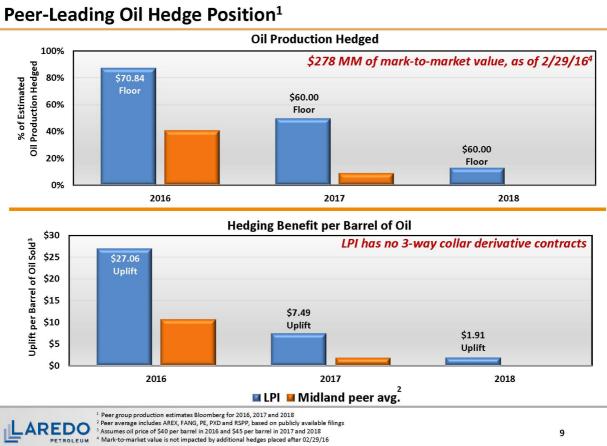
# **Maintaining Production**



<sup>1</sup> Production numbers prior to 2014 have been converted to 3-stream using an 18% uplift. 2014 results have been converted to 3-stream using actual gas plant economics
<sup>2</sup> 2011-2013 adjusted for Granite Wash divestiture, closed August 1, 2013
<sup>3</sup> 2016 based on guidance provided for full-year 2016 in the Company's Press Release dated Feb. 16, 2016

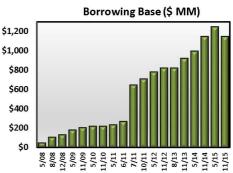


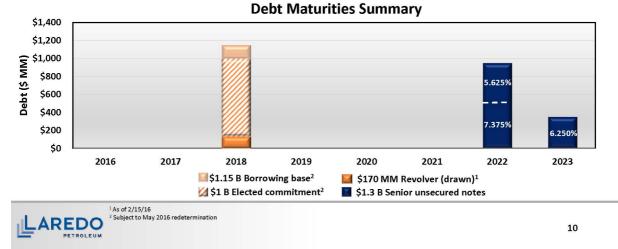
Percent oil of total production to stabilize in 45% - 50% range as rig cadence normalizes from prior-year levels

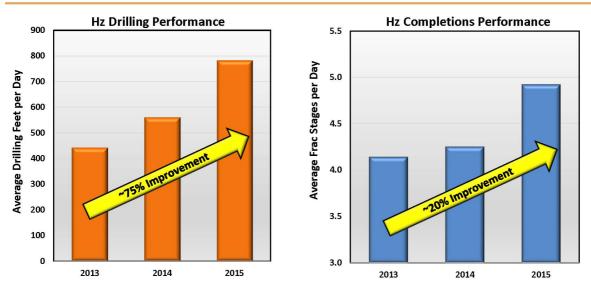


#### **Financial Flexibility Benefits Stakeholder Value**

- \$800+ million of liquidity<sup>1</sup>
   \$950 million of notes callable at Laredo's option in 2017
   \$1,7
- Borrowing Base does not include LPI's 49% ownership in Medallion



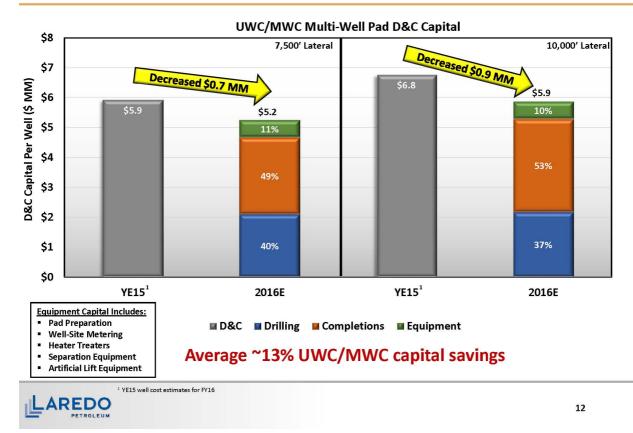




# **Further Improved Drilling and Completions Efficiencies**

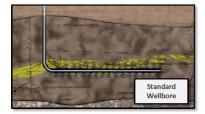
Continued drilling & completions performance improvements plus service cost reductions lead to improved capital efficiency





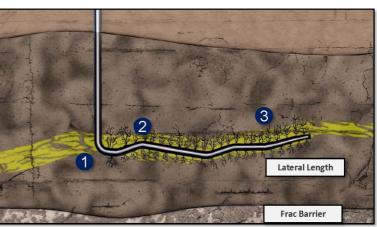
# Further Improved Drilling and Completions Capital Savings

# **Optimizing Development with the Earth Model**

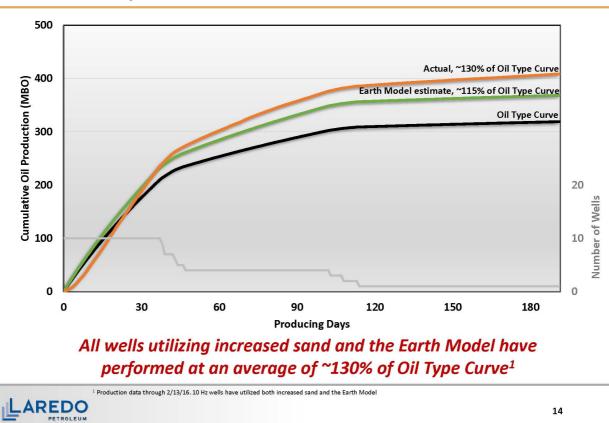


Objective of the Earth Model is to facilitate the landing and steering of the wellbore and optimize the completion to maximize oil production

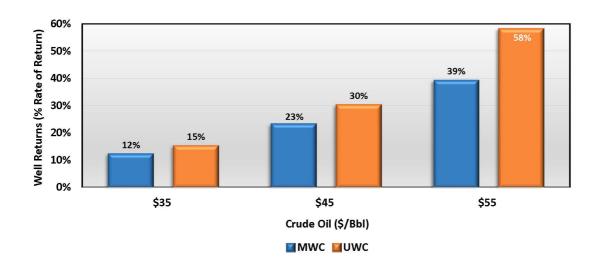




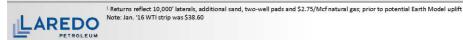




# **Enhanced Completions Benefit**



# Efficiency gains and cost savings generate positive returns in this commodity price environment



Laredo has changed its approach to booking PUD locations in our YE-15 SEC reserve report to maximize optionality and flexibility

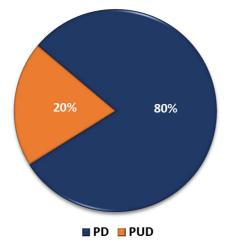
- 1,100 identified inventory locations capable of generating a ROR higher than 12% in the current commodity price environment<sup>1</sup>
- YE-15 Total Proved Reserves includes less than one full year of PUD locations at the current rig cadence

Results in maintaining maximum optionality and flexibility to optimize location and horizon selection with the Earth Model and take advantage of our contiguous acreage base and infrastructure investments



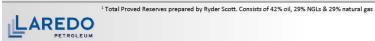
<sup>1</sup> Realized prices of \$39.78/Bbl and \$2.26/Mcf, based on 1/4/16 5-year forward curve of \$44.20/Bbl and \$2.82/MMBtu

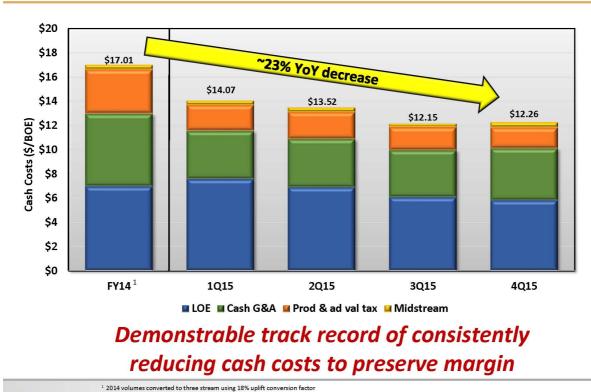
#### **YE-15 Total Proved Reserves**



YE-15 Total Proved Reserves	Well Count	% Oil
PD (Hz)	235	<b>42%</b>
PD (Vt)	471	36%
Total PD	706	41%
PUD (Hz)	38	46%
PUD (Vt)	0	-
Total PUD	38	<b>46%</b>
Total Proved Reserves <sup>1</sup>	744	4 <b>2</b> %

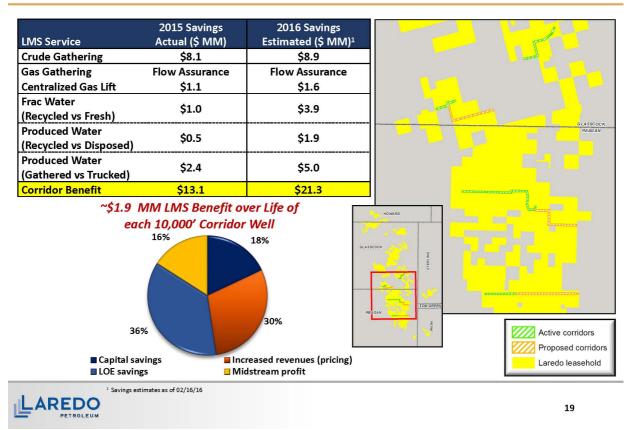
# Vertical PD Reserves significantly impact Total Proved Reserves % oil





# **Continuing to Diligently Cut Cash Costs**

## **Production Corridors Lower Capital and Operational Costs**



## Medallion Crude Oil System<sup>1</sup>

- ~500 miles with >290,000 net acres dedicated to system
- >2 million acres either under AMI or supporting firm commitments
- Total delivery point capacity expected to exceed 500,000 BOPD

flow margin is \$0.51/Bbl

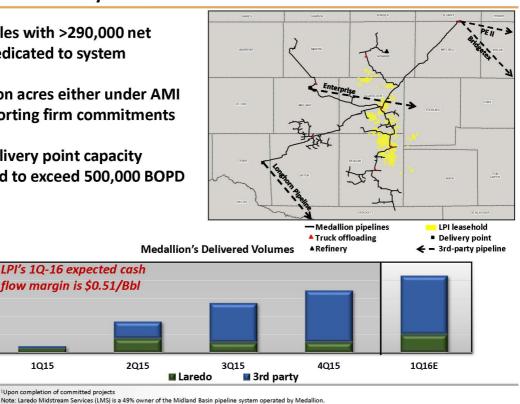
1Q15

100,000

80,000

60,000 40,000 20,000 0

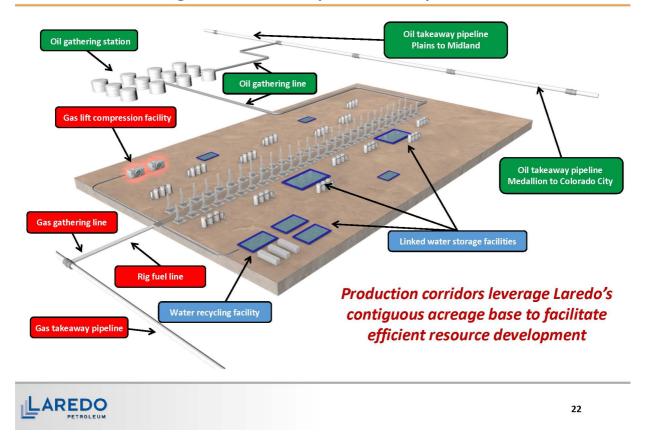
Volumes (BOPD)

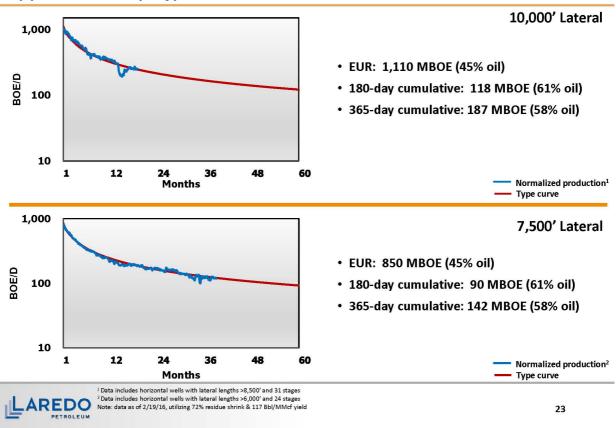


<sup>1</sup>Upon completion of committed projects Note: Laredo Midstream Services (LMS) is a 49% owner of the Midland Basin pipeline system operated by Medallion. As of 1/31/16, LMS has invested ~\$185 MM of capital to fund all committed expansions to date PETROLEUM

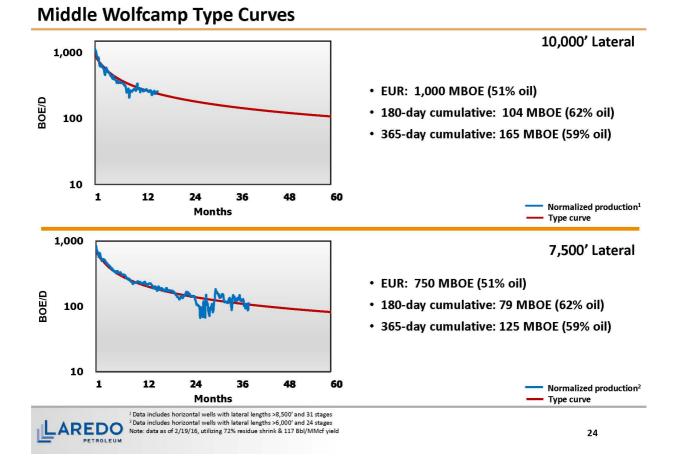


## Infrastructure Integrated with Complete Development Plan





## Upper Wolfcamp Type Curves



# Oil & Natural Gas Hedges

pen Positions as of March 15, 2016	2016	2017	2018	Total
OIL <sup>1</sup>				
Puts:				
Hedged volume (Bbls)	1,296,000	1,049,375	1,049,375	3,394,750
Weighted average price (\$/Bbl)	\$45.00	\$60.00	\$60.00	\$54.27
Swaps:				
Hedged volume (Bbls)	1,573,800			1,573,800
Weighted average price (\$/Bbl)	\$84.82			\$84.82
Collars:				
Hedged volume (Bbls)	3,654,000	2,628,000		6,282,000
Weighted average floor price (\$/Bbl)	\$73.99	\$60.00		\$68.14
Weighted average ceiling price (\$/Bbl)	\$89.63	\$97.22		\$92.81
Total volume with a floor (Bbls)	6,523,800	3,677,375	1,049,375	11,250,550
Weighted average floor price (\$/Bbl)	\$70.84	\$60.00	\$60.00	\$66.29
NATURAL GAS <sup>2</sup>				
Puts:				
Hedged volume (MMBtu)		8,040,000	8,220,000	16,260,000
Neighted average floor price (\$/MMBtu)		\$2.50	\$2.50	\$2.50
Collars:				
Hedged volume (MMBtu)	18,666,000	5,475,000		24,141,000
Neighted average floor price (\$/MMBtu)	\$ 3.00	\$3.00		\$3.00
Neighted average ceiling price (\$/MMBtu)	\$ 5.60	\$4.00		\$5.40
Fotal volume with a floor (MMBtu)	18,666,000	13,515,000	8,220,000	40,401,000
			and the second	and the second



<sup>1</sup>Oil derivatives are settled based on the month's average daily NYMEX price of WTI Light Sweet Crude Oil <sup>2</sup>Natural gas derivatives are settled based on Inside FERC index price for West Texas Waha for the calculation period PETROLEUM

# First-Quarter 2016 Guidance

	1Q-2016
Production (MMBOE)	3.7 - 4.0
Product % of total production:	
Crude oil	~48%
Natural gas liquids	~26%
Natural gas	~26%
Price Realizations (pre-hedge):	
Crude oil (% of WTI)	~80%
Natural gas liquids (% of WTI)	~22%
Natural gas (% of Henry Hub)	~67%
Operating Costs & Expenses:	
Lease operating expenses (\$/BOE)	\$5.75 - \$6.75
Midstream expenses (\$/BOE)	\$0.20 - \$0.40
Production and ad valorem taxes (% of oil, NGL and natural gas revenue)	8.25%
General and administrative expenses (\$/BOE)	\$5.50 - \$6.50
Depletion, depreciation and amortization (\$/BOE)	\$10.00 - \$11.00



## 2015 Actuals

		<u>1Q-15</u>	<u>2Q-15</u>	<u>3Q-15</u>	<u>4Q-15</u>	<u>FY-15</u>
Production	Production (3-Stream) BOE/D <mark>% oil</mark>	47,487 51%	46,532 46%	44,820 45%	40,368 45%	44,782 47%
<b>Realized Pricing</b>	<b>3-Stream Prices</b> Gas (\$/Mcf) NGL (\$/Bbl) Oil (\$/Bbl)	\$2.14 \$13.34 \$41.73	\$1.82 \$12.85 \$50.77	\$2.01 \$10.36 \$42.88	\$1.76 \$11.06 \$36.97	\$1.93 \$11.86 \$43.27
Unit Cost Metrics	<b>3-Stream Unit Cost Metrics</b> Lease Operating (\$/BOE) Midstream (\$/BOE) G&A (\$/BOE) DD&A (\$/BOE)	\$7.58 \$0.37 \$5.11 \$16.83	\$6.90 \$0.38 \$5.48 \$17.03	\$6.09 \$0.26 \$5.56 \$16.19	\$5.83 \$0.43 \$6.04 \$18.01	\$6.63 \$0.36 \$5.53 \$16.99



## 2014 Two-Stream to Three-Stream Conversions

		<u>1Q-14</u>	<u>2Q-14</u>	<u>3Q-14</u>	<u>4Q-14</u>	<u>FY-14</u>
201014	Production (2-Stream)					
티	BOE/D	27,041	28,653	32,970	39,722	32,134
:t	% oil	<b>58%</b>	<b>58%</b>	<b>59%</b>	60%	59%
Production	Production (3-Stream)					
Pro 1	BOE/D	32,358	33,829	38,798	46,379	37,882
-	% oil	49%	49%	50%	51%	50%
ß	2-Stream Prices					
cir	Gas (\$/Mcf)	\$7.04	\$6.08	\$5.80	\$4.46	\$5.72
P	Oil (\$/Bbl)	\$91.78	\$94.47	\$87.65	\$65.05	\$82.83
Realized Pricing	3-Stream Prices					
ea	Gas (\$/Mcf)	\$4.00	\$3.73	\$3.25	\$3.00	\$3.45
ž	NGL (\$/Bbl)	\$32.88	\$28.79	\$29.21	\$19.65	\$27.00
	Oil (\$/Bbl)	\$91.78	\$94.47	\$87.65	\$65.05	\$82.83
	2-Stream Unit Cost Metrics					
	Lease Operating (\$/BOE)	\$8.95	\$7.74	\$8.30	\$8.04	\$8.23
i.	Midstream (\$/BOE)	\$0.35	\$0.59	\$0.40	\$0.50	\$0.46
eti	G&A (\$/BOE)	\$11.36	\$11.34	\$8.93	\$5.95	\$9.04
₹	DD&A (\$/BOE)	\$20.38	\$20.35	\$21.08	\$21.85	\$21.01
<u>Unit Cost Metrics</u>	3-Stream Unit Cost Metrics					
÷	Lease Operating (\$/BOE)	\$7.48	\$6.55	\$7.05	\$6.88	\$6.98
Ъ	Midstream (\$/BOE)	\$0.29	\$0.50	\$0.34	\$0.43	\$0.39
	G&A (\$/BOE)	\$9.50	\$9.60	\$7.59	\$5.10	\$7.67
	DD&A (\$/BOE)	\$17.03	\$17.23	\$17.91	\$18.72	\$17.83

